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	STATES DISTRICT N DISTRICT OF NEW			
			18-CR-681	/MEV)
UNITED	STATES OF AMERIC	CA,		,
	Plaintiff,		Brooklyn,	ates Courthouse New York
	-against-		November 10:20 a.m	•
JEAN B	OUSTANI,		10:20 a.m	•
	Defendant.			
		X		
	BEFORE THE H		LLIAM F. KU	NTZ, II
	UNITE) STATES DIS	TRICT JUDG	크
APPEAR	ANCES			
For th	e Government:	Eastern D	istrict of	
			n Plaza Ea: New York	
		BY: MARK		
			ARET MOESELERINE NIELS	
				ates Attorneys
For th	e Defendant:	WILLKIE F. 787 Seven	ARR & GALL	AGHER LLP
		New York,	New York	
		CASE	Y ELLEN DO	SCHACHTER, ESQ
			IP FRANK D: ALL WADE J?	iSANTO, ESQ. ACKSON
Also P	resent:	LILLIAN D	iNARDO, PAI	RALEGAL
		ANGELA TI	SSONE, SPE	
			_ ,	11001011111
Court	Reporter:			RPR, CSR, CCR
			18-613-2330 indaDan2260	
	dings recorded by ed by computer-ai			ny. Transcript

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- 1 (In open court.)
- THE COURTROOM DEPUTY: All rise. The Honorable
- 3 William F. Kuntz, II is now presiding.
- 4 Criminal cause for trial, Docket Number 18-CR-681,
- 5 U.S.A. versus Boustani.
- 6 Counsel, please state your appearances for the
- 7 record.
- 8 (Defendant enters the courtroom.)
- 9 MR. BINI: Mark Bini, Hiral Mehta, Margaret Moeser,
- 10 Katherine Nielsen, Lillian DiNardo, and Special Agent Angela
- 11 Tassone. Good morning, Your Honor.
- 12 THE COURT: Good morning. Please be seated. We
- 13 have the spellings.
- 14 MR. JACKSON: Randall Jackson on behalf of
- 15 Mr. Boustani. Good morning, Your Honor.
- 16 THE COURT: Good morning. Please be seated.
- MR. SCHACHTER: Good morning, Your Honor. Michael
- 18 Schachter on behalf of Mr. Boustani.
- 19 THE COURT: Good morning. Please be seated.
- MS. DONNELLY: Good morning, Your Honor. Casey
- 21 Donnelly on behalf of Mr. Boustani.
- 22 THE COURT: Good morning. Please be seated.
- MR. DiSANTO: Good morning, Your Honor. Phil
- 24 DiSanto on behalf of Mr. Boustani.
- 25 THE COURT: Good morning. Please be seated.

1 MR. McLEOD: Good morning, Your Honor. Ray McLeod on behalf of Mr. Boustani. 2 3 THE COURT: Good morning. Please be seated. 4 And I see back in the witness box we have 5 Mr. Boustani. 6 THE DEFENDANT: Good morning. 7 (Court Exhibit 11, was received in evidence.) 8 THE COURT: Good morning. You may be seated, sir. Well, when I woke up this morning and I did not have 9 10 any new motions in limine, I did not have any new motions with respect to the case, I felt the lack, and so I decided to fill 11 12 that void by informing you that last evening, as the jurors 1.3 left, I received a note from the jury. 14 See I, too, can present surprises. The note, which 15 I've marked as Court Exhibit Number 11, and which I will 16 distribute to you copies of through my law clerk and court 17 deputy reads as follows: 18 Judge Kuntz, the jury is concerned that this case 19 will not be completed as promised by November 22nd. Can you please provide assurance that our obligations will not extend 20 21 beyond that date, including deliberations. Thank you. Your 22 jury. 23 Now, let me hear first from the government as to how 24 you suggest to respond to this note, and then I will hear from

defense counsel as to how you suggest we respond to the note.

1 Mr. Bini, you're on. What say you. 2 MR. BINI: Your Honor, the government would ask that 3 you advise the parties to be extremely efficient, and the 4 jury, that their deliberations should continue as long as they 5 need. But I do think it's important that the parties endeavor 6 to get this case to the jury as quickly as possible, and that they have as much time as they need in order to deliberate. 7 THE COURT: Let me here from defense counsel. 8 Mr. Schachter? Mr. Jackson? 9 10 MR. SCHACHTER: May we confer? 11 THE COURT: You may, and you may confer with your 12 client if you would like to. 1.3 MR. SCHACHTER: May I confer first with Mr. Jackson? THE COURT: 14 Of course. 15 (Pause.) 16 MR. BINI: Your Honor, may I add one other thing? 17 THE COURT: You may. 18 MR. BINI: The government is, of course, glad to 19 either start earlier or end later, if that would also assist. 20 THE COURT: All right. 21 Let me hear from defense counsel as to your 22 suggested response to Court Exhibit 11, the note that was 23 handed out as the jury left last night. 24 MR. JACKSON: Your Honor, we, of course, agree with

the government that we would be willing to start earlier or

1 | end later, as it pleases the Court and the jury.

2 We respectfully believe that at this point it's

3 premature to tell the jury anything in response to this note.

4 We think that the parties should continue to try to proceed as

5 responsively and as efficiently as possible, and that the

6 Court should advise the jury, as we get closer to Friday, that

7 of the appropriate -- the appropriate resolution.

And we agree with the government that the jury should be told, as they get to deliberations, that they will have as much time as they need for deliberations.

One moment, Your Honor.

THE COURT: Of course.

13 (Pause.)

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14 MR. JACKSON: That's our position, Your Honor.

THE COURT: Do you need to consult with your client?

MR. JACKSON: Your Honor, we spoke with our client

17 about timelines, so I think we all understood.

THE COURT: Is that acceptable to you, Mr. Boustani,

19 what you've heard from your counsel, the position?

20 THE DEFENDANT: Yes, Your Honor, I trust my --

21 THE COURT: I just wanted to make sure that that was

22 included on the record.

Well, having heard and considered carefully the

views of the government and of defense counsel, the Court has

decided that the following would be the best approach.

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Given the fact this courthouse is closed next
Thursday and Friday, and to avoid interfering with the
Thanksgiving holiday week plans of the jury, this Court has
determined, after reviewing the jury request for scheduling
assurance requested in Court Exhibit 11, with all parties and
all counsel of record, that's what we just did, if the parties
are unable to complete the trial of this action as by 5 p.m.
this Friday, November 22nd, 2019, this case will be adjourned
during the week of November 25th, 2019, and resume Monday
morning, December 2nd, 2019 at 9:30 a.m.

Just so you know, that is precisely the approach taken by my brother Judge Brian Cogan in the matter down the hall known colloquially as El Chapo, and blessed by the Second Circuit.

Obviously, I will give the cautions to the jurors not to discuss the case, not to review anything about the case while they're on holiday break.

The same instruction that Judge Cogan gave to the jury in El Chapo, and I'm sure that the jurors all followed it in El Chapo and didn't look at anything about El Chapo in the week that they were off during the Christmas holiday break.

So that's my ruling with respect to that, and I will inform the jury of that when they're brought in. We're still waiting the arrival of one juror, according to the CSO, and we'll have the jury come out when they're all assembled,

1 hopefully in the next few minutes.

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The other item I have is, in light of the decision by the defendant's testifying, there's a slight modification that I'm going to have to the jury instruction that we've gone through, obviously, at the charge conference, but this will be the slight modification in the section that's captioned "defendant's right not to testify," and it reads as follows:

In a criminal case, the defendant cannot be required to testify. There is never a requirement and never an expectation, implicit or explicit, that the defendant will take the stand and testify. He never ever has to do so. This is because, as I've told you, the defendant is presumed innocent, and the burden to prove defendant guilty beyond a reasonable doubt remains solely on the government at all times. The defendant does not have to prove he is innocent. He does not have to testify. In this case, the defendant did testify and he was subject to cross-examination, like any other witness.

And, again, that language has been blessed repeatedly by the Circuit. It's completely value neutral with respect to the treatment that the defendant, who has elected to testify, is to be subject to. So those — that will be Rider A.

Do we have copies of Rider A for counsel?

THE LAW CLERK: Yes.

1 THE COURT: And that will be the slight modification 2 under the section that you have in the draft jury charge that 3 we've gone through at the charge conference, defendant's right 4 not to testify. That's the only change. 5 So Court 11A, yes. 6 (Court Exhibit 11A, was received in evidence.) 7 THE COURT: So is there anything else that we have 8 to discuss before we bring the jury in, counsel? MR. BINI: Your Honor, the government would note 9 10 that it just filed a very short letter with --THE COURT: You know, I knew that I wasn't going to 11 12 get through the mourning without -- that's okay, go ahead. 1.3 MR. BINI: We've requested some slight requested changes to the jury instructions, which defense counsel has 14 15 agreed to. 16 THE COURT: Okay, I haven't seen that yet. You must 17 have just filed them. 18 MR. BINI: Yes, Your Honor. So we apologize for 19 filing it, for not filing it sooner, we wanted to get that to 20 you. 21 THE COURT: That's okay, I suspect we will not be 22 going to the jury charge today but, hey, I've been wrong 23 before. 24 MR. BINI: And I would just note that the government 25 does not see any other -- or request any other changes to the

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1 jury instructions following the lengthy jury conference. 2 THE COURT: All right, let me ask the defendant. 3 I take it that that is an accurate description of 4 the requested change, whatever it is that I haven't seen yet, 5 but I will, and my cracker jack law clerk will as well. 6 MR. JACKSON: Yes, Your Honor, with regard to the 7 letter that they submitted, we agree to it. THE COURT: Okay, that's fine. 8 And all other objections, both sides, are preserved, 9 10 it doesn't require any waiver. I want to the make that very 11 clear. 12 All right, is there anything else that we need to discuss before seeing if the jury is here from the government? 1.3 MR. BINI: Not from the government. 14 15 THE COURT: From defense counsel? 16 MR. JACKSON: No, Your Honor, thank you. 17 THE COURT: All right, Mr. Jackson, would you see if 18 the jury is here, and if they are, have the CSOs bring them 19 in, please. 20 (Pause.) 21 MR. SCHACHTER: Your Honor, may I return to the 22 podium? 23 THE COURT: Yes, absolutely. 24 MR. SCHACHTER: Your Honor, following the Mother, 25 may I rule, may I return?

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1 THE COURT: You may.

2 (Pause.)

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3 (Jury enters the courtroom.)

THE COURT: Good morning, ladies and gentlemen of the jury. Welcome back. Again, thank you for your promptness. Please be seated.

Ladies and gentlemen of the public, please be seated as well.

Mr. Boustani, please be seated.

Last evening, as you know, I got a note form the court security officer asking about scheduling, a very proper request from the jury. I've consulted with learned counsel and with the defendant, and here is the response.

An order from me. If you like it, thank the counsel; if you don't like it, blame the judge, that's how we roll here.

Given the fact that this courthouse is closed next
Thursday and Friday, and to avoid interfering with the
Thanksgiving holiday week plans of the jury, this Court has
determined, after reviewing the jury request for scheduling
assurance, requested in Court Exhibit 11 -- that's how I
marked it -- with all the parties and all counsel of record,
if, if the parties are unable to complete the trial of this
action as schedule by 5 p.m. this Friday, November 22nd, this
case will be adjourned during the week of November 25th, in

its entirety, to resume Monday morning, December 2nd, 2019 at 9:30 a.m.

1.3

Just so you know, that's exactly the process that was followed by a little trial down the hall by my brother

Judge Brian Cogan in a case called El Chapo where they had the holiday week off and there was a standard instruction not to look at anything or talk about the case with anyone.

So just so you know, counsel has agreed to be, on all sides, to be more efficient. The Court's promised to be more efficient. The parties promise to be more efficient, but as you know, given the importance of the case to all the parties, to the defendant, to the government we're not going to short cheat anything.

So if we get to a point where it's 5:00 and you say, well, we need an extra few minutes, that's one thing. On the other hand, we're not going to do what I did in private practice and have depositions at 2 in the morning. I don't want to bore you with my old days as a commercial litigator.

So with that, that's the order of the Court, and we'll see how far we get. Hopefully by 5:00 tomorrow, all will be done; but if not, next week, entirely off. Okay?

So with that, Mr. Schachter, you may continue the examination of Mr. Boustani.

Mr. Boustani, you're still under oath.

Please proceed, sir.

What was the purpose of those travels with Mr. Rosario?

A So Proindicus is a -- is a contracts project. So it needed coordination with the different ministries. It needed also coordination with different parts of the country and the local societies.

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So, for example, putting the radar station throughout the coastline meant that people living in these places, so we had to go there with the Army, with the Secret Service who are the owners of the project, to talk to the people, explain to the people. Sometimes they needed to take piece of land there which was used by the locals for other activities, like agriculture or traditional fishing.

And also there was a big part of it to explain to the people, because the problem with Mozambique also it's because of the internal conflicts and a lot of problems, so there was also sensitivity.

So a big part of it was to make the people at ease with the project coming in so they're not suspicious, they are not stressed, they are not — they understand exactly what is the project, what are we going to do there.

And for me the opportunity, too, to be part of this, so they can see who is going to come and demand the project, and I can explain, and at the same time I can also learn and understand how the country functions and how the culture is.

Q What were the logistics of that travel? How did you

travel up and down the coastline?

- 1 A By car. So we used to go -- mainly we used to be convoy
- 2 of two or three cars, and traveling from place to place.
- 3 Of course, it was -- it was -- since the
- 4 infrastructure, road structure everything is very, very
- 5 primitive, so it was a very lengthy process.
- So to travel maybe for 500 kilometers, it used to
- 7 take us sometimes a day; and stopovers and sleeping at
- 8 different villages. So it was a lengthy process.
- 9 Q You described certain areas where there were hostilities.
- 10 Did you encounter any hostilities as you traveled up
- 11 the coastline?
- 12 A Yes. We did.
- 13 Q Can you describe that?
- 14 A Especially in the middle part of the country so it's
- 15 called the Gorongosa region.
- 16 Q Can you spell that?
- 17 A Gorongosa. N, apostrophe, and G-O-R-G-O -- goron --
- 18 G-O-R-N-G-O-S-A.
- 19 And mainly there is also the region which
- 20 | specifically named as the Nacala corridor. So we were
- 21 attacked there. I mean couple of times.
- 22 Q Who were you traveling with?
- 23 A So I was with Antiono Carlos do Rosario, since he's the
- 24 man who's responsible to run Proindicus. He was appointed as
- 25 the focal point, together with other people from the Secret

the places wherever we stayed at.

- 1 Q All right, sir, did there come a time, as you were
- 2 working on the project as you described, when after that you
- 3 had a conversation with Mr. Safa regarding what, if any,
- 4 compensation you would receive as a commission for your work
- 5 on the projects?
- 6 A I did.
- 7 Q And can you tell us about that conversation?
- 8 A So after the project was signed and Privinvest got paid
- 9 for the contract, so I had the -- I had meetings with Mr. Safa
- and he told me that he was happy with the fact that the
- 11 project was done and that he would be compensating me as say
- 12 as commission for that -- for that project.
- And he just informed me, because there is a trust
- 14 relationship between Mr. Safa and myself, so he said that just
- 15 for you to be aware, that I will be -- you will be receiving
- 16 from Privinvest a commission on this project.
- 17 And he told me I decided that it will be 15 million
- 18 that you will be paid by Privinvest.
- So I got paid 15 million.
- 20 Q What did you do with that money after -- you received it
- 21 into what account?
- 22 A Sorry?
- 23 Q Into what account did you receive it?
- 24 A In my personal account.
- 25 O Where?

- 1 A In Abu Dhabi.
- 2 Q And what did you do with that money after you received
- 3 it?
- 4 A Later on I send it to Lebanon to -- initially to my
- 5 account. And then I gave the bulk of it to my father.
- 6 Q For what purpose?
- First, why did you transfer it to Lebanon, and then
- 8 why did you transfer it to your father?
- 9 A So in the United Arab Emirates, having money in the bank
- 10 account does not -- does not generate interest. And there
- 11 isn't something like what's call hedge funds or, so people
- don't trade, and they don't give their money to money managers
- 13 to be managed.
- In Lebanon, bank -- banks pay high interest rates
- 15 for fixed deposits. Put your money in the bank, and you get
- 16 high interest. So your principle is preserved, and you can
- 17 live on the interest. That's what most people trying to do.
- So this is what -- this is what the objective of
- 19 sending the money to Lebanon.
- 20 Q And why your father?
- 21 A You know, it's culture. Middle East, again, we are
- 22 very -- how you call it -- family oriented. Family is the
- 23 backbone of this society.
- So my father, during the Civil War in Lebanon, if --
- I mean the government provide us nothing. Absolutely nothing.

	BOUSTANI - DIRECT - MR. SCHACHTER 4391
1	So if you could not work in your life and you did not save,
2	usually you have to manage yourself. So that's why families
3	help each other.
4	So culturally, but based on respect, so my father,
5	after leaving Saudi Arabia, I remember there was a bank crisis
6	in Lebanon, currency crisis, so he lost all his savings.
7	So out of respect, so I you know, you cannot
8	you cannot give money to your father. Usually should be the
9	other way around.
10	So out of respect, I just gave him most of the money
11	so practically he can live from the interest of it.
12	And I have extended family, so parents, my siblings.
13	Also at that time my wife my wife is from Syria, and also
14	her family is in Syria. The Civil War broke there and they
15	they lost everything.
16	So also I was taking care of also I mean my wife and
17	her family as well.
18	Q All right, sir, I'd like to direct your attention to
19	March of 2013.
20	You described earlier discussions that Mr. Safa had
21	with President Guebuza about a state visit to the United Arab
22	Emirates.
23	Did that happen in and around March 2013?
24	A Yes.
25	Q And were you present for that state visit?

- 1 A I was.
- 2 Q Who accompanied President Guebuza from Mozambique to the
- 3 UAE?
- 4 A Most of his cabinet. Most of the relevant ministers.
- 5 They -- they came with him to this state visit that we have
- 6 organized.
- 7 Q Did someone also -- did the son, Armando, also come along
- 8 to that visit?
- 9 A He did.
- 10 Q Did his son arrive before the president had arrived in
- 11 Abu Dhabi?
- 12 A Yes.
- 13 Q And did you attend a dinner with his son Armando and
- 14 Mr. Safa?
- 15 A Yes.
- 16 O What, if anything, at that dinner was described about
- 17 business beyond the Proindicus engagement?
- 18 A So as I said earlier, so Mr. Safa viewed the relationship
- 19 with the Guebuza family as strategic relations for business
- ventures, again, based on trust, friendship, and interesting
- 21 things to do there, by the way in Mozambique, different
- 22 sectors, or in Africa. The same way he has his relationship
- 23 | with the Abu Dhabi family.
- So he has decided that -- that let's do things
- 25 together between him, Privinvest, and the Guebuza companies or

1 businesses.

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So during that dinner, the subject was opened with Armando like, so what are our opportunities that you think are interesting? What can we do together? Which sector? Where? What are you investing in? What do you advise?

So general initial business brainstorming sessions.

- Q And how, if at all, did Mr. Armando Guebuza, the son, respond?
- A He said that, of course, they are the largest business —

 I mean the family-owned business in Mozambique, one of the

 largest in Africa. They invest in many things; from mining to

 real estate, to telecom business to many, many different

 things in Mozambique and outside Mozambique.

And he said that also they are heavily involved in ports and port logistics as well. It was actually his initial interest in coming at the first due diligence trips, because he's -- Bruno Langa, his friend, told him that it's a maritime, maritime issues, so that was his initial interest.

So he said, Look, we're open, let's create something together. Maybe we can start in real estate, because real estate at that time was booming in Mozambique. It was like the gold rush, I would call it.

And we experienced the same thing in Dubai, because once you have a country which has growth and the oil and gas prices are going up in countries that they produce oil and

South Africa and Mozambique.

So he said if you want, we can -- you can join us in this one, we can start on that.

So Mr. Safa said, Good, fine. I'm okay with that.

23

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little bit.

