

**** Confidential ****

MOZ EEZ Program Phase 1 - COST & PRICE

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Asset	Quantity	Unit Cost	Cost	ADM Unit Price	Price	% from project	Remarks
Manned Radar Stations	6	1,000,000	6,000,000	2,082,781	12,496,684	3.52%	
Unmanned Radar Stations	10	945,000	9,450,000	1,968,228	19,682,278	5.55%	These are like the Manned station but instead of a command room we provide a Container which is most of the time unmanned. When manned you can open a single operator console and operate locally. All data is relayed automatically to the regional center via VSAT.
Mobile Radar Station	2	800,000	1,600,000	1,666,225	3,332,449	0.94%	Single Radar, EO, telescopic Masts, VSAT to enable connection to the network as well as VHF communications and VSAT
HF Radar Base	1	8,800,000	8,800,000	18,328,470	18,328,470	5.16%	
Central Command Site	1	1,105,000	1,105,000	2,301,473	2,301,473	0.65%	
Interceptors	12	2,750,000	33,000,000	5,727,647	68,731,763	19.36%	Inclusive of Combat Suite and C2 (Gun, Radar, EO, C2, Datalink)
Infrastructure in the Ports	4	725,000	2,900,000	1,510,016	6,040,064	1.70%	The Ports and the berths are provided by the customer as GFE we only provide the dedicated mission specific equipment: Squadrantroom, logistics supply, maintenance room, etc.
OPV	2	27,500,000	55,000,000	57,276,469	114,552,938	32.27%	Inclusive of Combat Suite and C2
MPA	2	10,000,000	20,000,000	20,827,807	41,655,614	11.74%	
Training Center	1	3,000,000	3,000,000	6,248,342	6,248,342	1.76%	This will include a C2 calssroom and a small TTC enabling training in the operations concepts
Project Management			-	-	-	0.00%	
General Management	1	4,000,000	4,000,000	8,331,123	8,331,123	2.35%	System Engineering, C2 integration, Contract management, integration overview, etc.
On site	6	150,000	900,000	312,417	1,874,503	0.53%	For the first year of setting the project. Based on three people on the ground for two years
Support and Operations (3 years)			-	-	-	0.00%	
On site manager	3	150,000	450,000	312,417	937,251	0.26%	
Support team personal	45	150,000	6,750,000	312,417	14,058,770	3.96%	This cost we can reduce as it is currently based on 15 people which is a lot but it will make the project work in the beginning
Spare parts	2	5,897,750	11,795,500	12,283,720	24,567,440	6.92%	The spare parts for maintenance are only from the second year (first is covered by Warrantee that we will get from the vendors). The price is on the actual hardware and not on the infrastructure.
Satellite Surveillance year #1	1	2,182,500	2,182,500	4,545,669	4,545,669	1.28%	9 months only
Satellite Surveillance year #2-3	2	1,475,000	2,950,000	3,072,102	6,144,203	1.73%	
VSAT Service	36	15,000	540,000	31,242	1,124,702	0.32%	
Total			170,423,000		354,953,733	100%	208%

COST to PRICE = Cost + RISK + Profit + Partners + Finance		
Total Costs		170,423,000
ADM Risk	10%	17,042,300
ADM Profit	25%	62,488,433
TOTAL ADM		249,953,733
PARTNERS	65,000,000	65,000,000
FINANCE	40,000,000	40,000,000
GRAND TOTAL		354,953,733

GOVERNMENT
EXHIBIT
GX-2044-A
18 CR 681 (WFK)