Spoke to him and pushed (gently 😊)

Give me 30 min and I will give you the Moz figures + Bassy

FYI, they asked me to address the offer to the President personally.

I do not think we can provide it directly to armando!!

we must have the numbers from them, how can we do business otherwise?

we can send the document without numbers, but it will not fulfill the need they mentioned

tell Teo that if he wants the proposal, he can get it after we know the numbers. (it too far down to avoid this)

we can send out a proposal with 20% for the partners and let them know that this is the reference

what does Bassy say here?

BR

M

On Wed, Dec 28, 2011 at 5:14 PM, Jean Boustany <jean.boustany@...> wrote:

Hi Moran,

They don't want to give their numbers. They want our figure and add up on it.
That is why, I suggest we address this proposal to Armando Guebuza personally and not the MoD. Since he requested it in the last meeting at Nobiskrug.

In that case, we avoid any “official” correspondence of numbers which might have potential effects at the end once we add the “fees” of the Partners.

What do you think?

From: Moran Harpazi [mailto: moranharpazi@...]
Sent: Wednesday, December 28, 2011 5:04 PM

To: Jean Boustany
Subject: Re: Presentation

Hi Jean,

the document is ready to be sent as a first draft for internal use,

we still do not have the Partners number

please check and let me know, so we can update the numbers

M

On Tue, Dec 27, 2011 at 5:39 PM, Jean Boustany <jean.boustany@...> wrote:

Could be 72 😊

Teo is pressing a lot. So I thought of “easing” him down.
Hours? ??

On Dec 27, 2011 5:36 PM, "Jean Boustany" <jean.boustany@[redacted] wrote:

Brother,

Presentation of ADM attached.

You will have a fully fledged proposal in the coming hours.

Any updates from your side?

Take care,

Jean