		BOUSTANI - DIRECT - MR. SCHACHTER	4396
1	Q this is	s a transfer in the amount, you see it's	from
2	Privinvest Ship	obuilding in the amount of \$1.75 million	
3	Do yo	ou see that?	
4	A Yes.		
5	Q To someth:	ing called the Pam Holding Trust Account	in
6	South Africa.		
7	Do yo	ou understand that?	
8	A Yes.		
9	Q Okay. Car	n you just do you have a recollection	of
10	well, let me as	sk you this:	
11	Did	you pay this \$1.75 million?	
12	A No.		
13	Q Was this	your money?	
14	A No.		
15	Q Was it you	ur decision to make this transfer?	
16	A No.		
17	Q Do you hav	ve a recollection of what preceded this	transfer
18	being made and	you emailing this this record of tra	nsfer to
19	this person Bre	enda Gilbert at Pam Golding?	
20	A Sorry?		
21	Q Sure.		
22	Do yo	ou have a recollection of what preceded,	what
23	came before you	sending this email to this person at P	am
24	Golding?		
25	A Yes, I ren	member I in Mozambique I so I resp	onded

- with Armando based on the discussions and the understanding and the idea that happened in terms of joint investments
- 3 between Privinvest and the Guebuza family.
- And I ask him, so there was a person working in the
 office of Mr. Guebuza who actually then came to me and gave me
 a document that included information about that particular
 transfer that I -- I remember I called Mr. Safa just to
 confirm, told him I got this, and it is part of the
 discussions that you were having about real estate. So this
- 9 discussions that you were having about real estate. So this 10 is the detail that I have received.
- And he said, Fine, okay. And he told me, Please send it to Mr. Naji Allam. I will also instruct him, and that's it.
- 14 Q So you sent that information to Mr. Allam.
- Was he the CFO of Privinvest?
- 16 A Yes, he's the finance and accounting manager.
- 17 Q All right. And you said that there was a person who
- contacted you who worked with the Guebuzas; is that correct?
- 19 A Yes.
- 20 Q Do you recall who that person was?
- 21 A His name is -- his I family name is Mr. Mucavele.
- 22 Q All right, I'd also like to show you Government
- 23 Exhibit 2325 in evidence.
- Your Honor, may I publish that?
- THE COURT: You may.

	BOUSTANI - DIRECT - MR. SCHACHTER 4398
1	(Exhibit published.)
2	Q This is an email with certain attachments sent to an
3	email address nssmucavele.
4	Do you recognize that email address?
5	A Yes.
6	Q And what is that email address?
7	A That's the email of Mr. Mucavele who asking them to send
8	the what you call it the proof of payment.
9	Q And is that what's attached, proof of payments?
10	A Yes.
11	Q All right.
12	Did
13	THE COURT: Just one minute. Off the record.
14	(Discussion was had off the record.)
15	THE COURT: Continue.
16	MR. SCHACHTER: Thank you, Your Honor.
17	BY MR. SCHACHTER:
18	Q These payments that you sent to Mr. Mucavele, again, was
19	this your money?
20	A No.
21	Q Did you make those payments?
22	A No.
23	Q Did you cause those transfers to be made?
24	A No.
25	Q And was it your decision to make those transfers as

	BOUSTANI - DIRECT - MR. SCHACHTER 4399
1	requested by this business associate of the Guebuza family?
2	A No.
3	Q And this is this is June, and the transfer we saw a
4	moment ago was May of 2013.
5	Is that roughly four or five months after the
6	Proindicus contract?
7	A Yes.
8	Q All right. Now and did either of these transfers, to
9	your knowledge, have anything to do with the Proindicus
10	contract?
11	A Absolutely not. It's a completely different activity for
12	business venture.
13	Q Now, you mentioned the Guebuza businesses that you were
14	aware of.
15	Did there come a time, back in 2012, so earlier on
16	in your involvement in all of this, that Ms. Thokoane sent you
17	an article about President Guebuza and his business dealings?
18	A Yes, I recall.
19	MR. SCHACHTER: Your Honor, may we publish Defense
20	Exhibit 11033 in evidence.
21	THE COURT: You may.
22	(Exhibit published.)
23	Q Is this the article that Ms. Thokoane sent you?
24	A Yes.
25	MR. SCHACHTER: And actually, Your Honor, may we

	BOUSTANI - DIRECT - MR. SCHACHTER 4400
1	just we'll return to this, but we'll offer Defense
2	Exhibit 55.
3	THE COURT: Show it your adversary and to the Court.
4	MR. BINI: Objection.
5	THE COURT: Sustained.
6	BY MR. SCHACHTER:
7	Q All right. Now, let's return to the article that
8	Ms. Thokoane sent you.
9	Can we publish, again, Defense Exhibit 11033?
10	THE COURT: In evidence, you may publish it.
11	MR. SCHACHTER: Thank you.
12	(Exhibit published.)
13	MR. SCHACHTER: And, Your Honor, I just like to give
14	the jury a moment to review it. I'll have a few questions
15	about it for Mr. Boustani.
16	Q Mr. Boustani, I'd like to you read the first four
17	paragraphs, please, to yourself, and let's us know when you're
18	done.
19	(The witness is reviewing the document.)
20	A Okay.
21	Q And so this article describes various business interests.
22	Is this consistent or inconsistent with what
23	Mr. Guebuza told Mr. Safa and you about his business dealings
24	in Mozambique?
25	THE COURT: I'm sure it's either consistent or

	BOUSTANI - DIRECT - MR. SCHACHTER 4402
1	violation of Mozambican law?
2	A No.
3	Q What was your understanding of whether Mozambican law
4	permitted government officials to seek investments for their
5	businesses in Mozambique?
6	MR. BINI: Objection.
7	THE COURT: Sustained.
8	Q Over the course of time, did Privinvest enter into other
9	business dealings with businesses that were owned by Mr by
10	President Guebuza and members of his family?
11	A Yes.
12	Q And can you describe some of those investments?
13	A So simply, as we speak today, I can say that there's
14	partnership, there's companies that are co-owned by Privinvest
15	and the companies owned by the Guebuza family. So that they
16	are in active operations in Mozambique, as we speak; in the
17	telecom business, utility, so buying and selling electricity,
18	real estate, mining, and oil and gas purchases.
19	So we have officers and employees, hundreds of
20	people in Mozambique, as we speak today.
21	MR. SCHACHTER: Your Honor
22	Q And that telecom business, what is that business called?
23	A Now Prepay.
24	Q And what does it do, very briefly?
25	A In Middle East, in Africa, most unlike maybe the United

	BOUSTANI - DIRECT - MR. SCHACHTER 4403
1	States of America or Europe, the telephone, mobile bill
2	electricity bill, cable TV, everything is prepaid. So there's
3	no credit. You have to pay in advance to recharge all these
4	services that you use.
5	So this exactly what we do. We buy in bulk air
6	time, electricity units, cable TV units, and we resell it to a
7	network of, we call them point of sales machines. So we have
8	these looks like a credit card machine that we install it
9	throughout the country in many markets across bodegas,
10	supermarkets, petrol stations, and we distribute all these and
11	we sell it electronically.
12	MR. SCHACHTER: Your Honor, may we publish
13	Government Exhibit 3058 in evidence.
14	It came in through the testimony of Agent Polonitza?
15	THE COURT: You may.
16	MR. SCHACHTER: And can we just show the very top of
17	that email.
18	(Exhibit published.)
19	Q This is do you recall that this an email that
20	Agent Polonitza read during the course of his testimony?
21	A Yes.
22	Q And it says, Meeting with Armando.
23	Do you see that?
24	A Yes.
25	Q And the government asked Agent Polonitza about Iskandar

	BOUSTANI - DIRECT - MR. SCHACHTER 4404
1	Samarani at Now Prepay.
2	Do you see that?
3	A Yes.
4	Q Are Iskandar Samarani and Iskandar Safa the same person
5	or two different people?
6	A Completely two different persons.
7	Q Who is Iskandar Samarani?
8	A Iskandar Samarani is a colleague of mine, and he's the
9	general manager of Now Prepay, the business I just described
10	in Mozambique.
11	Q And was Armando Guebuza, Jr. involved in Now Prepay?
12	A He's a partner.
13	MR. SCHACHTER: Your Honor, at this time we'd like
14	to offer Defense Exhibit 145, 145A and 145B.
15	THE COURT: Show them to your adversary and the
16	Court.
17	Any objection to 145?
18	MR. BINI: Objection.
19	THE COURT: Sustained.
20	Next? What was the other one, sir?
21	MR. SCHACHTER: The attachments to that email, 145A
22	and 145B.
23	THE COURT: Let me look at 145A.
24	Any objection to 145A?
25	MR. BINI: Objection.

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	BOUSTANI - DIRECT - MR. SCHACHTER 4405
1	THE COURT: Sustained.
2	Next?
3	MR. SCHACHTER: 145B. The second attachment, Your
4	Honor.
5	THE COURT: Any objection to 145B?
6	MR. BINI: Objection.
7	THE COURT: Sustained.
8	Q Now, at some point let's return to Mr. Pearse.
9	At some point did when we talked in your
10	testimony yesterday, you talked about your discussions about
11	Mr. Pearse's proposed business venture.
12	Do you remember that?
13	A Yes.
14	Q And you spoke about having Mr. Pearse put his ideas in
15	writing.
16	Do you remember that?
17	A Yes.
18	Q Did there come a point in time where Mr. Pearse did, in
19	fact, put his proposal in writing as to how to move forward
20	with this investment business?
21	A Yes.
22	MR. SCHACHTER: Your Honor, may we publish
23	Government Exhibit 2306, and then 2306A in evidence?
24	THE COURT: Yes, you may.
25	(Exhibit published.)

	BOUSTANI - DIRECT - MR. SCHACHTER 4406
1	Q Focusing on the bottom email from Mr. Pearse.
2	You see the subject says Palomar?
3	A Yes.
4	Q And was this Mr. Pearse, did he forward in this email a
5	presentation for his proposed investment business?
6	A Yes.
7	MR. SCHACHTER: And, Your Honor, may we now publish
8	Government Exhibit 2306A in evidence?
9	THE COURT: Yes.
10	(Exhibit published.)
11	Q Is this a document that you understood Mr. Pearse
12	proposed I mean prepared?
13	A Yes.
14	MR. SCHACHTER: If we can turn to the next page
15	please, Mr. McLeod, under setup.
16	(Exhibit published.)
17	Q Who did Mr. Pearse propose here to be owners of Palomar?
18	A As you can see, he proposed that he would be only one
19	third of it, and the other two thirds by Abu Dhabi MAR.
20	Q And as this went forward, was it, in fact, Abu Dhabi MAR
21	that was the corporation that owned two thirds, or was it some
22	other corporation?
23	A I think it was Privinvest.
24	Q All right. And then the other third was owned by
25	Mr. Pearse?

BOUSTANI - DIRECT - MR. SCHACHTER 4407
A Yes.
Q And those were the shareholders of Palomar?
A Yes.
Q All right. Turning to the second bullet point from the
bottom, the one that starts, "Shareholders will agree" and the
bullet underneath that.
It makes a reference to the agreement to be drafted
by David Langford.
Was David Langford the lawyer at Privinvest that you
described?
A Yes, he's my colleague. He's the in-house lawyer at
Privinvest.
Q And what was his involvement of the preparation of
documents relating to the formation of this investment
business?
A As a lawyer, he has corporate lawyer, he has
responsibilities to complete all the legal work related to
this business and and all what is associated with it.
Q You described yesterday Mr. Pearse discussing the need
for certain startup costs of this business that he wanted to
start.

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- 20 for certai 21 start.
- Do you remember that? 22
- 23 Yes.

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And focusing your attention on the bottom bullet on this 24 25 page, was this related to the costs that he was describing

possible?

1 Thank you.

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2 It talks about a fee to be earned by Palomar.

3 What, if anything, did Mr. Pearse propose Palomar would be paid?

So the first the -- the issue of Palomar, as the name Palomar, because at the beginning he was calling it the hedge funds, or the fund, or the future business. But Palomar came in because he said that it is very important to acquire an existing company that has track record or history, not just to create a license or a company from scratch. So it's better to buy an existing one that has a track record.

And he identified Palomar that was owned by a friend of -- one of his friends called Markus Kroll.

And later on we bought Palomar from Mr. Kroll.

We -- Privinvest bought Palomar together with Mr. Pearse.

So his idea was, again, like what we discussed in Mozambique, so Palomar to be like the financial arm and advisory on both Privinvest.

So to, as I said yesterday, to club the missing piece of the puzzle where Privinvest would have an internal division or arm or subsidiary, which will be specialized in raising financing, arranging financing for projects that Privinvest will do that that we were lacking this, and it was a weak point for us compared to competition.

So he proposed that on each and every project that

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1 DIRECT EXAMINATION (Continued)

BY MR. SCHACHTER:

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So can you describe what is described -- underneath Palomar being paid a fee of 10 percent, he identifies a number of specific bullets, can you describe what those were and how he would receive money from each those under this proposal? So starting with the first one, advising Proindicus. So one of the very important objectives that we had is to make Proindicus a success story, it was crucial for Privinvest and for Mozambique of course as well. So the idea was it was important for us to support and help Mozambique in terms of giving ideas, because I started to feel that the bureaucracy is slow, the head of the machine as was President Guebuza even told me in advance. So I said maybe we can then dedicate Palomar to advise Proindicus for free just to activate, accelerate and put in place the mechanisms so it can start generating revenues immediately and that if this thing is successful then Palomar will be earning a success fee, which is a percentage of these revenues generated.

Second point, upsizing of CS loan. So, initially, the first loan that was given by Credit Suisse to Mozambique for Proindicus was 372 million. But since even 2011 or '12 we were always discussing that to have the basic system with all the components and with the proper type of boats that are suitable for Mozambique and necessary for Mozambique, we

estimated that we needed a project in the range of five to \$600 million. I even communicated this to Credit Suisse and since 2011 -- '12, excuse me.

So here we were saying that -- so we were looking now to do an upsizing for the Proindicus financing and that whether it is from Credit Suisse or any other bank, it could be a Chinese bank, I mean if Mr. Pearce could identify as a banking professional I mean, so Palomar would be then working on arranging an upsize of this existing facility and obviously earning a fee on it as well.

- Q And then if you can just very, very briefly just describe in just a sentence or two what the other projects that
- Mr. Pearce is describing in this proposal are.

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14 So very quickly, as you can see \$500 million for the 15 Mozambique Ministry of Transport. At this stage, of course, I 16 was meeting maybe all the Mozambican officials you can think 17 of, so I was -- met them in Abu Dhabi and then I was meeting 18 them in the Mozambique. One of them is the minister of 19 transport and he had an interesting project which was transporting -- you know, Mozambique is one of the major coal 20 21 exporters in the world and they have coal mines in, it's 22 called Tete region, which is inside the country. So they had 23 only one railway that connects Tete, it's called Nacala port. This is the Nacala corridor that I was talking about, which is 24 25 under constant attacks this railway by the RENAMO rebel group.

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So the minister's idea is to transport the coal through a system of barges and boats throughout the Zambezi River so it can go straight to the port and avoid taking the railway and being attacked. So this was a concept that initially we think — we thought of and that it's feasible, because the mining companies operating in Mozambique the value relating to be paying for that. It was aborted later on because of environment — environmental issues. The Zambezi needed dredging and then it cannot be for environmental processes.

Gas field disposal for Mozambique. So here we're talking about the oil and gas fields and concessions that we discussed.

And Mozambique SWF means the Sovereign Wealth Fund. This is again one of the ideas that we proposed to Mozambique and to President Guebuza and later on also to Minister Chang as Minister of Finance also. So every country that has natural resources, oil and gas, what they do is once they start generating revenues, they put aside part of this money into like, call it a bank or investment bank, a national one and they invest this money for projects which are important for the nation, strategic projects.

Abu Dhabi has maybe the largest one in the world called the Abu Dhabi Investment Authority ADIA. Norway has one. So we said it will be smart for Mozambique to also have

something similar and Palomar could help set up this and run it and manage it.

reason?

Finally -- I apologize maybe I'm talking a lot -- so Senegal and Ghana EEZ projects, these were similar projects that were also in the pipeline to Privinvest hoping to sell this to them where Palomar would arrange the financing for it.

Q I want to touch on something you said that I just want to explore a little bit more. You had said that Proindicus you thought was important for the country but I think you said it was also important — the success of the project was also important for you. I want to put aside for a moment Mozambique and just for you, was the success of the Proindicus project specifically important to you and, if so, for what

A For me it was beyond important, it was crucial call it even, even for me personally. Because for me it's like, I don't know I mean you say in English it's like my baby, this whole project. So making it a success will of course enable Privinvest to sell it to other countries as a success story and as a very important concept, and once Privinvest sells it, obviously I will be also getting a sales commission, so it was also important for me.

Q All right. Now returning to this presentation material, if we can turn to the next page, please. It says that Andrew Pearce will be the CEO -- he will be the management team and

- 1 CEO. Do you see that?
- 2 A Yes.
- 3 Q Was that the idea that he was going to be managing
- 4 Palomar?
- 5 A Yes.
- 6 Q There's that name Markus Kroll, that's the person that
- 7 Mr. Pearce bought the entity from, Palomar?
- 8 A Yes, he is the one that we bought -- Privinvest and him
- 9 bought the company from him.
- 10 Q And then below that it says, Initial junior resources for
- 11 Proindicus mandate, one investment banking professional. Can
- we blow up that section, Mr. McLeod. It's a little tough to
- 13 read.
- 14 You see where it says -- well, can you describe to
- 15 the jury what was Mr. Pearce proposing in this section?
- 16 A So you could see the first bullet point he was talking
- 17 exactly about what he told me in Mozambique. So when -- if
- 18 someone resigns from Credit Suisse or these big banks they
- 19 lose, as you can call here, deferred equity, so they lose
- 20 their shares that the bank give to them which is valued in
- 21 millions of dollars. That's why like it's important to
- compensate someone who is going to lose all these millions
- 23 and, you know, lose maybe a career and take the risk of being
- 24 in a startup.
- Q Who was the one investment banking professional that he

	BOUSTANI - DIRECT - MR. SCHACHTER 4416
1	is describing as a initial resource, who had he proposed?
2	A Miss Subeva.
3	Q He provides other information here about her, what he's
4	proposing that she'll need to be paid in the form of
5	compensation?
6	A Yes, as you can see he's saying that she was earning
7	between 550,000 and \$750,000 a year. So he was in a way like
8	putting the different her package which he proposes in
9	order for her to leave Credit Suisse and join Palomar.
10	THE COURT: What do you understand the letters EG in
11	front of Ms. Subeva to mean? What do you understand the
12	letters EG in front of Ms. Subeva to mean, if anything? Do
13	you know what that means, what it stands for in Latin?
14	THE WITNESS: No, Your Honor, I know IE but EG, no.
15	THE COURT: What is IE?
16	THE WITNESS: It means like for example.
17	THE COURT: EG actually means for example. IE means
18	that is.
19	THE WITNESS: I don't know this, Your Honor.
20	THE COURT: Now you do. Go ahead.
21	THE WITNESS: Thank you.
22	THE COURT: You're welcome.
23	BY MR. SCHACHTER:
24	Q Had Mr. Pearce, in fact, specifically spoke to you about
25	Ms. Subeva joining Palomar?

- 1 A Sorry?
- 2 Q Had Mr. Pearce specifically mentioned Ms. Subeva joining
- 3 Palomar?
- 4 A He did, yes.
- 5 O And did she?
- 6 A Yes.
- 7 Q So that talks about the initial resources. Mr. McLeod,
- 8 can we go just down below that to 2013 costs to run Proindicus
- 9 mandate. Do you see that?
- I want to ask you about the personnel 2 million, and
- 11 if you can just read that, just that bullet point and the
- bullet points just below that to yourself, then I'll have a
- 13 question for you about that.
- He said that he's going to add people as the
- 15 business grows and there is a potential to outsource elements
- 16 to people who remain in Credit Suisse.
- What do you remember Mr. Pearce saying about that?
- 18 A So on this particular point, so here in the same slide at
- 19 the beginning you saw that he will not be taking a salary, so
- 20 it comes to the point that we discussed in Mozambique that he
- 21 cannot be a partner and an employee at the same time, so he
- 22 knew that he was starting and he has to cover himself up and
- 23 | not to get the salary. Then he said that -- what we discussed
- during later on that we don't want to start like having big,
- 25 | fancy offices, hire maybe six, seven people and then hope to

- 1 start getting business. Let us start step by step, try to
- 2 start with a minimum, try to secure business and then as the
- 3 business grows, we will grow the company accordingly,
- 4 logically. So this is exactly what is reflecting here, he's
- 5 saying so let's minimize the startup costs so we don't need to
- 6 incur costs to start having some good business. And he had
- 7 I told me, very well, that meanwhile if we need professionals to
- 8 be working on proposals, assignments, things, we can -- I
- 9 can -- I will and I can either tell Mr. Surjan Singh or
- 10 Dominic Schultens, who said that they are both working in his
- 11 team and he was even preparing them to join Palomar. So the
- 12 initial plan was for all his team that is within Credit Suisse
- 13 to join him in Palomar, but step by step and gradually as the
- 14 business grows. But meanwhile they can work and help even
- 15 while being at Credit Suisse.
- 16 O Did it occur to you whether Mr. Pearce's proposal to have
- 17 Mr. Singh or Mr. Schultens work on Palomar projects while they
- 18 were also employed at Credit Suisse, did it occur to you as to
- 19 whether that would violate internal Credit Suisse policy?
- 20 A I didn't think of that.
- 21 Q Was David Langford, the lawyer, also involved in the
- 22 preparation of the formation of Palomar on behalf of
- 23 Privinvest?
- 24 A He's the one doing it.
- 25 Q Now what did -- what, if anything, did Mr. Pearce say

- 1 about the importance of bringing Mr. Singh to Palomar?
- 2 A Mr. Pearce told me that Mr. Singh is high caliber,
- 3 professional, a good friend of him since long time, that he
- 4 trusts him a lot and that he would see him also as a partner
- 5 | in Palomar not only an employee as him, because that was their
- 6 aspirations for leaving the bank leaving the job and having
- 7 | their own business. I said, Sure, no problem. I even recall
- 8 saying that he told me, so if Surjan Singh joins so how do you
- 9 think the shareholding structure would be because he
- 10 understood from me, later on from Mr. Safa, that Privinvest
- 11 would always like to be the major shareholder in any business,
- 12 so at least 51 percent. So he was even asking me, like, you
- 13 think we'll do it 51 or 50 and then 25, 25, or 25, 24 between
- 14 him and Mr. Singh. So I said, like, again it's too early,
- 15 let's start, let's see how the business grows and once it is
- 16 time for Mr. Singh to join, we will sit like big boys and find
- 17 a solution. It is not a problem.
- 18 MR. SCHACHTER: I'd like to publish, Your Honor,
- 19 Government Exhibit 3124 in evidence.
- THE COURT: In evidence, you may publish.
- 21 (Exhibit published.)
- 22 Q I'd like to -- is the bottom part the email about the
- 23 attached is the revised presentation that we just looked at
- 24 before?
- 25 A Yes, that's the email of May 2013.

- 1 Q Then let's look at your response to that at the top.
- Now you wrote, Just finalize the BP discussions with
- 3 Sandy. Do you see that?
- 4 A Yes.
- 5 Q What's BP stand for?
- 6 A Business plan.
- 7 Q So had you spoken to Mr. Safa after receiving
- 8 Mr. Pearce's proposal?
- 9 A Yes. Sandy is a reference, is a nickname of Mr. Safa.
- 10 Q Now why is it that you -- if you're not -- were you a
- 11 partner of Palomar? Who were the owners of Palomar?
- 12 A No. The owners of Palomar are Privinvest and Mr. Pearce.
- 13 Q So what's your role? Why -- why is it that you're the
- 14 one that is speaking to Mr. Pearce on behalf of Privinvest as
- 15 opposed to Mr. Safa directly?
- 16 A Two simple reasons: First of all, Mr. Safa trust me and
- 17 I'm the one tasked with developing the business of Privinvest
- 18 for all the projects or ventures of Privinvest. And since
- 19 Mozambique was the project that I brought to Privinvest and
- 20 since Mr. Pearce is the gentleman that I presented to
- 21 Mr. Privinvest, so I was the one tasked to be handling all
- 22 this and to be the focal point. And of course, Palomar, as a
- 23 business if it made revenues and was successful, I was sure,
- 24 although it was not communicated, I was sure that Mr. Safa
- 25 would be also compensating me or paying me commission or based

on the revenues or the growth of Palomar, so I had also of course an interest.

Q All right. I just want to direct your attention to a couple of parts of your responses. You write -- first of all, I'd like you to just explain what you mean by number five.

A What I meant, so the way I saw Palomar, the way we spoke about Palomar is that we saw it as a future bank, as a future big bank, big institution, reputable name and I always pushed for this even with the Mozambican minister, I wanted it to be visible and public and working with banks and being advisor for the government.

So here I was asking the question here is like, so you're saying that -- I'm telling it to Mr. Pearce, so I'm saying so you're saying that Privinvest will pay Palomar 10 percent in order for Palomar to arrange financing of the loan. What if there is like a bank like Credit Suisse or other banks that needs to come. So then we have also to pay these banks an arrangement fee, so how does it work here? We pay Palomar 10 percent and also pay the bank, and what about the subsidy the fee, you know, the fee that for example Privinvest paid to Credit Suisse for the Proindicus loan, the \$38 million.

So again, I was questioning here saying, so how does it work this one, so Palomar pays or we pay or how does it factor in, 'cause if we have all these costs it becomes too

1 much.

- 2 Q So these are questions you're asking Mr. Pearce about his
- 3 proposal?
- 4 A Yes.
- 5 Q And then when you wrote, the next number six, idea is not
- 6 to focus on the 10 percent number. And then you say it's
- 7 | highly improbable if we sell Abu Dhabi gas assets to third
- 8 parties.
- 9 Very briefly can you explain what you meant by that?
- 10 A Yes. So what I'm trying to say here is, like, I'm
- 11 telling him, Andrew, please, let's not take the 10 percent,
- 12 like -- how do you say this, like a fixed number which we
- cannot move on. Let us be flexible, depends on case by case.
- 14 For example, if Palomar is doing the role of an arranger
- whereby it's taking gas concessions and maybe selling it to
- 16 the Abu Dhabi government entity or other banks, we can't
- 17 charge 10 percent. I've never seen this before. So let's --
- 18 | let's -- the understanding is for Palomar to be a business
- 19 doing sort of deals, but let's not just cement the 10 percent,
- 20 like, an unchangeable figure.
- 21 Q And then number seven, is that in reference to the part
- of the proposal that Mr. Pearce made that he would get a --
- 23 that Palomar would get a 10 percent fee from Privinvest for
- 24 upsizing the CS loan in the presentation material that we saw
- 25 a moment ago?

1 Yes. So here what I was telling him, when Proindicus had 2 planned, because we didn't know if at this stage, so if 3 Proindicus' loan upsize is increased, so of course since he 4 worked on this he will be remunerated by a success fee but it 5 cannot be 10 percent of the Palomar thing because the 6 Proindicus project was already finished and the costing 7 structure of it was already finalized long time ago. does not support a 10 percent fee that could be of Palomar. 8 So there would be a certain fee of course that Privinvest will 9 10 pay maybe to Mr. Pearce out of the -- so it's an accounting 11 thing out of the structure of Palomar. 12 There's a reference to, As discussed we leave the same 13 initial parameters, do you see that? 14 Yes. 15 Had you been present for a meeting with Mr. Safa and 16 Mr. Pearce -- well, let me just ask you. When you say we 17 leave the same initial parameters, what's that a reference to? 18 Reference to I said here I thought, as I said, look, 19 Andrew, let's say there is for the -- the success fee or fee -- it's actually not a success fee I think, but four and a 20 21 half million dollars that now Privinvest paid you, which of 22 course would be used for the operating expenditures and the 23 startup costs of the business, so I said take four and a half 24 as a ratio, as a percentage of the total 372 million of the 25 Credit Suisse loan and then we take this maybe as reference

- 1 parameter.
- 2 Q If he is successful in raising financing for an upsizing
- 3 of that loan?
- 4 A If.
- 5 Q And from where did you understand he would be
- 6 receiving -- if he's successful, from where would he receive
- 7 that upsizing, that additional loan?
- 8 A First, his first target he was saying he's trying Credit
- 9 Suisse because he's been there, of course he's knows the
- 10 business, how it runs, but he said he knows many, many banks
- 11 so he can try with all the banks he knows.
- 12 Q All right. And then I'd like to direct your attention to
- 13 number nine. You ask, when would you leave CS? Isn't it
- 14 better to leave CS after locking the upsize of Proindicus at
- 15 least, plus Senegal or Surj can take care of it.
- Do you see that?
- 17 A Yes.
- 18 Q Who had been your contact at Credit Suisse with respect
- 19 to the loans, the Proindicus loan at this point in time?
- 20 A Mr. Pearce.
- 21 Q And what did you understand were his plans?
- 22 A His plan was leaving Credit Suisse and starting this
- 23 business of Palomar.
- 24 Q And so what questions, if any, did you have as to who
- 25 would be the point of contact at Credit Suisse after he left?

- 1 A I asked him that.
- 2 Q What did he say?
- 3 A He said it would be Surjan Singh.
- 4 O You can take that down.
- 5 And by the way, there comes a point -- that email
- 6 that we were just looking at is from May of 2013, is it
- 7 | correct that there comes a point where Privinvest does pay
- 8 Surjan Singh an amount of money that we'll talk about in a few
- 9 moments?
- 10 A Yes.
- 11 Q Is that in October, about five months after this?
- 12 A I think so.
- 13 Q Now, you talked, in that email, about is it better if he
- 14 finishes the upsize, words to that effect, before he leaves.
- Do you remember that?
- 16 A Yes.
- 17 Q What was your understanding of his role at Credit Suisse
- 18 during that time period?
- 19 A So I was asking this question and also talking about
- 20 Surjan Singh for a very simple matter. We were going -- we're
- 21 starting Palomar, it's going to be starting as a business, he
- 22 told me that he's handing over and he's leaving and he's now
- 23 coming to join Palomar and then later on also Surjan Singh
- 24 | will be coming Dominic Schultens and grow the thing. He wants
- 25 to bring his whole team to Credit Suisse, so.

- 1 THE COURT: This whole team to where?
- THE WITNESS: To Palomar. I apologize.
- 3 So obviously what I told him is, like, so what is --
- 4 how does it function within the bank? So he made it clear to
- 5 me that obviously they're not decision makers.
- 6 Decision-making process in a big bank like this you have many,
- 7 many committees and they are like a part of a big chain and
- 8 their role is to -- when they present a project in a
- 9 committee, so they present it like it is their project.
- 10 Sometimes they are supported, sometimes they are not.
- 11 Sometimes they are positive, sometimes they're not. Sometimes
- 12 they're vocal about it, sometimes they are not.
- So obviously, what I was trying to tell him here as
- 14 simple as that. So if you leave the bank, who will be the one
- 15 who is supportive, who is vocal, who is trying to accelerate
- 16 the process inside the bank, who is trying to, you know, be a
- 17 positive voice for these projects inside the bank.
- 18 Q I'm sorry.
- 19 A And he told me it's Mr. Singh.
- 20 Q Did you at any time ask Mr. Pearce to do anything
- 21 | fraudulent or criminal at Credit Suisse?
- 22 A Never.
- 23 Q If Privinvest's goal was to have Mr. Pearce be an inside
- 24 man at Credit Suisse who was paying to take fraudulent
- 25 actions, would Privinvest pay him to leave Credit Suisse and

- 1 join Palomar?
- 2 A Obviously not. I would tell him to stay there.
- 3 Q All right. Now back for a few more questions about the
- 4 formation of Palomar.
- 5 Was David Langford involved in bringing Mr. Pearce
- 6 and Ms. Subeva to Palomar?
- 7 A Yes, of course.
- 8 MR. SCHACHTER: Your Honor, may we publish defense
- 9 Exhibit 1532 in evidence.
- THE COURT: You may.
- 11 (Exhibit published.)
- 12 Q Focusing on the top part. Thank you. This is an email
- 13 that is sent from Mr. Pearce to both Mr. Langford and to you
- 14 from May 21, 2013; is that right?
- 15 A Yes.
- 16 O And when Mr. Pearce writes: She is a worker bee not
- 17 management, non-dom U.K. so should be okay, she will not work
- in the U.K. Do you know what that's a reference to?
- 19 A So he's talking about Ms. Subeva and he was saying --
- 20 he's mentioning here the term non-dom U.K. means like for tax
- 21 reasons someone who is not domiciled in the United Kingdom, so
- 22 they don't have to pay taxes there.
- 23 Q And what's your understanding as to how that -- well, let
- 24 | me ask you this: Did you understand that Mr. Pearce and
- 25 Ms. -- that Palomar was going to be a UAE, United Arab

- 1 Emirates company?
- 2 A Of course, and this is what happened also.
- 3 Q And did you have an understanding of what, if any,
- 4 benefit there would be to Mr. Pearce and Ms. Subeva to live in
- 5 the U.K. but to have the money that they received from Palomar
- 6 be -- stay in the United Arab Emirates?
- 7 A For them it was -- Palomar is a United Arab Emirates
- 8 | company so they would be working for this company so they are
- 9 not tax residents of the United Kingdom and they would be,
- 10 obviously, receiving and paying their remuneration there.
- 11 Q Did you understand as to whether that was the reason for
- 12 them opening up UAE accounts?
- 13 A Yes.
- 14 MR. SCHACHTER: And I'd like to direct your
- 15 attention -- Your Honor, may we publish defense Exhibit 1534
- 16 in evidence.
- 17 THE COURT: You may.
- 18 (Exhibit published.)
- 19 Q I'd like to focus on the middle email from Mr. Pearce and
- 20 he copies you as well, and he says -- speaks to David Langford
- 21 about getting a contract to Ms. Subeva so she can resign from
- 22 Credit Suisse and start working. Was that at Palomar?
- 23 A Yes.
- 24 Q And so was Mr. Langford aware of the -- Mr. Pearce and
- Ms. Subeva had been or were working at Credit Suisse and then

passed by the Council of Ministers to consolidate revenues,

1 then you talk about clients.

1.3

Can you describe to the jury what you were thinking about as you wrote this in May of 2013?

A So Proindicus — and we were putting pressure on them so they can have the legal grounds to start officially and legally generating revenues. So we asked for, we said what's the best way for Proindicus to legally be entitled to generate revenues there. And they told us, the Mozambican authorities, that now there will be a counselor of ministers decision to grant Proindicus all the powers, the legal powers so they can be the exclusive national company in Mozambique that will be generating revenues and be allowed to charge for oil and gas companies revenues.

Q What that -- how would that exclusivity by law benefit Proindicus in its dealings with the clients that you're talking about in this email?

A So the international oil and gas companies, the mining companies, everybody who was there who bring private security companies usually, this concession or this law, this decision decree from the council of ministers will give the exclusivity to Proindicus as a national company and it will be then the only company by law which is authorized and allowed to do security services there. It will oblige all foreign companies to exclusively work with Proindicus.

Q So would such a law -- how would it help Proindicus make

1 money?

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2 A Once this law is passed so it becomes, obviously, and

3 automatic really that Proindicus will start making money.

4 Because these international companies, they pay millions of

dollars for private security firms. So that means that these

6 millions of dollars are automatically now going to Proindicus.

Q All right. Then I'd like to ask you to explain why you

8 wrote number 2 to the jury.

A So even at this stage in May, so of course I was meeting President Guebuza periodically in Mozambique whenever I was there and keeping him posted as he has requested me, because he was very happy about this strategic project. So on one of the occasions of the discussions, and these are one of the things we also covered with Mr. Safa and him when we met him

in January in Maputo and even when we met in Abu Dhabi later

on during his state visit in March, that the grand vision or

17 the grand plan or the master plan, it was called the maritime

18 plan or the blue economic plan is to start with the Proindicus

19 project, and then he wanted to expand it to have the fishing

20 industry. Because he was -- he was telling me that these

21 foreign fishing companies come and steal fish from Mozambique,

22 hundreds of millions of dollars every year and this was going

on for decades, so he's -- he had a vision of having a

national fishing fleet company established there so they can

25 keep this wealth of these resources, this money for

- 1 Mozambique, for the Mozambicans. And also we were talking
- 2 about other steps which would be that shipbuilding industry,
- 3 building boats. He was excited about having boats made in
- 4 Mozambique and exported to other countries of the world
- 5 potentially.
- So this was, at this stage, the interest and the
- 7 | request that was manifested by President Guebuza since that
- 8 time.
- 9 Q And did you discuss your conversation with President
- 10 Guebuza with Andrew Pearce?
- 11 A I did.
- 12 Q And did you have discussions with Mr. Pearce about
- 13 Palomar being involved in the formation of something called
- 14 Privinvest Holding Mozambique?
- 15 A I think so, yes.
- 16 O Do you recall Mr. Pearce sending you a presentation about
- 17 a variety of investments that an entity called Privinvest
- 18 Holding Mozambique would make in Mozambique?
- 19 A I told Mr. Pearce about the vision of Privinvest of doing
- 20 big businesses in Mozambique in partnership with Mozambican
- 21 people of course. And I remember we sat together, we
- 22 highlighted a lot of activities that we can do together -- I
- 23 mean, Privinvest will do with Mozambican partners and
- 24 Mozambican different sectors out of the Proindicus project.
- 25 And the idea was Palomar, of course, whatever these projects

	BOUSTANI - DIRECT - MR. SCHACHTER 4433
1	are being done in development of Mozambique, Palomar will
2	automatically be coming in since it will be the one raising
3	financing, arranging financing, raising funds, he said we can
4	bring third-party money or third-party investors to create a
5	fund and these partners will come in and invest in this
6	business. So he was aware of many, many details.
7	Q Did Mr. Pearce specifically send to you like a PowerPoint
8	deck describing these ideas for these other investments that
9	Privinvest Holding Mozambique would be involved in?
10	A I think he did, yes.
11	MR. SCHACHTER: Your Honor, we'll offer Defense
12	Exhibit 97A.
13	THE COURT: In evidence or no?
14	MR. SCHACHTER: No, Your Honor.
15	THE COURT: Any objection?
16	MR. BINI: Objection.
17	THE COURT: Sustained.
18	Ladies and gentlemen, would you like a 10-minute
19	break? I know we're going to be more efficient, would you
20	like a break or no break? Break, yes, no?
21	THE JURY: No, let's keep going.
22	THE COURT: No. Let's keep going. All right.
23	BY MR. SCHACHTER:
24	Q Mr. Boustani, after the Proindicus project got underway,
25	did there come a time when Privinvest was asked to contribute

- 1 to the cost of Proindicus' operations?
- 2 A Yes.
- 3 Q What was the request?
- 4 A So the request came from Mr. Antonio do Rosario, and
- 5 | initially it came -- he told me, like, I received instructions
- 6 and information from my boss also, so it was the head of the
- 7 Secret Service, mentioning also maybe orientations he received
- 8 from President Guebuza saying that we understand that the
- 9 president asked you to support these projects and he explained
- 10 to me that the government doesn't have a budget for the
- 11 kickoff because these are private companies, they will be run
- 12 by private companies. I said, correct. And we promised that
- 13 we will support these companies at their initial startup.
- 14 He said, so this is -- I mean we will require your
- 15 support please so there are no delays because also there's
- 16 lots of work we have to do and we're hiring people locally, we
- 17 have to acquire land where these radar stations will be
- 18 installed, be like headquarters, different maybe logistically
- 19 they need to mobilize through the vast country, we're talking
- 20 2,000-kilometers, so we need financing, yes.
- 21 O How much did Mr. Rosario ask Privinvest to simply
- 22 contribute to Proindicus' operations at that time?
- 23 A So, of course when he asked me I first -- I relayed the
- 24 message to Mr. Safa again just to confirm again. He said yes,
- 25 | we promised the president this and this is what we will do so

	BOUSTANI - DIRECT - MR. SCHACHTER 4435
1	ask them how much is their budget, how much is their
2	anticipated budget, which I did. I asked Mr. Rosario
3	Mr. Safa also told me, like, please let them be as precise as
4	possible so we don't spend too much time going and coming back
5	on these matters, so let them be conservative, saying like,
6	okay, we need that much, that will be sufficient and enough
7	for all of our operations.
8	So I asked Mr. Rosario, and I recall he came back to
9	me with a figure of around \$13 million.
10	Q And did Privinvest pay that \$13 million to Proindicus?
11	A Yes.
12	MR. SCHACHTER: Your Honor, we will offer Government
13	Exhibit 2259 and 225 Government Exhibit 2259-A, and
14	Government Exhibit 2259-D.
15	THE COURT: Any objection to 2259-A?
16	MR. SCHACHTER: First, I'm sorry, Your Honor, 2259
17	is first.
18	THE COURT: Any objection to 2259?
19	MR. BINI: No objection.
20	THE COURT: Admitted. You may publish.
21	A as well. Any objection to A?
22	MR. BINI: No objection.
23	THE COURT: Admitted. You may publish.
24	MR. SCHACHTER: 2259 as D as David.
25	THE COURT: Any objection to 2259-D?

	BOUSTANI - DIRECT - MR. SCHACHTER 4436
1	MR. BINI: No objection.
2	THE COURT: Admitted. You may publish.
3	(Exhibit published.)
4	(Government Exhibit 2259, 2259-A and 2259-D, was
5	received in evidence.)
6	Q Looking first at Government Exhibit 2259, Mr. Boustani,
7	this is an email that you sent to someone named Eugenio
8	Matlaba and Antonio do Rosario. We've already discussed
9	Mr. Rosario, who is Matlaba?
10	A Mr. Matlaba I think is a colonel in the army, the
11	Mozambican defense forces and he was assigned, because as I
12	said Proindicus is owned 50/50 by the Secret Service and the
13	Mozambican Ministry of Defense. So he was the one assigned by
14	the Ministry of Defense.
15	Q You just wrote Swift and the subject is Swift copy of
16	\$13 million. Do you see that?
17	A Yes.
18	Q And if we can look to the second page, where did you get
19	the I'm sorry, at 2259-A, which I think is the second page
20	of that email, where did you get the Swift copy in order to
21	send this to Mr. Rosario and Matlaba?
22	A From my colleague, Mr. Allam.
23	Q And to be clear, were you involved in actually affecting

25 A No.

24

the wire transfer that was made?

- 1 Q And then if we can turn to Government Exhibit 2259-D, do
- 2 you see this to be a transfer of \$13 million -- if we look at
- 3 the bottom -- from Privinvest Shipbuilding, and then if we
- 4 look at the second page I think we see where -- oh, there it
- 5 is, where the money -- so this money went directly to the
- 6 entity Proindicus; is that correct?
- 7 A Yes.
- 8 Q Had Privinvest been contractually obligated to pay this
- 9 amount of money that was requested in March of 2013?
- 10 A Sorry, can you --
- 11 Q Was Privinvest contractually obligated to pay this
- 12 amount?
- 13 A No.
- 14 Q Did you have an understanding as to why Mr. Safa decided
- 15 to pay this amount from Privinvest?
- 16 A What he told me is that it was asked by -- initially, it
- was part of our discussions with the president, the president
- 18 has alerted us and he asked if we could support these
- 19 companies and we said, yes, we promised. So he was making his
- 20 promise.
- 21 Q You can take that down, Mr. McLeod.
- Now, after that initial payment of \$13 million, did
- 23 Mr. Rosario -- did there come a time when Mr. Rosario spoke to
- 24 you about additional payments?
- 25 A Yes.

the two ministries, the Ministry of Defense and the Secret

Service. And then he told me unfortunately the building is —
the future headquarters is in a mess, it's a very old building
that needs refurbishment and rehab. So he said that we need
to rehab this whole building and refit it so we need a

This is the headquarters. We thought that we would be receiving another headquarter which is ready, which unfortunately was not the case. So he asked me for an additional payment which will be going to the construction company, that's why it's called Walid Constructes that will refit this whole headquarter.

Q How did you respond?

construction company to do that.

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- A My initial response was, I told him, Rosario, I mean we discussed this and you said -- I asked you specifically, I mean how much you need in total once and for all so we know what is going to be the -- so you tell us how much you need and I already reported this and you said 13 million. So he said I know, but unfortunately at that stage we were sure that we will be getting a furnished headquarter and then this thing changed so now also using I mean extra funds from this 13 million would be difficult for us, so if you could, you could help and this will be very grateful.
 - Q Who did you -- who, if anyone, did you speak to next about this request from Mr. Rosario?
- A So I spoke with Mr. Safa and I told him what was going

- 1 on. So initially he was not happy, but then I think he took
- 2 the decision in a way, like, again, to keep up his promise to
- 3 the president and not to waste more time on this thing.
- Because, again, time was of the essence because we had a very,
- 5 very short contractual delivery term as per the contract,
- 6 Which was very challenging and we did not want to incur a risk
- 7 of having this project drifting in time. He said fine, let
- 8 him -- ask him how much he believes is the amount and let
- 9 him -- let me know. And then if it's okay for us, let him
- 10 give you the details.
- 11 Q Now do you know if a company called Walid Construcoes
- 12 ever actually refurbished the Proindicus office as Mr. Rosario
- 13 said?
- 14 THE COURT: Would you spell that for the reporter,
- 15 please.
- 16 MR. SCHACHTER: Yes, Your Honor. Walid, W-A-L-I-D.
- 17 Construcoes C-O-N -- any I may not be pronouncing that
- 18 perfectly C-O-N-S-T-R-U-C-O-E-S.
- 19 Q Do you know if an entity by that name actually
- 20 refurbished Proindicus' office?
- 21 A All that I can confirm is I've seen the offices before
- 22 and I've seen after, so I've seen that the offices were
- 23 refurbished, but I did not see the company called Walid
- 24 Constructes doing the job, so that's what I can only confirm.
- 25 Q Do you know if those refurbishing -- the refurbishing in

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	BOUSTANI - DIRECT - MR. SCHACHTER 4441
1	fact cost \$1.85 million?
2	A No, I cannot confirm that.
3	Q Do you know for a fact whether Mr. Rosario, in fact,
4	pocketed any of the money that Logistics paid to this Walid
5	entity?
6	A I don't know.
7	Q Did there come a time when Mr. Rosario asked you for
8	money for other purposes?
9	A Yes.
10	Q What else do you recall him asking you about
11	MR. SCHACHTER: Well, actually, Your Honor, may we
12	publish Government's Exhibit 1201-E-2 in evidence?
13	THE COURT: You may.
14	(Exhibit published.)
15	Q Mr. Boustani, showing you what's in evidence as a wire
16	transfer from again, from well, this is one is from
17	Privinvest Shipbuilding in Abu Dhabi with the to a bank in
18	Maputo and there's a name Zulficar Z-U-L-F-I-C-A-R, last name
19	Ahmad, A-H-M-A-D.
20	Do you see that?
21	A Yes.
22	Q Do you recall what, if anything, Mr. Rosario asked of you
23	before this transfer was made? I'm sorry, the amount, do you

see the amount is \$99,986?

I think it's 99,000, yeah.

24

- 1 Q I'm sorry, maybe -- yes, okay.
- 2 A 99,986 yes, yes.
- 3 Q All right. And what do you recall about this transfer?
- 4 A That particular one also I remember, so having seen and
- 5 | felt the security situation in Mozambique, one of the very
- 6 important topics that I was concerned about is, and I told
- 7 this to Mr. Rosario I even spoke with Mr. Safa, is security.
- 8 So safety, safety and security of my colleagues, you've seen
- 9 some of them who came and testified here, their safety and
- 10 security in Mozambique. There was lots of threats,
- 11 kidnapping, killing, you know, in this country, the project
- 12 will be throughout the country, so I asked Mr. Rosario for
- 13 security for safety. I said, please, I mean the last thing I
- 14 | would ever, ever I mean tolerate would be a disaster if it
- 15 happens if one of our colleagues, especially the European ones
- 16 is kidnapped or killed. So I said we need extra security
- 17 please so if you could support that as Secret Service. So he
- 18 said yes. And then he said, we'll do this but as you can
- 19 understand this is like a service or something which is done
- 20 with our limited resources, so could you -- could you fund
- 21 this thing. So, again I -- I confirmed with Mr. Safa and he
- 22 said, yes, this is important so let him give you the details.
- 23 So this particular transfer, this particular
- 24 transfer is a payment for Zulficar Ali Esmail Ahmad for
- 25 security fees and he was -- I was told by Mr. Rosario that he

- 1 | works in the Secret Service.
- 2 Q Now you may have been told that, do you know whether in
- 3 | fact whether there is a man named Zulficar Ahmad who works in
- 4 the Mozambican Secret Service?
- 5 A No.
- 6 Q Do you know whether this person was in any way involved
- 7 in actually providing any security for any Privinvest
- 8 personnel working in Mozambique?
- 9 THE COURT: See, when you ask him do you know and he
- 10 says no -- do you know the answer to the question or do you
- 11 know he was not. So again --
- MR. SCHACHTER: I apologize, Your Honor?
- THE COURT: That's all right just so the jury
- 14 understands the testimony of the witness. Why don't you
- 15 rephrase without the "do you know" and just say was he. Try
- 16 it that way, that way they'll get a clearer answer.
- MR. SCHACHTER: Sure.
- 18 Q Was Mr. Ahmad an employee of the Secret Service?
- 19 A I don't know.
- 20 Q Did there come a time when Mr. Rosario asked you to make
- 21 other payments to other people and even entities that he said
- 22 were to provide security for Privinvest personnel?
- 23 A Yes. I think so, yes.
- 24 \mathbb{Q} And do you -- I'll try to word it a different way.
- THE COURT: Was he, does that work?

	BOUSTANI - DIRECT - MR. SCHACHTER 4444
1	MR. SCHACHTER: I'm doing my best.
2	Q Were those payments, in fact, to provide security
3	service?
4	MR. BINI: Objection.
5	THE COURT: Do you know? Do you know?
6	THE WITNESS: I don't know, Your Honor.
7	THE COURT: Next question.
8	BY MR. SCHACHTER:
9	Q Now speaking of Mr. Rosario, what was your understanding
10	of whether Mr. Rosario was the person who made a decision as
11	to whether to award projects to Privinvest in Mozambique?
12	A Sorry?
13	THE COURT: Do you know whether he was the person to
14	make those decisions, do you know?
15	THE WITNESS: Decisions? No.
16	Q No, you don't know or no, you understand he was not?
17	THE COURT: I didn't ask him if he knew, I asked him
18	if he was the person and the answer we got was no.
19	THE WITNESS: No, he was not.
20	THE COURT: See, that's difference.
21	BY MR. SCHACHTER:
22	Q Now, did you give any consideration or did you believe
23	that these payments that were requested by Mr. Rosario
24	violated Mozambican law?
25	THE COURT: Which was it, did he give any

I did from President Guebuza.

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- 22 And tell us about that conversation.
- 23 So, again, going back to the different meetings I had 24 with him, so the grand plan or the grand master plan or the 25 vision, as I call it, was that he had was to optimize and

maximize the blue economy of Mozambique so it does not depend only on the oil and gas like all other African countries. So for him the development of the fishing industry was crucial because, again, he said that there is hundreds of millions of dollars of fish being stolen every year, and that he would — I mean he would love to have this resource kept in Mozambique for a Mozambican national company. He even said that fishing then will be — you can create many industries and employment. You can go also downstream, so creating factories and maybe making tuna cans and many things.

Also about the blue economy. So one of the maritime industry, as we said, manufacturing boats. So one of the big topics that we were always talking about is like Privinvest will not be just a contractor who's selling boats and then at any opportunity in the contract where there is a breach from the Mozambican side we just say thank you, goodbye, the idea was to do a transfer of technology, the idea is create — for Privinvest to actually not to sell boats but to sell the know-how and industry, to create an industry and the know-how which was this was the cutting edge advantage that we had over everybody else. So for him having a boat made in Mozambique, so this is the thing always he was focusing on.

And what we also spoke about was he said I know that there is billions of dollars, I'm talking 50, 60 billion of dollars and even more that will be spent by the foreign oil

1 and gas companies and offshore maritime infrastructure and 2 projects for the development of this offshore gas, the natural 3 resources. And all these billions of dollars can, at this stage can only but go to foreign companies. Like, he cited 5 for me someone like Technip, Halliburton, big companies that 6 they come and they receive all these billions of dollars from 7 the oil and gas companies to build the offshore maritime infrastructure. So he said that we need also this know-how, 8 transfer this maritime engineering, this industry that I want 9 10 to create here, is to be able to benefit and impose at least, at least a part of these billions to be also given to a 11 12 national company in Mozambique that can probably say we have the know-how, we have the capacity, whether the human capacity 13 in terms of training or the technological capacity and 14 participating in these consortium and benefiting from all of 15 16 these billions that eventually will go to foreign companies so 17 we keep it at home.

All this, all these different important strategic points were part of this, I would call it, this maritime master plan that we were discussing that he was very happy with this vision at the same time we shared.

- Q Did you discuss what you heard from President Guebuza with Mr. Pearce?
- 24 A Of course.

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25 Q And did you include Mr. Pearce in discussions about

	BOUSTANI - DIRECT - MR. SCHACHTER 4448
1	raising financing for some of these ideas?
2	A Of course.
3	Q Did there even come a time when Mr. Pearce met President
4	Guebuza to discuss some of these ideas?
5	A Yes.
6	Q Do you recall him preparing an agenda for a meeting with
7	the president?
8	A Yes.
9	MR. SCHACHTER: Your Honor, we'll offer Government
10	Exhibit 2315.
11	THE COURT: Any objection to 2315?
12	MR. BINI: No objection.
13	THE COURT: Admitted. You may publish.
14	MR. SCHACHTER: Thank you Your Honor.
15	(Government Exhibit 2315, was received in evidence.)
16	(Exhibit published.)
17	Q I'd like to actually start at the very bottom, Mr.
18	McLeod, the email from Mr. Boustani to Mr. Pearce, Mozambique
19	agenda. When you wrote to Mr. Pearce about the Mozambique
20	agenda, what were you referring to?
21	A This was about the agenda for a meeting with the
22	president.
23	Q And one of those things that was discussed was one of
24	the things that was ultimately discussed with the president
25	the shipyard as you described?

- 1 A Yes.
- 2 Q And then if we can just go up to Mr. Pearce's response to
- 3 that email. Mr. Pearce says, was there also a mention of a
- 4 fishing fleet at some point, do you see that?
- 5 A Yes.
- 6 Q And how is Mr. Pearce aware of the president's desire for
- 7 a fishing fleet?
- 8 A From me; I told him.
- 9 Q Then if we can look up to right above that, it says, I'm
- 10 sorry -- great. You wrote to Mr. Pearce: We need to
- definitely develop the points and hand him working papers.
- 12 And then you mentioned he wants a shipyard ASAP.
- Do you see that?
- 14 A Yes.
- 15 Q Is that a reference to the discussion with the president
- 16 that you just told the jury about?
- 17 A Yes.
- 18 Q Now did there come a time, with the assistance of
- 19 Mr. Pearce, you spoke to the president about the initial size
- 20 of the fishing fleet project?
- 21 A Yes.
- 22 Q And what's your recollection as to what the initial size
- 23 of that project was?
- 24 A \$500 million.
- 25 Q And is that amount of the initial project, did you put

As Mr. -- as President Guebuza told me even from the beginning, he said, Jean, fishing is a no-brainer, the money is in the water, it's there, you just need to catch it. So as much as we can develop the fishing and we can do it, let's do it as fast as possible.

(Continued on the next page.)



GEORGETTE K. BETTS, RPR, FCRR, CCR Official Court Reporter

	BOUSTANI - DIRECT - MR. SCHACHTER 4452
1	MR. SCHACHTER: Your Honor, may I publish, in
2	evidence, Government Exhibit 3131 and 3132A?
3	THE COURT: In evidence, you may publish.
4	DIRECT EXAMINATION (Continued)
5	BY MR. SCHACHTER:
6	Q This is an e-mail from Mr. Langford; do you see that?
7	A Yes.
8	Q Subject is trawlers, and it has an attachment. And if we
9	can look at the attachments, please, 3131A.
10	Who drafted the you recognize this to be a draft
11	of what would ultimately become the EMATUM procurement
12	contract?
13	A Yes.
14	Q Who drafted that?
15	A My colleague, David Langford.
16	Q Did you read this draft contract?
17	A No.
18	Q This actually references an amount in this initial draft
19	of \$500 million. It says contract for the supply of 30
20	trawlers.
21	MR. SCHACHTER: And then if we can turn, Mr. McLeod,
22	please, to the pages labeled it has price section 7.
23	MR. BINI: Objection.
24	THE COURT: Sustained.
25	The witness said he never read it, so why are you

	BOUSTANI - DIRECT - MR. SCHACHTER 4453
1	questioning him about it, sir?
2	MR. SCHACHTER: Yes, Your Honor.
3	THE COURT: Why don't we move on to something that
4	perhaps he has seen, or maybe this is the time to take our
5	lunch break and resume promptly at 1:30.
6	Is that acceptable to the ladies and gentlemen of
7	the jury? We will do that.
8	See you promptly here at 1:30. And do not talk
9	about the case. So no morning break, but a lunch break, and
10	then we will power through the afternoon. Thank you.
11	(WHEREUPON, at 12:33 p.m., the jury exited the
12	courtroom.)
13	(Continued on the next page.)
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PROCEEDINGS 4454

1 (Open court; no jury present.) 2 THE COURT: The jury has left the courtroom. 3 may step down, Mr. Boustani, and join your counsel, if that's 4 appropriate. 5 You may be seated ladies and gentlemen of the 6 public. 7 Do we have anything to discuss as we begin our strictly adhered to one-hour lunch break? 8 9 MR. BINI: Not for the government. 10 THE COURT: Anything from the defense? 11 MR. JACKSON: I just wanted to thank the Court for 12 updating the jury on the class. I know that's often a source of confusion. 1.3 THE COURT: I saw eyebrows being raised as this 14 15 group of young people stood up and walked out, and we did it 16 off the record, I thought it was appropriate that the --17 obviously, the courts are open to the public, and for the most 18 part people come and go as they wish. I did see the raised 19 eyebrows, so I thought it would be appropriate, and I thought 20 no one had a problem with that. 21 MR. JACKSON: I appreciate it. 22 MR. BINI: Thank you, Your Honor. 23 THE COURT: Anything from the government? 24 MR. BINI: Not from the government.

THE COURT: All right.

	PROCEEDINGS 4	1455
1	MR. SCHACHTER: Thank you, Your Honor.	
2	THE COURT: Enjoy your one-hour lunch break.	
3	(WHEREUPON, a recess was had from 12:30 p.m. t	to
4	1:30 p.m.)	
5	(Continued on the next page.)	
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	BOUSTANI - DIRECT - MR. SCHACHTER 4456
1	AFTERNOON SESSION
2	(Time noted: 1:41 p.m.)
3	(Open court; no jury present.)
4	THE COURT: We have the appearances.
5	You may be seated.
6	The defendant is present.
7	Do we have any procedural issues to address before
8	the jury is brought in?
9	MR. BINI: Not for the government.
10	MR. SCHACHTER: Not for the defense.
11	THE COURT: All right. Mr. Jackson, thank you.
12	(WHEREUPON, at 1:41 p.m., the jury re-entered the
13	courtroom.)
14	THE COURT: Welcome back, ladies and gentlemen of
15	the jury. See, I know what an hour is, too.
16	Very good. Please be seated.
17	The witness is here. We will continue.
18	MR. SCHACHTER: Thank you, Your Honor.
19	DIRECT EXAMINATION (Continued)
20	BY MR. SCHACHTER:
21	Q Mr. Boustani, before the lunch break we looked at a
22	contract for 30 fishing trawlers for \$500 million; do you
23	recall that?
24	A Yes.
25	Q Sir, did you have any role in deciding how many fishing

- 1 vessels Privinvest would provide for \$500 million?
- 2 A No. I am not involved in pricing it, Privinvest.
- 3 Q Do you have a role in deciding how much it costs to build
- 4 a particular vessel at Privinvest?
- 5 A No.
- 6 Q At some point did the proposal go up from \$500 million up
- 7 to \$750 million?
- 8 A Yes.
- 9 Q And I am going to show you what's in evidence --
- MR. SCHACHTER: Your Honor, may I publish Government
- 11 Exhibit 2339A?
- 12 THE COURT: You may. It is in evidence.
- 13 Q Do you recognize this to be a presentation prepared by
- 14 Andrew Pearse?
- 15 A Yes.
- 16 MR. SCHACHTER: And then if we can look at the
- 17 second page, please, Mr. McLeod.
- 18 Q You see where it says that Palomar will arrange a 7-year,
- 19 \$750 million financing to acquire a fleet of 45 fishing
- 20 trawlers; do you see that?
- 21 A Yes.
- Q Whose idea was it to increase the project from 500 to 750
- 23 or that -- whose idea was it that that was a possibility?
- 24 A So --
- 25 THE COURT: Never mind "so." Whose idea was it? Do

- 1 you know?
- THE WITNESS: It is Andrew Pearse.
- 3 THE COURT: Next question.
- 4 O And what --
- 5 THE COURT: Next question. Go ahead.
- Q What did he say was the reason why he believed that was a
- 7 possibility?
- 8 A Because he came up with the idea of doing something
- 9 called, as you see the bond, he said that, as an expert, and
- 10 part of his role in Palomar, he believed that in order to
- 11 maximize the size of financing, instead of doing the loan, if
- 12 it is done like a bond, so then the sizes could be bigger.
- 13 Q Did you and Mr. Pearse discuss that with President
- 14 Guebuza?
- 15 A Yes.
- 16 O And what was President Guebuza's response? Briefly.
- 17 A The discussion with President Guebuza was asked on two
- 18 important factors, which he approved. First one, about the
- 19 size. So, again, as he said, he said, the terms of fishing,
- 20 it is a no brainer because the money's there, the fish is in
- 21 the water, all that we need to do is to catch it like other
- 22 foreign fleets are stealing and taking today.
- 23 The other factor which he liked was the issue of
- 24 | having a publicly -- public financial instrument because --
- 25 especially on fishing, because for him he said that's a good

- 1 | image for the country, and historically it will be the first
- 2 | time that Mozambique will issue a public financial instrument.
- 3 So he was fully supportive of the idea.
- 4 Q And with the increase in the size of the financing, did
- 5 the size of the fleet -- proposed fleet also change?
- 6 A Yes, obviously.
- 7 Q All right. And then --
- 8 MR. SCHACHTER: Your Honor, may I have just a
- 9 moment.
- 10 Q I would like to direct your attention just very briefly
- 11 to Government Exhibit 2338 in evidence. And I would like to
- 12 direct your attention to the e-mail -- the last line of the
- 13 e-mail that you sent on July 5, 2013.
- You wrote, you will need a good fleet of 300 boats
- 15 to cater for the 3,000 kilometer coast. Where did you get
- 16 that understanding?
- 17 A I got to know that Mozambique and the Ministry of
- 18 Fisheries, and also I knew this through the Ministry of
- 19 Finance, that they had something like a master plan that was
- 20 done with something called the International Organization of
- 21 Tuna, or something, in the Eastern African coastline.
- But this was a master plan that was prepared by
- 23 professionals, where Mozambique was a member of this
- 24 understanding with different countries in the region. So it's
- 25 Tanzania, Kenya, Madagascar, Seychelles, Comoro Island,

1 et cetera.

1.3

So and it seems they had a quota, up to 300 boats, because they had the largest coastline in East Africa to capture and to make use of this wealth, which the fish was there.

- Q Did there come a time when the scope of supply changed -MR. SCHACHTER: You can take that down, Mr. McLeod.
- Q Did there come a time when the scope of supply changed to include trimarans as part of this project?
- 10 A Yes.
- 11 Q And how did that come about?
 - A That idea came from Privinvest side. And so the way us at Privinvest, and even sharing with the Mozambican decision makers, or President Guebuza, Minister of Defense, at that time, who is the current president, Filipe Nyusi, head of Secret Service, the idea was that we wanted to provide Mozambique with top edge technology in terms of boats, vessels, and equipment, and do the transfer of technology, so then they can build it at home at Mozambique. That was the vision of all these parties.

So we started with the original contract, included some kind of vessels. Later on we amended it, talking about Proindicus, to include what is necessary, fit, and important for Mozambique to have. So the idea was not to sell Mozambique what we like to sell, usually, like big boats, with

1 maybe big profit, but to give them what they need.

So the different type of boats that we were providing to Mozambique started with the small interceptors that everybody saw, and we wanted to give them gradually a different other types which are perfectly fitted for the Indian Ocean and for their needs, which are also low cost of operation.

So we viewed Privinvest and EMATUM as one part of the big master plan and the vision that we discussed with President Guebuza.

- Q Was it your idea to provide the -- to include the trimarans, or did that idea come from somebody else?
- A No. Mr. Safa told me, he said, Jean, I mean, this is a new top-notch design that we have, top technology, and we have to include it in the package of EMATUM, we should also provide blue water or deep water surveillance for Mozambique and to protect the fishing vessels while they are fishing not to be attacked, as it is the case there.

So I proposed it to President Guebuza, and he accepted, and also to Minister of Defense and to the head of Secret Service, and we moved forward.

Q All right. I want to just ask you about Palomar's role in arranging the financing. We saw that presentation a moment ago.

The government during the course of the trial showed

	BOUSTANI - DIRECT - MR. SCHACHTER 4462
1	a number of e-mails in which Mr. Pearse and Ms. Subeva asked
2	you to take them off of e-mails with Credit Suisse during
3	discussion relating to the EMATUM project; do you remember
4	that?
5	A Yes.
6	MR. SCHACHTER: And, Your Honor, we would like to
7	we will offer a version of one of those, which is Government
8	Exhibit 2367.
9	THE COURT: Any objection to Government 2367?
10	MR. BINI: No objection.
11	THE COURT: Admitted.
12	(Government Exhibit 2367, was received in evidence.)
13	THE COURT: You may publish.
14	Q And, here, this is an e-mail, I think this portion, I
15	think, we have seen before, in which Ms. Subeva tells you to
16	forward directly to Mr. Singh only after deleting her e-mail;
17	do you see that?
18	A Yes.
19	Q And then you respond
20	MR. SCHACHTER: Can we just look above that,
21	Mr. McLeod.
22	The jury can see the response.
23	You can take that down, Mr. McLeod.
24	Q What was your understanding of why Mr. Pearse and
25	Ms. Subeva were asking you to take them off of these e-mails?

A Obviously, at this stage, I knew that they were still at Credit Suisse. What I was told by them is that -- like what

Mr. Pearse told me in January, even when we met in February,

that he has resigned in December 2012, and he is in transition

period or in a handing over period.

- So they told me that it is sensitive, you know, for them to work at competition or have other business, et cetera, while in this transition period. So it is better that they are not copied. That once this period of time finishes, so then they can be, of course, dealing directly with the bank, which was which that which happened, actually, later on.
- For me, it wasn't -- I mean, being at Deloitte, also, I remember that there is something called transition period, where maybe you don't work with competition for a few months after you leave. So, for me, it wasn't something which is weird, so I understood that.
- Q Did you -- were you familiar with the term "garden leave"?
- 19 A This one, no.
- 20 Q All right. What did you understand Mr. Pearse and
- 21 Ms. Subeva could lose at Credit Suisse if they were found to
- 22 be working at a competing business during this transition
- 23 period?

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- 24 A They told me that, practically, maybe they might lose
- compensations, that they -- maybe they signed or they had with

- 1 their package.
- 2 Q Did you view yourself as being subject to Credit Suisse's
- 3 internal policies?
- 4 A Of course not.
- 5 Q Had you received any training on Credit Suisse's internal
- 6 policies?
- 7 A No.
- 8 Q As you worked on the EMATUM project, did Mr. Pearse again
- 9 speak to you about Mr. Singh leaving Credit Suisse to come to
- 10 Palomar? Did he have that conversation with you?
- 11 A Of course, this was always a topic, and as from the
- 12 beginning, the timing was depending on the size of the
- 13 business of Palomar and what are the achievements of the
- 14 business of Palomar, so it could justify and support him being
- on board.
- 16 MR. SCHACHTER: Your Honor, may I publish the
- Government Exhibit 3081, in evidence.
- THE COURT: You may.
- 19 Q Did there come a time when Mr. Pearse told you about
- 20 Mr. Singh wanting UAE residency?
- 21 A Yes.
- 22 Q And did you assist in that request?
- 23 A I did.
- Q What did Mr. Pearse say about why he wanted that
- 25 residency, do you recall?

- 1 A So, again, like Mr. Pearse and Ms. Subeva had their
- 2 residency in the UAE, initially we saw that it was made on
- 3 Logistics, the company. Then later on I believe it was
- 4 I transferred to Palomar, once Palomar was established in the
- 5 UAE. So because now they are working for a UAE, United Arab
- 6 Emirates, company, Palomar, and they're residents on it, like
- 7 I am a resident on Privinvest in the United Arab Emirates.
- 8 So Mr. Singh, it was the same, absolutely the same
- 9 concept. The idea for him is to become a resident in the
- 10 country because eventually we were going to hire him and
- 11 Palomar.
- 12 Q All right. Now, the jury saw residency documents
- relating to Mr. Singh; do you recall seeing those?
- 14 A I think so, yes.
- 15 Q Okay. Did you -- we saw that the employment information
- 16 was inaccurate; do you remember that?
- 17 A Yes.
- 18 Q Can you explain to the jury what is your understanding
- 19 about who at Privinvest is involved in completing the
- 20 paperwork for UAE residency and why a particular job title may
- 21 be assigned to someone like Mr. Singh who would be opening --
- 22 would be getting residency under those circumstances.
- 23 A So at Privinvest we have a human resources department,
- 24 like any company. And so I have colleagues who are
- responsible for this particular exercise, doing the residency,

1 employment contract and everything.

1.3

Now, if I can explain quickly, what's the residency process in the United Arab Emirates and the issue of the job title. So in the United Arab Emirates, there are only two ways of being a resident. First one is to be an employee of the company there, or the other one is to be an investor, opening your own company there. And in the United Arab Emirates, even if you are born there or you live there for 50 years, you would never become a national. They don't have citizenship laws.

So every company submits to the authorities there like a request for a quota of different employees that this company wants to hire. So if you are a trading company, you say, I want finance manager, sales manager, an accountant. In my size of business, I think I will need 50 people. And then the authorities allocate and assign a quota of number of people, and with the different job titles that has been communicated between the authorities and the company, based on the request.

Us, at Privinvest, since we have a shipyard, which is Abu Dhabi MAR there, we have an industrial operation, so we have submitted, of course, requests for the authorities to have a quota of different employees with different job titles. So I think we asked for 300 people, 400 people. And Abu Dhabi MAR grew up to 1,500, I recall.

Now, in the organization chart of the human resources list that we submit to the authorities for approval, obviously, you have a general manager, you have finance manager, you have an industrial manager, not to go into details, and then you have different type of what you call blue collar work, like you've seen pipe welder, tube welder, that people like this work at shipyards.

Now what happens is when we hire people, every time someone comes, become employee of Privinvest in the United Arab Emirates, so one job title is already taken from the quota and given to him. So you have seen my colleague, Johan Valentijn, who came here to testify. So he's -- he was a general manager of Abu Dhabi MAR. So his visa or his residency visa was Privinvest, general manager.

Me, for example, although I am not finance manager, but my visa, my residency is written, Jean Boustani, finance manager, although I am not. That is Mr. Najib Allam.

Now, once we fill the jobs, so the quota reduces, and we are left, let's say, 20, 30, 40 people, which are not hired, and whatever is list from the job title. So tube welder, et cetera, because we hire sometimes 50 tube welders or 100 tube welders.

So, to conclude, when Andrew Pearse and Ms. Subeva and Mr. Singh at the beginning asked for the residency in the United Arab Emirates and transition of them not being in

- 1 Palomar, and the transition of them transferring then this to
- 2 Palomar, once we establish Palomar there, which happened to
- 3 Mr. Pearse and Ms. Subeva, we just wanted to find whatever is
- 4 available quota or on the chart that we had and we allocated
- 5 it to them. That's it.
- 6 Q Now, I just want to be clear. When you -- I think you
- 7 said there's no citizens in the UAE. Can you explain, are
- 8 there UAE nationals, and then are there people that are there
- 9 working?
- 10 A Yes. The United Arab Emirates is a country that has
- 11 around, I think, 8 million people today, living. There's only
- one million national, and there's 7 million expatriates. So I
- am one of them, Mr. Safa is one of them, the 7 million
- 14 expatriates who live in the country and who will never become
- 15 citizens.
- 16 Q Now, you describe the fact that there's a -- you said
- 17 there's a person in HR that handles residency applications
- 18 like that; is that correct?
- 19 A Yes.
- 20 Q And who was that -- who is that person?
- 21 A She's my colleague. Her name is Miss Raja Zneidi.
- MR. SCHACHTER: And, Your Honor, we will -- may I
- publish in evidence, Government Exhibit 5083.
- THE COURT: You may.
- 25 Q And if you can just look at the bottom.

- 1 MR. SCHACHTER: If we can blow up the bottom two,
- 2 that's fine.
- 3 Q And is that a name at the bottom, Raja Zneidi, that's a
- 4 woman?
- 5 A Yes, that's my colleague. Yes, she's a lady, yes.
- 6 Q And that's the person that you are talking about in HR
- 7 that would handle these kind of things?
- 8 A Yes.
- 9 MR. SCHACHTER: And then if we can, just so the jury
- 10 can see it, Mr. McLeod, we can blow up the top half of that
- 11 e-mail.
- 12 Q And do you see that this references a passport copy and
- 13 residency page with -- between Mr. Singh and Mr. Pearse, or
- 14 Dilawar property and Mr. Pearse?
- 15 A Yes.
- 16 O Okay. All right. You can take that down.
- And was Ms. Zneidi also involved in obtaining the
- 18 other visas and residency matters that has come up in this
- 19 case?
- 20 A Yes, that's her role in the company.
- 21 Q Can you just --
- MR. SCHACHTER: May I have one moment, Your Honor?
- THE COURT: You may.
- 24 Q Do you recall Ms. Zneidi being involved also in obtaining
- 25 a similar residency for Mr. Pearse -- do you recall that

	BOUSTANI - DIRECT - MR. SCHACHTER 4470
1	Mr. Pearse asked if Privinvest could help get residency for
2	Antanas Petrosius?
3	A Yes.
4	Q And was it Ms. Zneidi who was also involved in getting
5	his residency information?
6	A Yes.
7	Q And can you turn in your binder to Defense Exhibit 155.
8	THE COURT: Is that in evidence?
9	MR. SCHACHTER: Not yet, Your Honor. For now I just
10	want
11	THE COURT: Don't publish it.
12	MR. SCHACHTER: I am not, Your Honor.
13	THE COURT: All right. Are you offering it?
14	MR. SCHACHTER: I was just going to ask Mr. Boustani
15	if he can look at it first.
16	THE COURT: Why don't you show it to your adversary
17	and see if they have any objection to it so the jury can see
18	this and we can move it along.
19	Any objection to 155?
20	MR. BINI: Objection.
21	THE COURT: Sustained.
22	So close the book. You are not going to look and
23	start reading from a document that's not in evidence over the
24	objection.
25	MR. SCHACHTER: Yes, Your Honor.

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	BOUSTANI - DIRECT - MR. SCHACHTER 4471
1	THE COURT: You can ask him a question.
2	By the way, who told this person who was the HR
3	person to have these people get this UAE citizenship?
4	THE WITNESS: I was to, Your Honor, after
5	THE COURT: You are the one who told her to do it?
6	THE WITNESS: Yes, Your Honor. After
7	THE COURT: Let's go on.
8	MR. SCHACHTER: Yes, Your Honor.
9	Q Now, during the course of this trial we've seen the
10	Credit Suisse EMATUM loan agreements a number of times; do you
11	recall that?
12	A Yes.
13	Q And specifically we have seen the compliance with laws
14	section on about page 38 or 40 of that agreement?
15	A I recall this, yes.
16	Q Did you ever read that paragraph before this trial?
17	A No.
18	Q Did you sign that Credit Suisse EMATUM loan agreement?
19	A No.
20	Q Was Privinvest a party to that loan agreement?
21	A No.
22	Q Now, were you aware that Credit Suisse was going to be
23	converting that its loan to EMATUM into something called
24	loan participation notes, which it would sell to investors in
25	the bond market?

- 1 A Yes, I knew.
- 2 Q How did you know that?
- 3 A Because from the beginning, as you've seen, I knew that
- 4 we were trying to maximize the financing. So I knew it would
- 5 | be -- at the beginning, in my brain, it is bond. So I knew
- 6 bond.
- 7 Q Was Privinvest willing to rely upon how well the bonds
- 8 | sold in the market before getting paid for the EMATUM contract
- 9 and proceeding?
- 10 A No.
- 11 Q Why not?
- 12 A We made it very clear to Mr. Pearse, and I -- here I
- 13 was -- when I say we, Mr. Safa and myself. And we were
- 14 talking to him because he's now part of Privinvest as well.
- 15 So we said that Privinvest is a shipbuilder, so this is a
- 16 contract where Privinvest is the contractor, Abu Dhabi MAR.
- 17 So, I mean, we have absolutely nothing to do with the
- 18 financing. So we will help in arranging the financing, but we
- 19 are not going to -- it is not our job to wait for market or
- 20 trade on market or to depend on whatever would happen in the
- 21 market.
- We just need, as we did in the Proindicus, for us,
- 23 Credit Suisse or the bank or any bank who's going to finance
- 24 this project, we will have to commit, every broker or the
- 25 bank, or what is technically called underwriting, has to

- 1 | commit that on the total financing, disregarding whatever they
- 2 do in the market or in other things, and then whatever they do
- 3 | in the market, if it happens, doesn't happen, it fluctuates,
- 4 | it doesn't, it is their problem.
- 5 Q You talk about they had to commit. Who is the "they"
- 6 | that you are talking about?
- 7 A The bank.
- 8 Q And was that commitment memorialized in some kind of
- 9 document?
- 10 A Yes.
- 11 Q What's that document called?
- 12 A Commitment letter.
- MR. SCHACHTER: Your Honor, may I publish Defense
- 14 Exhibit 1949 in evidence.
- THE COURT: You may.
- 16 Q And is this the commitment letter that you are referring
- 17 to?
- 18 A Yes.
- 19 Q And is this agreement, does this -- if we can look at the
- 20 | last paragraph on that page. Did you understand this to be a
- 21 | commitment of Credit Suisse to lend \$500 million?
- 22 A Yes.
- 23 Q And did you understand that this commitment letter --
- MR. SCHACHTER: May I have just a moment,
- 25 Your Honor.

- If we can look at the last page.
- 2 Q Do you see that the commitment letter was signed on
- 3 September 2, 2013?
- 4 A Yes.
- 5 Q Did you understand that this commitment letter was made
- 6 by Credit Suisse more than a week before it launched the LPNs?
- 7 A Yes.
- 8 Q And why was this commitment letter important to
- 9 Privinvest?
- 10 A As I said, we -- for us, the decision is to take zero
- 11 risk with respect to the financing exercise. So whatever the
- 12 bank, they decide to do, this is their homework, their
- 13 exercise. Our job is to take the industrial risk or the being
- 14 a contractor. That's it.
- MR. SCHACHTER: You can take that down, Mr. McLeod.
- 16 Q We saw during the course of the trial that the loan
- 17 agreement is actually for \$850 million. That's Credit
- 18 Suisse's loan agreement with EMATUM?
- 19 A Yes.
- 20 Q But this commitment letter is for \$500 million; did you
- 21 see that?
- 22 A Yes.
- 23 Q Can you -- what happened?
- 24 A So the -- when Palomar was working on structuring the
- 25 financing, of course, with my involvement, obviously, the

contract, the contract was for \$850 million. And, of course, we knew because of the Proindicus experience, that there is subsidy fee, that the fees that Credit Suisse wants to pay — to take from Privinvest. So, again, the same story, to cover the difference between what Mozambique wants to pay and what Credit Suisse wants to receive, plus the arrangement fee that Credit Suisse wanted to take.

So we anticipated based on, also, Andrew Pearse's input and experience, that there would be around 100 million profit that Privinvest has to pay to Credit Suisse. So we will be left with 750 million out of 850. Accordingly, we made the procurement contract based on these parameters, and we signed it with the EMATUM or Mozambique authorities.

Now, what happened is, suddenly, after signing the procurement contract and before, before the execution of the financing, suddenly we get the feedback from -- I get the feedback from Andrew Pearse saying that, look, there's an issue, and that now the bank, Credit Suisse cannot commit on the \$850 million. So they can only commit on \$500 million. The rest is depends, actually, on if whatever the market is, but the only risk that the bank is ready to take is on 500.

Q So you said you weren't willing to take that risk. So what did you do?

What I did is like, okay, let the bank send this in

writing first so we are safe, so there's not also more

1 surprises coming in maybe saying that now we can commit on 2 maybe, I don't know, 300, 400 million. And, of course, it was an unpleasant surprise for us as Privinvest because what 3 happened is, you know, shipbuilding is not -- it is not an 5 easy exercise. So it is a whole industrial chain, so from 6 ordering the raw materials to putting the production, planning 7 So already Mr. Safa has put the whole machine at 8 Privinvest internally within the different shipyards on going forward to the full contract. So we already committed to raw 9 10 materials for everything. So it was a very stressful moment. 11 So what, if anything, did you do to find financing for 12 that other \$350 million? 13 So I was upset, and I was telling Mr. Andrew Pearse, I 14 mean, we spoke 850, and you gave assurances, you know, as a 15 professional, now as Palomar, I mean, that we can raise the 16 850. So what do we do now. 17 So he said that he would find other banks, that they 18 are for sure, for sure there are other banks that can do that. 19 And me, from my side, back at the beginning, I found Credit 20 Suisse. So I can call it I was running like a headless 21 chicken, you know, trying to find another bank quickly who 22 would be ready to finance the 350 million. Because, 23 otherwise, it would have been disaster for Privinvest if it -if only the 500 were secured and we launch the whole 24

production chain for all the contract.

- 1 Q When you say "launch the production line," do you mean
- 2 acquiring component parts?
- 3 A Absolutely. Ordering everything, from the engines, up to
- 4 raw materials. Everything. Everything.
- 5 Q So what's the bank that you were able to identify to
- 6 provide the additional financing?
- 7 A So one of the people who was spoke to, and I think you
- 8 have seen him in previous e-mails, is my friend, Mr. Arnaud
- 9 Lelouvier.
- So he's the one who was working with the Russian
- 11 banks, and he had some investments in Russia. So I spoke to
- 12 Arnaud. I said, do you think you will find the bank or, you
- know, who could finance this project. And then he pointed me,
- 14 he was able to then arrange and find the VTB bank from Russia.
- 15 Q And they lent the additional \$350 million?
- 16 A Yes.
- 17 Q All right. Now, turning to the LPNs, at any point -- the
- 18 jury has seen the offering circular that was provided to
- 19 investors who were considering purchasing the LPNs.
- 20 At any time did you read that document?
- 21 A No.
- 22 Q Did you market the loan participation notes to any
- 23 investor?
- 24 A No. I just send it to Arnaud Lelouvier.
- 25 O For VTB?

- 1 A Yes.
- 2 Q Did you know that there was a secondary market where US
- 3 investors could buy LPNs after something called a seasoning
- 4 period?
- 5 A No.
- 6 Q Did you ever intend to defraud LPN investors in the
- 7 United States or anywhere in the world?
- 8 A No.
- 9 Q Now, after you received word that Credit Suisse was
- 10 unwilling to loan the \$850 million as it had agreed to in the
- 11 loan agreement, how did you feel about Mr. Singh who at that
- 12 time was still at Credit Suisse?
- 13 A So at this stage, Andrew Pearse and myself were saying
- 14 that now, Mr. Singh, we will hire him, so he would join
- 15 Palomar, right.
- 16 O I'm sorry to cut you off, Mr. Boustani. I am just asking
- 17 you how -- what were your feelings about Mr. Singh when you
- 18 received notice that Credit Suisse would not loan the full
- 19 \$850 million, but only 500?
- 20 A I'm sorry. Negative feelings.
- 21 Q Did you believe that Mr. Singh was doing anything in
- 22 particular to help Privinvest at that time?
- 23 A On the contrary.
- 24 Q Now, did there come a time around the same time period
- 25 after -- did there come a time after the EMATUM transaction

- 1 that Mr. Pearse raised again the subject of Mr. Singh coming
- 2 to Palomar?
- 3 A Yes.
- 4 Q And did Mr. Pearse say what amount of money he thought it
- 5 | would cost to get Mr. Singh to leave Credit Suisse and come to
- 6 Palomar?
- 7 A He told me that it would be in the range of \$4 million.
- 8 Q Did you discuss that subject with Mr. Safa?
- 9 A Of course.
- 10 Q And after that, did Privinvest pay Mr. Singh what turned
- out to be approximately \$3.7 million?
- 12 A Yes.
- MR. SCHACHTER: May I publish, Your Honor,
- 14 Government Exhibit 2527 in evidence.
- THE COURT: Yes. You may publish.
- 16 O Is this an e-mail that you received from Mr. Pearse, at
- 17 the bottom, on October 20, 2013?
- 18 A Yes.
- 19 Q And is that about a little more than two and a half
- 20 months after Privinvest entered into the EMATUM contract?
- 21 A Yes.
- 22 Q And it would be about two months after the Credit Suisse
- loan agreements to EMATUM?
- 24 A Yes.
- 25 Q Which turned out to be 500 and not 850?

- 1 A Yes.
- 2 Q All right. And Mr. Pearse forwarded, is that account
- 3 information, to you?
- 4 A Yes.
- 5 Q And then who did you forward that to?
- 6 A To my colleague, Nijab Allam.
- 7 Q For what purpose?
- 8 A He's the person who manages and controls the bank
- 9 accounts of Privinvest.
- 10 Q And were you involved in effecting any of these
- 11 particular transfers that went to Mr. Singh?
- 12 A Sorry?
- 13 Q Were you involved in actually directing any of the wire
- 14 transfers that went to Mr. Singh, the logistics --
- 15 A No, no.
- 16 Q Now, we have seen in evidence summary charts showing that
- 17 Mr. Singh received \$3.7 million instead of \$4 million; do you
- 18 recall that?
- 19 A Yes.
- 20 Q Do you know why the transfers to Mr. Singh totaled \$3.7
- 21 million as opposed to 4? Do you know?
- 22 A No.
- 23 Q Now, around this time, when did Mr. Pearse say Mr. Singh
- 24 | would be joining Palomar?
- 25 A So he said that after we finished EMATUM, he would

- 1 | resign. And, again, there's a transition period, this handing
- 2 over period, as he said, and that to be finished by the end of
- 3 2013, and then the beginning of 2014, he will be joined.
- 4 Q All right. Now, how much money, approximately, did you
- 5 understand Mr. Pearse made from the financing that was raised
- 6 for EMATUM due to his work at Palomar?
- 7 A So as you see in the presentation, the Palomar was
- 8 | charging Privinvest 10 percent. So 10 percent of the total
- 9 project went to Palomar. And then Mr. Pearse is third owner
- 10 of Palomar. So a third of the net profits of whatever is left
- 11 was paid to him by Palomar.
- 12 Q So did Mr. Pearse stand to benefit financially, directly,
- 13 from Credit Suisse's loan to EMATUM?
- 14 A Obviously.
- MR. SCHACHTER: Your Honor, may I publish Government
- 16 Exhibit 1818 and 1843, side by side, in evidence.
- 17 THE COURT: Yes. You may publish.
- MR. SCHACHTER: And, Mr. McLeod, are we able to find
- 19 the two \$1 million payments. Thank you.
- 20 Q Do you see these two \$1 million payments to Mr. Singh
- 21 from -- I quess the first one.
- Do you see here a \$1 million transfer from Andrew
- Pearse to Mr. Singh on September 18, 2013?
- 24 A I do.
- 25 Q And so that's not a transfer from Privinvest, correct?

- 1 A Obviously not.
- 2 Q And it is not a transfer from you, is it?
- 3 A Obviously not.
- 4 MR. SCHACHTER: And then can we look at that second
- 5 transfer.
- 6 Q You see another transfer of \$1 million, this one on
- 7 October 13 -- I'm sorry, October 27, 2013, from Mr. Pearse to
- 8 Mr. Singh?
- 9 A Yes.
- 10 Q All right. Did Mr. Pearse tell you anything about him
- 11 transferring \$2 million out of his pocket to Mr. Singh?
- 12 A No.
- 13 Q Did you have an understanding as to whether Mr. Singh
- 14 | actually had authority to approve a loan at Credit Suisse?
- 15 A On the contrary, I knew that he cannot and he has no
- 16 authority to approve a loan at Credit Suisse.
- MR. SCHACHTER: Your Honor, may we publish
- 18 Government Exhibit 2406 in evidence.
- 19 THE COURT: Yes, you may publish.
- 20 Q Showing an e-mail from Mr. Pearse to Mr. Boustani and
- 21 Ms. Subeva, and I would like to direct your attention to --
- 22 all right. Do you see where Mr. Pearse wrote to you that CS
- 23 needs to sign off from the CEO of the investment bank?
- 24 A Yes.
- MR. SCHACHTER: You can take that down, Mr. McLeod.

- 1 Q Focusing not on the \$2 million, but the \$3.7 million that
- 2 Privinvest paid to Mr. Singh, was that \$3.7 million payment a
- 3 bribe to Mr. Singh to get him to do anything at Credit Suisse?
- 4 A No.
- 5 Q And, in fact, did Privinvest do any business whatsoever
- 6 | with Credit Suisse after Privinvest's payment to Mr. Singh?
- 7 A Zero. Nothing.
- 8 Q Was it a kickback in exchange for Mr. Singh providing
- 9 some kind of extraordinary benefit for Privinvest?
- 10 A No.
- 11 Q Had Credit Suisse, in fact, significantly reduced the
- 12 loan that it had agreed to provide to EMATUM from \$850 million
- 13 to 500?
- 14 A Yes.
- 15 Q Did there come a time when you asked Credit Suisse if it
- 16 | would increase the Proindicus loan by \$118 million to up to
- 17 \$622 million?
- 18 A I did.
- 19 Q And did Credit Suisse agree to increase its loan by the
- 20 amount that you were requesting?
- 21 A No.
- 22 Q Which bank did loan that \$118 million to Proindicus?
- 23 A Russian bank, VTB.
- MR. SCHACHTER: Your Honor, may I publish Government
- 25 Exhibit 56 in evidence.

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	BOUSTANI - DIRECT - MR. SCHACHTER 4484
1	THE COURT: You may. You may publish.
2	Q Sir, you see this increase
3	MR. SCHACHTER: Can we have the date, also,
4	Mr. McLeod.
5	THE COURT: Blow it up a little more for the jury to
6	see. Thank you.
7	Q You see, sir, this increase notice of VTB Capital on
8	November 15, 2013, lending \$118 million additionally to
9	Proindicus?
10	A Yes.
11	Q And this is an amount you had asked Credit Suisse if it
12	would lend; is that correct?
13	A Yes.
14	Q And Credit Suisse refused?
15	A Yes.
16	Q And, in fact, if you keep this up for just a moment, did
17	Privinvest pay Mr. Singh \$800,000 only 13 days after Credit
18	Suisse had refused to lend the additional \$118 million on
19	November 28?
20	A I don't know. Maybe.
21	MR. SCHACHTER: Your Honor, may we publish
22	Government Exhibit 1843 in evidence.
23	THE COURT: You may.
24	MR. SCHACHTER: Page 8. Can we have those side by
25	side, Mr. McLeod.

- 1 Q Do you see a transfer from Logistics to Mr. Singh on
- 2 November 28, 2013, 13 days after -- it's VTB that lent \$118
- 3 million to Proindicus?
- 4 A I can see it, yes.
- 5 Q Was the reason that Privinvest paid Mr. Singh \$3.7
- 6 million because he had failed to persuade Credit Suisse to
- 7 complete the \$850 million loan?
- 8 A No.
- 9 Q Was it because he failed to persuade Credit Suisse to
- 10 lend \$118 million to Proindicus?
- MR. BINI: Objection.
- 12 THE COURT: If you know.
- 13 A No.
- 14 Q Was the payment in any way intended to defraud investors
- who would be purchasing loan participation notes?
- 16 A No. The payment was to recruit Mr. Singh.
- MR. SCHACHTER: You can take that down, Mr. McLeod.
- 18 Q Now, did there come a time after Privinvest was awarded
- 19 the EMATUM contract that Mr. do Rosario again asked for money
- 20 that this time he said was related to EMATUM's operations as
- 21 opposed to Proindicus, which we discussed earlier?
- 22 A Yes.
- 23 Q And what do you recall him asking for initially?
- 24 A Same discussion like what happened to Proindicus. He
- 25 said that we need your support, as you promised the president,

1 to finance the startup cost of launching EMATUM.

I said, after I confirm it with Mr. Safa, of course,
I said, yes, we did this, we promised the president, so let me
know what's the budget.

And I recall he came up with the large figure. He was trying to calculate proportionately, based on the size of the project. So he said, for Proindicus, it was around 13 million. So, now, this is at least double that and more so, maybe we will need 25 million or more.

- Q And what did you do after you received that request from Mr. do Rosario?
- 12 A I informed Mr. Safa.

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- 13 Q And tell us about your conversation with Mr. Safa.
- 14 So I relayed the message of what exactly Mr. do Rosario 15 was talking to me. And Mr. Safa's answer was, negative. 16 he's saying, no. You cannot compare an apple to a banana. So 17 Proindicus, I understand, it is spread over the countries, 18 lots of radars, lots of operating cost involved. EMATUM, 19 although the size of the project is bigger, but the nature of 20 the operation is completely different. So maybe they will be 21 the fishing boats stationed at three, four ports, and so it is 22 not over the whole country. There's no inland operation, and 23 that's why I will not accept to do this. You know, so you tell Mr. do Rosario, no, and that what we will do is we will 24 25 send some funding for the operational costs, but -- and

- 1 reasonable amounts so the company can take off.
- 2 Q Did you communicate that to Mr. do Rosario?
- 3 A I did.
- 4 O And did there come a time when -- well, withdrawn.
- 5 MR. SCHACHTER: Your Honor, may I publish what's in
- 6 evidence as Government Exhibit 2462.
- 7 THE COURT: You may publish.
- 8 Q Is this an e-mail that you sent to Mr. Allam on
- 9 September 16, 2013?
- 10 A Yes.
- 11 Q And what is the subject?
- 12 A EMATUM.
- 13 Q And was this about three weeks after the EMATUM loan
- 14 agreement and about maybe a month and a half after Privinvest
- 15 signed its procurement contract with EMATUM?
- 16 A Yes.
- 17 Q All right. Can you tell us about your conversation with
- 18 Mr. do Rosario, if any, that led to these transfers.
- 19 A So, as you can see, the first one, again, it is Walid
- 20 Constructes, so that's the construction company. I had
- 21 discussion with Mr. do Rosario, first of all, again, there was
- 22 the subject of the headquarters of EMATUM. EMATUM now is
- 23 owned by the Ministry of Finance, Ministry of Fisheries, and
- 24 the Secret Service. So they were allocated and headquartered,
- but also in a wreck, in very bad shape, so it needed to be

- 1 | refit. So that's why I asked for our support in funding this.
- The other names you can see are names. Again, it
- 3 was for the security, for Privinvest foreign employees who
- 4 would be there. And he asked that -- I asked for security, of
- 5 course. So he then indicated to me these different names and
- 6 accounts so the money could be paid there.
- 7 Q And after you received these requests, who, if anyone,
- 8 did you speak to?
- 9 A I always take the authorization from Mr. Safa.
- 10 Q And what did he say?
- 11 A He said okay.
- 12 Q Was any of this your money?
- 13 A No.
- 14 Q Now, do you know if Mr. do Rosario, in fact, spent
- 15 \$1,175,000 to refurbish offices?
- 16 A No, I cannot confirm that.
- 17 Q Did you see refurbishing of offices?
- 18 A Yes.
- 19 Q But did you know how much that actual refurbishing cost?
- 20 A No.
- 21 Q Do you know if any of that money went into
- 22 Mr. do Rosario's pocket?
- 23 A No.
- 24 Q There's a number of names that you say Mr. do Rosario
- 25 said was related to security; do you see that?

- 1 A Yes.
- 2 Q Do you know for a fact whether any of these people simply
- 3 then handed the money to Mr. do Rosario after they received
- 4 | these payments?
- 5 A Maybe. I don't know.
- 6 Q Do you know any of these people?
- 7 A No.
- 8 Q Was it your decision whether Privinvest would pay these
- 9 amounts?
- 10 A No.
- 11 Q Were you intending to defraud LPN investors when you had
- 12 this involvement in these payments?
- 13 A No.
- 14 O Did there come a time that Privinvest was also asked to
- pay for cars for various ministers?
- 16 A Yes.
- 17 Q Showing you --
- MR. SCHACHTER: Your Honor, may I publish what's in
- 19 evidence as Government Exhibit 2466 and 2466A.
- THE COURT: Yes. They are in evidence, and you can
- 21 publish.
- 22 Q First, the e-mails, is this an e-mail you sent to
- 23 Mr. Allam, attaching an invoice, saying this is from EMATUM
- 24 account; do you see that?
- 25 A Yes.

- 1 Q And this is September 18, so about a month and a half
- 2 after the procurement contract?
- 3 A Yes.
- 4 MR. SCHACHTER: And then if we can look, please,
- 5 Your Honor, to Government Exhibit 2466A, the invoice. It is
- 6 attached.
- 7 THE COURT: In evidence, yes, you may publish.
- 8 Q And does this list a number of cars?
- 9 A Yes.
- 10 Q What do you recall Mr. do Rosario saying about the reason
- 11 for this payment?
- 12 A As you can see, he told me like, it is custom in
- 13 Mozambique that foreign contractors give gifts, you know,
- 14 especially, whenever there's a contract, et cetera, to the
- 15 relevant ministers or the government officials who are
- 16 involved in this project. So he said it would be good if
- 17 Privinvest does the same.
- 18 Q After receiving this request, what did you do?
- 19 A Speak with Mr. Safa.
- 20 Q And what was his response?
- 21 A Okay.
- 22 Q Was there a discussion about whether simply to pay
- 23 Mr. do Rosario or pay the car company directly?
- 24 A Mr. Safa told me that, Jean, let them give you the
- 25 invoice with the details, and then we will do it.

BOUSTANI - DIRECT - MR. SCHACHTER 4491 And is that -- where did you get -- withdrawn. And after receiving that -- having that conversation with Mr. Safa, did you then forward this invoice to Mr. Allam? Yes. And you understand this amount was paid? I believe so. THE COURT: And what was the amount? THE WITNESS: You can see, Your Honor, it is \$1,300,000. THE COURT: Next question. Did there come a time when Mr. do Rosario then asked Privinvest to invest in what he said were real estate investments? Yes. MR. SCHACHTER: And, Your Honor, may I publish in evidence Government Exhibit 1201-E3 and then E4 and then E5, and then we will speak about each of them? THE COURT: Yes, you may publish them. They are in evidence. First showing 1201-E3, do you see this is a payment to

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somebody named Adriano Manuel Weng, W-e-n-g, dated May 30,

22 2013?

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23 Α Yes.

24 And it is in the amount of \$1,250,000?

25 Α Yes.

- 1 Q And I will show you a Government Exhibit 1201-E4, which
- 2 is about a month after that.
- 3 See this transfer also to Mr. Weng from Privinvest,
- 4 shipbuilding, in the amount of \$1 million, dated June 25,
- 5 2013?
- 6 A Yes.
- 7 Q And then, finally, Government Exhibit 1201-E5, from
- 8 Privinvest, dated July 8, 2013, again, to Adriano Weng in the
- 9 amount of \$1 million; do you see that?
- 10 A Yes.
- 11 Q All right. Can you tell us about what, if any,
- 12 conversation you had with Mr. do Rosario about real estate
- 13 ventures?
- 14 A First of all, everybody in Mozambique, I am saying every
- 15 public official in Mozambique, has a private business while
- 16 being at the office. It is the same thing in Lebanon, the
- 17 same thing in the United Arab Emirates. It is like this in
- 18 | the Middle East and Africa. Maybe it is not nice, but it is
- 19 like this.
- 20 So at different occasions, so I had very close
- 21 relationship with Mr. do Rosario. We working together, I was
- 22 always there, traveling together. We got shot at together.
- 23 So we are very close.
- So Mr. do Rosario tells me, Jean, I have a business,
- 25 you know, and I invest a lot in real estate, and real estate

I was even thinking of moving to Mozambique myself,

1 living there with my wife.

So he said the idea of doing investments there is, for sure, I want to do it. I think that logically the real estate will increase. It is also very smart and intelligent and important to build relationships and to -- it is like we are investing in relationships, we are investing in -- you know, so we become influential company on the long run. These people are running the country and they will keep running the country for the years to come. So it makes sense. Tell

Mr. do Rosario that Privinvest will, yes, no problem. And but, of course, everything has to be structured. So for the time being, if there's opportunities that he can see, let them tell you, but let them know that eventually, he, his partners, or whatever the company has that is doing these investments, they have to sit with our people so they can finish the details or to legal, accounting, et cetera.

He even asked me, he said, I want you also to double-check, because he asked me, he said, in Mozambique, is it like in United Arab Emirates or Lebanon where government officials, while being in office, can they have private business at the same time. So double-check, try to see a lawyer since you are always there, which also I did.

Q We will talk about that conversation in a moment.

But when Mr. Safa said, "I anticipated something like that, like this request," what did you understand him to

1 mean?

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A So he told me, he said that -- and we have seen it in any e-mails here. So from the profit of Privinvest, you know, there's something that we -- we mention, like, called risk, risk factor. And so he factored into his -- the profit of the company, that part of the profit that he's willing to invest in the -- in the country where we are doing projects. This could be investments. Sometime we factor it because maybe you have unpleasant surprises sometimes, maybe you have valuations.

And I recall, also, the very specific word. He said, like, Jean, for me, consider this, you know, like you have the coin, and it has double faces. And when you put the coin in the, what do you call this, the slot machine. So you might win, you might lose. So, for us, I mean, I say Privinvest, the coin had double faces. One face of the coin means the investment or the money or the payments that we are being asked for. One side of it could be an investment, could make money, makes sense, like there's real estate. The other part of the coin is what you can call influence, lobbying, building relationships. So that could be a good thing for the future. But if we lose it, I already made my calculation and the profit of the company already, it is factored in, into the company.

Q Now, were you, in fact, sent real estate agreements

	BOUSTANI - DIRECT - MR. SCHACHTER 4496
1	relating to Privinvest's investment in real estate in
2	Mozambique with Mr. do Rosario?
3	A Sorry?
4	Q Yes.
5	Were you sent agreements relating to investments in
6	real estate with Mr. do Rosario in Mozambique?
7	A Yes.
8	Q You said you spoke to a lawyer. Who is the lawyer that
9	you are speaking of?
10	A I think also we have seen her name, different e-mails
11	here. So Credit Suisse had a law firm called Clifford Chance
12	who was doing all the legal work for them. And Clifford
13	THE COURT: Do you remember the name of the lawyer?
14	THE WITNESS: Sorry, Your Honor. Yes.
15	THE COURT: What's the name?
16	THE WITNESS: Taciana Lopes.
17	THE COURT: Next question.
18	THE WITNESS: I was just trying to
19	THE COURT: Okay. You are just trying to. Just
20	answer the question. That will move things along.
21	THE WITNESS: Sorry, Your Honor.
22	THE COURT: No problem.
23	Q Had you come to know Ms. Lopes because she had been
24	representing Credit Suisse in Mozambique?
25	A Yes.

BOUSTANI - DIRECT - MR. SCHACHTER 4497
Q And after you met Ms. Lopes, did she come to represent
Privinvest in its real estate investments with Mr. do Rosario
in Mozambique?
A Yes.
Q And you mentioned a conversation with Ms. Lopes about
government officials also engaging in side businesses. Did
you just as a general matter speak to her on that subject?
MR. BINI: Objection.
THE COURT: Overruled.
A Yes, I did.
Q And was Mr. Langford also involved in the preparation of
written agreements relating to Privinvest investments in real
estate with Mr. do Rosario?
A Yes.
Q And what did your communications with Ms. Lopes tell you

14 Yes.

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- 15 And wha about whether Mozambican law permitted payments like these 16
- 17 investments to government officials in Mozambique?
- 18 MR. BINI: Objection.
- THE COURT: Sustained. 19
- 20 Now, did there come a time when you received copies of 21 these agreements by e-mail?
- 22 Yes.
- 23 And was Ms. Lopes the lawyer on those e-mails?
- 24 MR. BINI: Objection.
- 25 THE COURT: Sustained.

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	BOUSTANI - DIRECT - MR. SCHACHTER 4498
1	MR. SCHACHTER: Your Honor, we will offer Defense
2	Exhibit 157.
3	THE COURT: Any objection to DX 157.
4	MR. BINI: Objection.
5	THE COURT: Sustained.
6	MR. SCHACHTER: May we be heard briefly on this?
7	THE COURT: No. You have been heard. You offered
8	it. It is not coming in. Keep going.
9	This is what efficient litigation looks like and
10	feels like. Let's go. You asked for it, you got it. Let's
11	go.
12	MR. SCHACHTER: Your Honor, may we publish in
13	evidence, Government Exhibit 2525.
14	THE COURT: You may publish.
15	Q Is this an e-mail from, it says, Manuel Jorge, to you,
16	October 17, 2013, company plot, is the subject?
17	A Yes.
18	Q And who is Manuel Jorge?
19	A Rosario.
20	Q Why the name Manuel Jorge, what is that?
21	A As I said, he had different names. That's an e-mail he
22	used. Some people called him Hafido, so another e-mail he
23	uses.
24	Q And he uses the name, he says, Marshal, this is the

invoice for the plot behind Radisson; do you see that?

- 1 A Yes.
- 2 Q And what's that name "Marshal" mean?
- 3 A Again, it doesn't mean like my brothers Marshal here.
- 4 But "Marshal" is like a joke, we were calling -- he was
- 5 calling me Marshal, like a military rank. I was also calling
- 6 him the same.
- 7 Q All right. And after he -- he sends you invoices for the
- 8 plot behind the Radisson. What do you recall that to be a
- 9 reference to?
- 10 A So the plot of land behind the Radisson hotel in Maputo.
- 11 Q And he attaches certain invoices, and what did you do
- 12 with those invoices?
- 13 A I sent to Mr. Najib Allam.
- 14 Q And then let's look at those invoices.
- MR. SCHACHTER: First, Your Honor, may we publish
- 16 Government Exhibit 2525A, in evidence.
- 17 THE COURT: You may. It is in evidence.
- 18 Q And are you familiar with something called Royal Agency?
- 19 A I have seen the name on billboards in Maputo.
- 20 Q And from those billboards, what did you understand that
- 21 business to be?
- 22 A Real estate.
- 23 Q And the subject of this invoice is, real estate project
- 24 purchase in Mozambique; do you see that?
- 25 A Yes.

	BOUSTANI - DIRECT - MR. SCHACHTER 4501
1	THE COURT: Next question.
2	MR. SCHACHTER: Can we turn to can we publish in
3	evidence Government Exhibit 2525B?
4	THE COURT: You may publish. It's in evidence.
5	(Exhibit published.)
6	DIRECT EXAMINATION (Continued)
7	BY MR. SCHACHTER:
8	Q And is this another invoice, this time to Logistics
9	references a real estate project?
10	A Yes.
11	Q And it says an amount of \$200,000; is that correct?
12	A Yes.
13	Q And you see the beneficiary name?
14	A Yes.
15	Q And I'll just spell it for the court reporter.
16	It's Real and it's E-M-P-R-E-E-N-D-I-M-E-N-T-O-S
17	Limitada.
18	Do you see that?
19	A Yes.
20	Q And have you seen a contract related to the purchase of
21	real estate that Privinvest was involved in involving Real
22	Empreendimentos Limitada relating to this real estate purchase
23	with Mr. Rosario?
24	A Yes.
25	MR. SCHACHTER: Your Honor, we'll offer Defense

	BOUSTANI - DIRECT - MR. SCHACHTER 4502
1	Exhibit 150 and 150A.
2	THE COURT: Any objection to 150?
3	MR. BINI: Objection.
4	THE COURT: Sustained.
5	150A, pull it up for the Court's review.
6	Any objection to 150A?
7	MR. BINI: Objection.
8	THE COURT: Sustained.
9	MR. SCHACHTER: And, Your Honor, also we have a
10	certified translation of 150A, which is marked as Defense
11	Exhibit 150A-T.
12	THE COURT: Any objection to 150A-T?
13	MR. BINI: Objection.
14	THE COURT: Sustained.
15	MR. SCHACHTER: Your Honor, may we publish
16	Government Exhibit 5093 in evidence.
17	THE COURT: You may.
18	(Exhibit published.)
19	MR. SCHACHTER: And first, Mr. McLeod, if you can
20	highlight just the bottom.
21	Q Do you see, Mr. Boustani, the same email relating that
22	Mr. Rosario sent to you? This is the invoice for the plot
23	behind the Radisson.
24	Do you see that?
25	A Yes.

	BOUSTANI - DIRECT - MR. SCHACHTER 4503
1	Q And then if we can just who did you forward that to?
2	A To Mr. Naji Allam.
3	Q And you wrote: This is part of his 9?
4	What is that a reference to?
5	A Reference to 9 million.
6	THE COURT: 9 million what?
7	THE WITNESS: U.S. dollars.
8	THE COURT: I thought it might be chickens.
9	THE WITNESS: No, Your Honor.
10	Q And why was that?
11	A So when Mr. Rosario discussed with me the investment in
12	real state, he mentioned that he thinks that the budget of
13	\$9 million, you know, to do this project is is very good to
14	start in the different plots he wanted to acquire in Maputo,
15	which is a figure that I confirmed to be, for example, from
16	Mr. Safa, and that's why I'm making this reference here.
17	Q And was this your money that was invested in these real
18	estate investments with Mr. Rosario?
19	A No.
20	Q Was it your decision to make these investments?
21	A No.
22	Q Did Mr. Rosario send you other invoices that he said were
23	related to real estate investments?
24	A He did.
25	MR. SCHACHTER: Your Honor, may I publish Government

	BOUSTANI - DIRECT - MR. SCHACHTER 4504
1	Exhibit 2529?
2	THE COURT: In evidence?
3	MR. SCHACHTER: Yes, Your Honor, in evidence.
4	THE COURT: You may publish.
5	(Exhibit published.)
6	Q Do you see where and this is you see the email at
7	the bottom from somebody named Dr. Faizal Umarji.
8	Do you see that?
9	A Yes.
10	Q And he said he forwards it to somebody named Hafido.
11	"Hafido", what's that?
12	A That's another local name for Antiono Carlos do Rosario.
13	Q And he writes: This is this is invoice is to be
14	canceled and I will change for a new one.
15	Do you see that?
16	A Yes.
17	Q And looking at Mr. Rosario's then email to you, it says:
18	Invoice to cancel.
19	And can you just explain to the jury what you
20	understood Mr. Rosario to mean when he wrote that: He got
21	money from an internal source since the deadline was Friday?
22	MR. BINI: Objection, Your Honor. This is not in
23	evidence.
24	THE COURT: I was told it was in evidence.
25	MR. SCHACHTER: My understanding is it is in

	BOUSTANI - DIRECT - MR. SCHACHTER 4505
1	evidence, Your Honor.
2	THE COURT: Well, your understanding is obviously
3	mistaken, unless you're going to correct the government and
4	say it is in evidence.
5	So let's sort this out. Another one of my
6	rhinoceros moments, ladies and gentlemen of the jury, and I
7	apologize.
8	Is it in evidence or is it not, Mr. Schachter? You
9	tell us what your view is, now that you've heard the
10	objection.
11	MR. SCHACHTER: My understanding is it is in
12	evidence, however
13	THE COURT: Let's not have any understanding.
14	Mr. Jackson, do you believe it's in evidence, or do
15	you believe it's not in evidence?
16	MR. JACKSON: I'm sorry?
17	THE COURT: Mr. Randall Jackson.
18	MR. JACKSON: Your Honor, let me just clarify. One
19	moment.
20	THE COURT: Yes.
21	(Pause.)
22	THE COURT: What is your understanding, Mr. Randall
23	Jackson, is this document in evidence or not in evidence?
24	MR. JACKSON: On the list of the exhibits it notes
25	it's there, but we're just reviewing the transcript. We have

	BOUSTANI - DIRECT - MR. SCHACHTER 4506
1	it as admitted on 10/28/2019. We're reviewing the
2	transcript
3	THE COURT: All right, let me ask the government
4	lawyers to check.
5	Are you sure it's not been admitted?
6	MR. BINI: We're checking, Your Honor.
7	THE COURT: I'd appreciate that.
8	(Pause.)
9	THE COURT: Whoa. Whoa.
10	MR. BINI: Yes, Your Honor.
11	THE COURT: I'll let you know when it's your turn to
12	speak, which it isn't right now.
13	MR. BINI: Yes, Your Honor.
14	Your Honor, we don't think it's in evidence.
15	However, to not waste juror time, since it is a Government
16	Exhibit, we'll concede its entry.
17	THE COURT: Well, don't concede anything, just offer
18	it in evidence and say there's no objection and I'll rule, and
19	that will keep my friends on the 17th Floor happy.
20	MR. BINI: Yes, Your Honor.
21	MR. SCHACHTER: Yes, Your Honor.
22	The Defense offers Government Exhibit 2529,
23	Government Exhibit 2529A, and Government Exhibit 2529B.
24	THE COURT: Any objection to those exhibits being
25	entered into evidence?

	BOUSTANI - DIRECT - MR. SCHACHTER 4507
1	MR. BINI: No objection.
2	THE COURT: They're admitted.
3	You may publish them to the jury. Forget the
4	rhinoceros comment on this one.
5	All right, let's go.
6	(Government Exhibit 2529, 2529A, and 2529B, were
7	received in evidence.)
8	BY MR. SCHACHTER:
9	Q Mr. Boustani, what did you understand Mr. Rosario to mean
10	when he said he got money from an internal source since the
11	deadline was Friday?
12	A It's clear, as he told me, he was investing already and
13	he has other sources of investors. So it seems that we were
14	late and this considering this particular invoice, so he
15	told me like cancel it because I already I already found a
16	different source.
17	MR. SCHACHTER: All right.
18	You can take that down, Mr. McLeod.
19	Q Now, you said that Mr. Safa said that there would need to
20	be paperwork with Privinvest relating to these investments; is
21	that correct?
22	A Yes.
23	Q Do you know whether Mr. Rosario met with lawyers and
24	other people at Privinvest regarding those agreements?
25	MR. BINI: Objection.

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	BOUSTANI - DIRECT - MR. SCHACHTER 4508
1	THE COURT: Sustained.
2	Q Did Mr. Rosario travel to Beirut for meetings with
3	Privinvest?
4	A Yes.
5	Q And what did you understand was the purpose of those
6	meetings?
7	A He met with lawyers from Privinvest
8	MR. BINI: Objection.
9	A He met with lawyers from
10	THE COURT: Are you objecting?
11	MR. BINI: Yes, Your Honor.
12	THE COURT: Read the question back, Madam Reporter.
13	(Whereupon, the record was read.)
14	THE COURT: You're asking for his understanding.
15	Overruled.
16	You can tell what your understanding of the
17	meetings.
18	A The meetings were to meet with lawyers and other people
19	from Privinvest towards the real estate envision so they can
20	account and finalize all the agreements related to these
21	different investments between Privinvest and these companies
22	related to Mr. Rosario.
23	Q In your discussions with Mr. Rosario, did he ask
24	Privinvest to make these investments in exchange for doing
25	anything relating to the three projects?

	BOUSTANI - DIRECT - MR. SCHACHTER 4509
1	A No.
2	Q Did you or anyone from Privinvest offer to make these
3	investments in exchange for Mr. Rosario taking some action in
4	connection with the three projects?
5	A Never.
6	Q When you forwarded the invoices from Mr. Rosario to
7	Mr. Allam, were you thinking about defrauding investors?
8	A Never.
9	Q Were you thinking about sending money to or from the
10	United States?
11	A No.
12	Q Were you thinking about the United States at all?
13	A No.
14	Q Did there come a time when you found requests like this
15	aggravating?
16	A A lot.
17	MR. SCHACHTER: Your Honor, we will offer Government
18	Exhibit 5095.
19	THE COURT: Any objection to 5095?
20	MR. BINI: No objection.
21	THE COURT: Admitted.
22	(Government Exhibit 5095, was received in evidence.)
23	THE COURT: You may publish it.
24	(Exhibit published.)
25	Q And is this relating to that same company plot email?

4311
MR. SCHACHTER: It's a little bit difficult
THE COURT: I know, but I'm asking the question,
give me your best estimate.
MR. SCHACHTER: My best estimate will be 5:00, Your
Honor.
THE COURT: All right, we'll take a ten-minute
break, ladies and gentlemen of the jury.
And if you're willing to go past 5, we're willing to
go past 5.
So you can give me a sense of that when you get
back. Take a ten-minute break now. Thank you.
(Jury exits the courtroom.)
THE COURT: The jury's left the courtroom.
Mr. Boustani, if it's appropriate, marshals, you may
join your counsel briefly.
You may be seated, ladies and gentlemen.
Do we have any procedural issues to address outside
of the absence of jury?
MR. JACKSON: No, Your Honor.
MR. BINI: Your Honor, we just the government
wanted to inquire on your anticipation of when we might be
able to begin closing arguments?
THE COURT: How long is your redirect?
MR. BINI: Cross.
THE COURT: Cross. How long is your cross?

PROCEEDINGS 4512

1 MR. BINI: I'm going to try to keep it as tight as 2 possible. 3 THE COURT: I know you are, but you didn't answer my 4 question. How long is it going to be? 5 Tell me how long your cross is going to be, and then 6 I'll ask Mr. Schachter, Mr. Jackson, and their colleagues how 7 long their redirect is going to be, then I can probably answer 8 your question. 9 MR. BINI: Yes, Your Honor. 10 THE COURT: See what happens when you ask the wrong 11 question? 12 See, I used to do what you guys do, not as well, but 1.3 I used to do it. 14 How long is your cross going to be? 15 MR. BINI: I'm going to try to keep it to an hour, 16 but I guess I have to wait to see what the rest of the direct 17 is going to be. 18 THE COURT: You're going to try to keep it to an 19 hour. 20 MR. BINI: So two hours to be safe. 21 THE COURT: Try to keep it to two hours, okay. 22 I feel like I'm at the UJA conference. Try to keep 23 it to three hours. 24 I went to an LDF fund raiser the other day, you

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know.

PROCEEDINGS 4513

	PROCEEDINGS 4513
1	All right, ten minutes.
2	MR. BINI: Thank you, Your Honor.
3	THE COURT: Not your cross, the break.
4	(A recess was taken at 3:05 p.m.)
5	THE COURTROOM DEPUTY: All rise.
6	Judge Kuntz presiding.
7	THE COURT: We have the appearances.
8	The defendant will be produced.
9	Do we have any issues to discuss before we bring the
10	jury in?
11	(Defendant enters the courtroom.)
12	MR. BINI: Not from the Government, Your Honor.
13	MR. JACKSON: Not from the defense, Your Honor.
14	THE COURT: Okay. Bring the jury in.
15	(Jury enters the courtroom.)
16	THE COURT: Welcome back, ladies and gentlemen of
17	the jury. Please be seated.
18	Please be seated, members of the public.
19	We're going to continue be seated, Mr. Boustani.
20	We're going to continue.
21	Just so you know, for planning purposes, I've spoken
22	with the attorneys. You've heard Mr. Schachter state that he
23	anticipates finishing about 5:00.
24	Outside of your presence, I believe, and in the
25	presence of the Court and opposing counsel and Mr. Boustani,

- Mr. Bini indicated that his cross-examination of Mr. Boustani
 will take between one and two hours. We're going to do that
 tonight, okay? So we'll take a break so you can make a call.
 - If you have something that absolutely makes it impossible try to resolve it, because if we get through, if we get through, I hear you, I've got my hard stop at 5, I've been very good about that, however, you know, as they say I'm offering you, and you can talk amongst yourselves about this, the timing issue when we go back, we have Mr. Bini's well the government, whoever does it, their cross. Then we'll have a very brief, and I mean very brief redirect, and then we'll be done with this witness.
- Does the defense have any witnesses after

 Mr. Boustani?
- MR. SCHACHTER: No, Your Honor.

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- THE COURT: You'll rest after that?
- MR. SCHACHTER: Yes, Your Honor.
- THE COURT: Okay. So they will be done with the
 witnesses. And then if that's the case, is there any rebuttal
 case?
- MR. BINI: The government doesn't anticipate one,
 Your Honor.
- 23 THE COURT: Okay. That means that tomorrow morning
 24 we'll start with summations, which we will have fairly tight
 25 time limits, and then we have the jury charge, and then as we

- 1 Mr. Allam, and this is internally there was a budget set for
- 2 | potential investments with Mr. Rosario, and I think here I was
- 3 referring to 2 million he's asking.
- 4 Q Okay. Now, are you familiar -- I think you mentioned in
- 5 your testimony a man named Renato Matusse.
- 6 Do you remember that?
- 7 A Yes.
- 8 Q And is he a professor?
- 9 A Yes, and he's the political advisor of President Guebuza.
- 10 Q Did there come a time when Professor Matusse asked you
- 11 about a proposal providing equipment relating to the
- 12 Proindicus project?
- 13 A Yes.
- 14 Q And very briefly what did he propose?
- 15 A He said that he had some equipment related to excavation
- 16 and other things. And he said that if it's possible that
- 17 these -- this business that he has to participate or we can
- 18 engage, since we were getting lots of subcontractors, so if we
- can engage this company where he's a partner in the project
- 20 with Proindicus.
- 21 Q Did he mention who his partners were?
- 22 A He told me they are like two ladies, I think.
- 23 Q And who did you then raise that request with?
- 24 A With Mr. Safa.
- 25 Q And what did he say?

	BOUSTANI - DIRECT - MR. SCHACHTER 4518
1	
1	A He said, Fine.
2	MR. SCHACHTER: I'm going to show you what's in
3	evidence as Government Exhibit 2340.
4	THE COURT: You may publish it.
5	(Exhibit published.)
6	Q And directing your attention to the bottom, do you see
7	that you were contacted by Ms. Isadora Faztudo.
8	Do you see that?
9	A Yes.
10	Q And writes that: Renato Matusse asks me to send you my
11	email.
12	Do you understand that?
13	A Yes.
14	Q And then above that, there's a reference relating to an
15	invoice relating to EEZ infrastructure works in Mozambique.
16	Do you see that?
17	A Yes.
18	Q All right.
19	Now, were these payments made by Privinvest?
20	A I think so.
21	MR. SCHACHTER: I'd like to, Your Honor, show what's
22	in evidence as Government Exhibit 5084.
23	THE COURT: You may publish.
24	(Exhibit published.)
25	Q Actually and this is to somebody called somebody

	BOUSTANI - DIRECT - MR. SCHACHTER 4519
1	called Guilhermina Langa.
2	Do you understand that?
3	A Yes.
4	Q And I just want to situate you.
5	Can you look at this email, let's look at the top
6	email.
7	You wrote to that name, Guilhermina Langa: Coming
8	today professor, no worries.
9	A Yes.
10	Q What is that a reference to, and who did you understand
11	Guilhermina Langa was?
12	A That's that's an email that Professor Matusse is
13	using was using.
14	Q And then looking at the top of the email, were you
15	forwarding a record of a transfer?
16	A Yes.
17	Q All right.
18	MR. SCHACHTER: And then I'd like to now publish,
19	Your Honor, Government Exhibit 2351 in evidence?
20	THE COURT: You may publish it.
21	(Exhibit published.)
22	Q Do you see where also you have that same email address,
23	Guilhermina Langa: Please see attached, and you wrote to
24	Mr. Allam: A Account, too, please.
25	Do you see that?

	BOUSTANI - DIRECT - MR. SCHACHTER 4520
1	
1	A Yes.
2	Q There's a reference to 150,000 and 300,000?
3	A Yes.
4	Q And does this we saw that name a moment ago.
5	Does this relate to the payments to
6	Professor Matusse?
7	A Yes.
8	MR. SCHACHTER: Now, Your Honor, publish
9	Q Do you recall the government published a summary chart in
10	which it said that the A Account was a reference to Armando
11	Guebuza.
12	Do you remember seeing that?
13	A I do.
14	MR. SCHACHTER: Can we just put on the screen, Your
15	Honor, Government Exhibit 1703?
16	THE COURT: In evidence, yes, you may publish it.
17	(Exhibit published.)
18	Q And do you see where the government wrote: Armando
19	Ndambi Guebuza A, and it said "60".
20	Do you see that?
21	A Yes.
22	Q Now, is that correct, that the A Account was relating to
23	payments for Armando Guebuza?
24	A Sorry?
25	Q Is that correct, that the A Account was for payments to

language -- he needs to know two things: On which cost center

internally he books these payments. So which -- every -- like

24

25

Never.

	BOUSTANI - DIRECT - MR. SCHACHTER 4523
1	Q Did he, in fact, ever provide these excavation services?
2	A No.
3	Q What happened?
4	A It didn't happen. Ultimately, later on I see him, and he
5	tells me that, Look, what I have, I recall a ruby mine. So
6	this investment I will I mean I give you shares, I give
7	Privinvest shares in this ruby mine that I have.
8	Q Did you discuss that with Mr. Safa when Professor Matusse
9	told that to you?
10	A I did.
11	Q And what did he say?
12	A He said, Jean, drop it, but let's see whatever documents
13	he will show; whatever he can send you, take it and give it to
14	Naji Allam.
15	Q And after that, did Professor Matusse ask Privinvest for
16	more money?
17	A He did.
18	MR. SCHACHTER: Your Honor, we will offer Government
19	Exhibit 2740.
20	THE COURT: Any objection?
21	MR. BINI: No objection.
22	THE COURT: You may publish. It's admitted.
23	(Government Exhibit 2740, was received in evidence.)
24	(Exhibit published.)

25

Is this an email you received from Professor Matusse?

- 1 A Yes.
- 2 O And he references a show of the Armada in Pemba.
- What's that a reference to?
- 4 A So this in March 2014. I was in Pemba, which is a city
- 5 north of Mozambique, and Privinvest at that time and the
- 6 Mozambican armed forces we did a show, a demonstration in
- 7 | front of the President Guebuza, upcoming President Filipe
- 8 Nyusi and lots of Mozambican officials about the different
- 9 things that are now in operations.
- 10 Q And in this email it says: Professor Matusse asked for
- 11 Privinvest to pay him \$750,000?
- 12 A Yes.
- 13 Q And what -- who did you forward that to?
- 14 A To Rosario.
- 15 Q And you wrote: Look at this, abnormal, it is Matusse.
- Why did you write that?
- 17 A Because I find it abnormal.
- 18 Q Why?
- 19 A It's like someone had a need for some -- someone had a
- 20 need for some time, and suddenly I get an email saying, How
- 21 about you send me \$750,000. So abnormal.
- 22 Q Did Privinvest make this payment to Professor Matusse?
- 23 A No.
- MR. SCHACHTER: And I'll just show you -- Your
- 25 Honor, we'll offer Government Exhibit 2810.

	BOUSTANI - DIRECT - MR. SCHACHTER 4525
1	THE COURT: Any objection?
2	MR. BINI: No objection.
3	THE COURT: Admitted.
4	You may publish it.
5	(Government Exhibit 2810, was received in evidence.)
6	(Exhibit published.)
7	Q Just very briefly, there's a reference to Sergio
8	Namburete and is this also you see where it references
9	the A Account?
10	A Yes.
11	MR. SCHACHTER: You can take that down.
12	Q Did there come a time when you learned that Mr. Rosario
13	opened a bank account in Abu Dhabi?
14	A Yes.
15	Q Did he tell what you the purpose of that bank account
16	was?
17	A He said for his private and private business activities.
18	MR. SCHACHTER: And, Your Honor, may we publish in
19	evidence Government Exhibit 5100?
20	THE COURT: You may publish. It's in evidence.
21	(Exhibit published.)
22	MR. SCHACHTER: And focusing on the top half of that
23	document, Mr. McLeod.
24	Q In this email, does Mr. Rosario send you information
25	about his account in Abu Dhabi?

Did Privinvest organize a state visit for

And let's talk about France.

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	BOUSTANI - DIRECT - MR. SCHACHTER 4527
1	President Guebuza to France?
2	A Yes.
3	Q And who who did President Guebuza meet during that
4	visit that Privinvest arranged?
5	A He met his counterpart, the president of France, François
6	Hollande.
7	MR. SCHACHTER: Your Honor, we'll offer
8	Q And were photographs taken of that visit of
9	President Guebuza and President Hollande?
10	A Of course, they came to our shipyards in France.
11	Q I should have asked that.
12	Where did that meeting take place?
13	A At our shipyard in Cherbourg.
14	Q And was Mr. Safa there as well?
15	A Of course.
16	Q And was there a photo taken of Mr. Safa,
17	President Guebuza, and President Hollande at the CMN shipyard
18	in France?
19	A Yes.
20	MR. SCHACHTER: Your Honor, we'll offer Defense
21	Exhibit 152.
22	THE COURT: Any objection?
23	MR. BINI: No objection.
24	THE COURT: Admitted.
25	Publish the photo.

	BOUSTANI - DIRECT - MR. SCHACHTER 4528
1	(Defense Exhibit 152, was received in evidence.)
2	(Exhibit published.)
3	Q And can you just tell us what we're seeing in this
4	photograph, Mr. Boustani?
5	A So this is a photo at our shipyard in France, in
6	Cherbourg, which is Constructions Mécaniques de Normandie,
7	CMN.
8	I will start from the left part of the photo.
9	So the gentleman there with the white glove is
10	Mr. Iskandar Safa.
11	Next to him is President Guebuza.
12	Next to President Guebuza is President François
13	Hollande.
14	Behind President François Hollande is Michael Lee.
15	May his soul rest in peace, Mr. Boulos Hankach.
16	Next to President François Hollande is minister
17	Arnaud Montebourg, who is the Minister of Economy in France at
18	that time.
19	Q What is being handed to President Guebuza in this
20	picture?
21	A This is it was a EMATUM project, and at that time it
22	was sort of visit to bless the project and start it. And it's
23	called the cutting ceremony, first steel cutting ceremony.
24	And you can see we did this operation, and this
25	is how to say it in English it's coque it's like
,	

	BOUSTANI - DIRECT - MR. SCHACHTER 4529
1	sample of the boat, I mean a a drawing of the boat of the
2	metal of the boat which is given as souvenir to both
3	presidents.
4	MR. SCHACHTER: All right. You can take that down,
5	Mr. McLeod.
6	Q Prior to President Guebuza's state visit to France, did
7	Minister Chang, as well as the director general of the
8	Mozambican Secret Service, travel to France to prepare for
9	that visit?
10	A Yes.
11	Q And were photos taken of that visit by Minister Chang
12	and was Mr. Rosario and Isaltina Lucas were they also present?
13	A Yes.
14	Q And were photos taken of that visit?
15	A Yes.
16	MR. SCHACHTER: Your Honor, we'll offer those
17	photographs as Defense Exhibit 138.
18	THE COURT: Any objection?
19	MR. BINI: No objection.
20	THE COURT: Admitted.
21	You may publish it.
22	(Defense Exhibit 138, was received in evidence.)
23	(Exhibit published.)
24	Q And can you tell us what's shown in this photo?
25	A So that's also in our shipyard in our shipyard in

MR. SCHACHTER: You can take that down, Mr. McLeod.

- 1 Q When you were with Mr. Chang in France, did he speak to
- 2 you and Mr. Safa about his plans?
- 3 A Yes.
- 4 Q What did he say?
- 5 A So in part of -- we're sitting, we're socializing, having
- 6 dinners.
- 7 So part of the discussion was like, What about the
- 8 future? And one of the question was, that we were talking
- 9 like, we're asking Minister Chang, So what are his future? So
- 10 he said that he will be -- I mean, once the elections come and
- 11 the new president, Nyusi, he's president, he doesn't believe
- 12 he will continue being minister of finance, because he's
- 13 tired, he's been doing it for may be two decades.
- 14 Q And what he did he say he was going to do outside of
- 15 government?
- 16 A So he said that he had already like a business. He had
- 17 bank businesses. And then also he had a consulting business
- and he was planning to open a bank.
- 19 Q What, if any, discussions did you with Minister Chang on
- 20 the subject of the sovereign wealth fund that Mr. Pearse had
- 21 proposed?
- 22 A So we told Minister Chang that we have already started
- 23 Palomar, so which is we want also to make it a bank. So maybe
- 24 | it might be smart to do something together, maybe get the bank
- 25 together in Mozambique.

I have

We also spoke about the sovereign wealth fund was
the idea that I spoke about, that it become possible. He
liked to help. And we said that it becomes part of the
financial industry there that it can be part of something we
can do together.
And I also we spoke about offsets. That was the
subject I don't know if I have time to talk about.
THE COURT: You don't.
MR. SCHACHTER: Your Honor, may I
THE COURT: You don't. Let's keep going.
THE WITNESS: Okay. Sorry, Your Honor.
A So another very strategic important subject called
offset. And he said also that he he wanted to run for to
be a public member or a congressman.
Q What, if anything, did he say about costs relating to a
business that he was starting?
A So he said so he said, All these things are
interesting things. We can do this together. So what do
you what do you perceive? What do you perceive?
So he said that maybe we can start things together.
So if you want, I can launch all the process, you know. And
if you want to fund this or make some kind of payments related

already a team. I can hire people so we can advance on these

to this thing, I mean I'll help you, I have a firm.

things and acquire the banking license.

23

24

And you mention an invoice.

4534

1 Why are you mentioning an invoice in your email to

- 2 Mr. Rosario?
- 3 A So Mr. Rosario sends me this information that was given
- 4 to him by Mr. Chang. And at that stage, so during the dinner
- 5 | with Mr. Safa, we asked, How much you think is needed for the
- 6 campaign and for the bank license and for the different
- 7 things, you know? So he said, in his opinion, \$5 million is
- 8 good. So it's sufficient to starts the process.
- 9 So that's why when I got the information, so
- 10 Mr. Safa told me, Jean, just get an invoice also to put it in
- 11 our files.
- 12 Q Did you -- and you wrote -- Mr. Rosario said, Is this for
- 13 Pantero?
- Do you see that?
- 15 A Yes.
- 16 Q And is that -- what -- what's Pantero a reference to?
- 17 A It's a nickname that I used to call Mr. Chang even
- 18 directly. We used to joke about that.
- 19 Q We saw "shrimp king" earlier.
- Do you use a lot of nicknames?
- 21 A Yes.
- 22 Q All right.
- Do you know if this 5 million-dollar payment was
- 24 made to this entity, Thyse International Incorporation?
- 25 A I think so.

- 1 Q Was it your money that was being paid to Minister Chang's
- 2 corporation?
- 3 A No.
- 4 Q Are you the one who decided that Privinvest would pay
- 5 Minister Chang this \$5 million?
- 6 A No.
- 7 Q Now, did Minister Chang sign a guarantee of the
- 8 Proindicus project?
- 9 A Yes.
- 10 Q And that was approximately how many months before this
- 11 transaction -- this email that we just saw?
- 12 A I'm sorry, I don't -- it's not on the screen.
- 13 Q This is in October. Was the Proindicus --
- 14 A Yes.
- 15 Q -- loan agreement in February?
- 16 A Yes.
- 17 Q Did -- at any time, did Minister Chang ask for this
- 18 payment in exchange for doing anything?
- 19 A Never.
- 20 Q And did Privinvest ask Minister Chang to do anything in
- 21 exchange for this payment?
- 22 A Nothing.
- 23 Q Now, was Minister Chang the only person in Mozambique who
- 24 | needed to approve guarantees?
- 25 A No.

	BOUSTANI - DIRECT - MR. SCHACHTER 4536
1	MR. SCHACHTER: Your Honor, may we publish in
2	evidence Defense Exhibit 2024AT?
3	THE COURT: Yes, publish.
4	(Exhibit published.)
5	Q Do you recognize this to be a translation of the approval
6	by the Central Bank of Mozambique?
7	A Yes.
8	Q Relating to the Proindicus loan?
9	Do you see that in the bottom of the page?
10	A Yes.
11	MR. SCHACHTER: And if we can also, Your Honor,
12	publish Defense Exhibit 2025AT?
13	THE COURT: In evidence?
14	MR. SCHACHTER: In evidence, yes, sir.
15	THE COURT: Yes.
16	(Exhibit published.)
17	Q And do you recognize this to be a translation of the
18	Central Bank of Mozambique approval of the EMATUM loan?
19	A Yes.
20	Q Are you aware of any payments made by Privinvest to
21	anyone associated with the Central Bank In Mozambique?
22	A No.
23	MR. SCHACHTER: You can take that down.
24	Now, may we publish, Your Honor, Government
25	Exhibit 252, in evidence?

	BOUSTANI - DIRECT - MR. SCHACHTER 4537
1	THE COURT: You can publish it.
2	(Exhibit published.)
3	MR. SCHACHTER: And if we can look at the second
4	page, please.
5	And blow up from the middle of the page down.
6	Q Do you see where Mr. Allam wrote to you: Is it possible
7	to get an invoice?
8	This is October 17, 2013?
9	A Yes.
10	(Continued on next page.)
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- 1 DIRECT EXAMINATION (Continued)
- 2 BY MR. SCHACHTER:
- 3 Q And what did you understand he was asking for?
- 4 A For the invoices of the different payments.
- 5 Q What did you understand was the reason -- did you have an
- 6 understanding as to why Mr. Allam was asking for invoices?
- 7 A First it was instructed to by Mr. Safa and, second, he
- 8 was doing his job as a chief accountant.
- 9 Q Now you wrote: Will ask him, and you wrote, For
- 10 chopstick he said no. Do you see that?
- 11 A Yes.
- 12 Q Is that name "chopstick" a reference to Minister Chang?
- 13 A Yes.
- 14 Q Sir, did you intend that to be offensive in any way?
- 15 A Not at all.
- 16 Q You wrote that Mr. Chang said no. What -- how did you
- 17 get that understanding that Mr. Chang would not send an
- 18 invoice?
- 19 A Because I remember I called Mr. Rosario, I told him,
- 20 like, please tell Mr. Chang that we need an invoice. Then I
- 21 | get the answer from Mr. Rosario that minister said no.
- He said that --
- THE COURT: You answered the question. Next
- 24 question.
- 25 THE WITNESS: Okay, your Honor.

- 1 Crocodilo?
- 2 A They used to call me like this because they say I'm very
- 3 | thorough at my work, I'm very pushy and I want things done
- 4 like a crocodile.
- 5 Q We've seen emails in which you reference Mr. Armando
- 6 Guebuza Jr. as "croco," why is that?
- 7 A So he called me croco, I used to call him croco.
- 8 Childish words. I apologize for all these.
- 9 Q Was there a nickname for Isaltina Lucas?
- 10 A Yes.
- 11 Q And what was that nickname?
- 12 A "Tres besos."
- 13 Q What does that means?
- 14 A Three kisses.
- 15 Q Why did you refer to her as -- in that -- using that
- 16 name?
- 17 THE COURT: Be careful.
- THE WITNESS: Quickly, Your Honor. So --
- THE COURT: Be very careful if it's quick. Go
- ahead.
- THE WITNESS: Thank you, Your Honor.
- THE COURT: You're welcome.
- 23 THE WITNESS: In our culture when we meet a lady the
- 24 first time we shake hands, the second time when we know her we
- 25 kiss her three times.

- 1 things are finished, of course it will be properly accounted
- 2 for and then there will be papers, which was the case, by the
- 3 way.
- What I was trying to tell Mr. Allam here is, like,
- 5 one of the core things of the objective of the payments that
- 6 Privinvest was doing, like I described the coin thing, is like
- 7 building relationships, influence, lobbying, cementing our
- 8 position there. So I was telling Mr. Allam, like, in my
- 9 opinion I don't think it's wise to wait and hold everything
- 10 until we get the paperwork done. Of course, it is better that
- if all these people are happy and we're moving forward with
- 12 building these relationships.
- 13 Q I'd like to now turn -- you can take that down. I'd like
- 14 to turn your attention to after, long after the Proindicus and
- 15 EMATUM projects, so I'd like to focus on the spring now of
- 16 2014. Okay?
- 17 A Uh-huh.
- 18 Q Did there come a time in the spring of 2014 when the
- 19 Director General of Mozambique Secret Service also asked
- 20 Privinvest to make a payment that he said was related to an
- 21 investment?
- 22 A Yes.
- 23 Q And what did he ask for?
- 24 A So also I was of course socializing with him, being
- 25 invited to dinners at the home --

	BOUSTANI - DIRECT - MR. SCHACHTER 4543
1	THE COURT: What did he ask for?
2	THE WITNESS: Sorry, Your Honor.
3	He asked for possible first of all, support for
4	the Secret Service operations, like President Guebuza also
5	said and, second, he said he had also projects and
6	investments, so he said if we'd be interested to participate
7	in these things.
8	Q Who did you discuss that with?
9	A Mr. Safa.
10	Q Tell us about that conversation.
11	A Similar to the other ones. So Mr. Safa said that I will
12	allocate also budget for this potential investment and the
13	director of Secret Service of course, I mean it's important,
14	so it's important in terms that he is a person that will stay
15	in the country for a long time and the way of saying building
16	relationships. So he told me fine, let us let him know
17	that we're okay in Privinvest, let us know what is the
18	project.
19	MR. SCHACHTER: Your Honor, may I publish
20	Government's Exhibit 2753 in evidence?
21	THE COURT: Yes, publish.
22	(Exhibit published.)
23	Q And if you could just focus on the top half you see
24	Mr. Allam says, DG balance is 6.47. And you wrote, DG for

EMATUM was eight. Do you see that?

- 1 A Yes.
- 2 Q This is April 1, 2014, and as we've seen the EMATUM
- 3 | contract is August of 2013, so can you explain why you'd write
- 4 DG for EMATUM was eight, what does that mean?
- 5 A Like what I explained before, so what I'm talking here is
- 6 again, this is an internal communication between me and
- 7 Mr. Allam so I'm talking in accounting language, he's the
- 8 chief accountant, so again, Mr. Allam told me that he budgeted
- 9 per -- based on the instructions of Mr. Safa, he has budgeted
- 10 part of the profits of Privinvest, the EMATUM cost center that
- 11 8 million could be allocated for potential investments with
- 12 the Director General of Secret Service.
- 13 Q Did you understand that this payment to the director
- 14 general was related to any specific action that he would take,
- or rather to develop a relationship?
- 16 A No.
- 17 THE COURT: Counsel --
- MR. SCHACHTER: Your Honor, it was one or the other,
- 19 my question was poor, I'll rephrase.
- 20 Q Did you understand that the payment to the director
- 21 general was related to any particular action that he was to
- 22 take?
- 23 A No.
- Q Were -- and this wasn't your money?
- 25 A No.

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	BOUSTANI - DIRECT - MR. SCHACHTER 4545
1	Q And was it your decision to make the payment?
2	A No.
3	Q When you communicated the director general's request to
4	Mr. Safa, were you intending to defraud investors who would
5	purchase Loan Participation Notes?
6	A Of course not.
7	Q I'm not going
8	MR. SCHACHTER: Your Honor, may I publish
9	Government's Exhibit 2758 in evidence?
10	THE COURT: You may publish.
11	(Exhibit published.)
12	Q Mr. Boustani, this is an email about a week later on
13	April the 8th of 2014. And what I'd like you to do is you
14	wrote: 125 for all for everything.
15	Less 60 still for A.
16	Total is 65.
17	Can you explain to the jury what that means and why
18	you wrote that?
19	A Yes. So as I said, based on my discussions and my
20	meetings with Mr. Safa, so he allocated he told me Jean,
21	when we do projects in Mozambique and I've allocated from the
22	profits of Privinvest, I'm ready to allocate \$125 million,
23	that's it, whether it's for short-term payments or investments
24	or long term ones. And A, as I've said, we said that there
25	would be 60 for long term and 65 which you're going to book it

fee that was paid for Proindicus fee for him.

THE COURT: What was that for?

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THE WITNESS: This was, Your Honor, the arrangement

	BOUSTANI - DIRECT - MR. SCHACHTER 4547
1	THE COURT: Bruno: 8.5, what was that for?
2	THE WITNESS: This was Bruno Langa, Your Honor, that
3	also the Proindicus, it was the 5 percent, 17 million split
4	between both of them.
5	THE COURT: Chopstick 7: Who was that and what was
6	that you for?
7	THE WITNESS: Chopstick is the Minister of Finance,
8	Manuel Chang and again, Your Honor, this was a budget. So not
9	all of this was paid. Part of it for Congressman campaign and
10	for his consulting company.
11	THE COURT: These are all budgeted amounts, right,
12	or paid amounts.
13	THE WITNESS: No budgeted, Your Honor.
14	THE COURT: All right. Next. Esalt, who is that 3,
15	and what's that for?
16	THE WITNESS: Esalt is Isaltina Lucas. This was the
17	budgeted amount. Some of it was paid for a company related to
18	her brother, who was the manager of the Maputo port and it was
19	to establish the Mozambican maritime authority.
20	THE COURT: Ros: 15. What is that?
21	THE WITNESS: Ros is Antonio do Rosario and we put a
22	budget of 15 and not all of it was paid, but it all went to
23	investments in real estate with
24	THE COURT: Ros 2:1, what was that for?
25	THE WITNESS: Ros 2:1 is Rosario Mutota who was the

	BOUSTANI - DIRECT - MR. SCHACHTER 4548
1	partner of Teofilo Nhangumele, in the initiation of the
2	company called Mulepe that was going to be the division of
3	Privinvest at the beginning.
4	THE COURT: Prof: 1, what was that for.
5	THE WITNESS: Prof, this is Renato Matusse and we
6	just saw that, Your Honor, that's the 1 million payment that
7	went for the ruby mine eventually.
8	THE COURT: Euge: 1, what was that?
9	THE WITNESS: Euge: 1, this is Eugenio Matlaba,
10	this is the CEO of Proindicus.
11	THE COURT: Inro: 1, what was that?
12	THE WITNESS: Inro, that's Armando Inroga, that's
13	the foreign minister of the government of Mozambique. This
14	was for the offset program. If you allow me to talk about,
15	Your Honor, for five minutes
16	THE COURT: All right. DG: 13, what was that?
17	THE WITNESS: DG is the former head of the Secret
18	Service, Mr. Gregorio Leao.
19	THE COURT: Next one, NUY: 2 (which we did for the
20	sums of I sent you 10 days ago.)
21	What was that?
22	THE WITNESS: This is current President Filipe Nyusi
23	and this was for his political campaign.
24	THE COURT: Below that it says: All done except: 5
25	still for DG (which we will split 1.7/1.7/1.6. What's that?

- 1 Q Were any of these payments your money?
- 2 A No.
- 3 Q What did you understand was the reason why -- withdrawn.
- 4 THE COURT: Whose decision was it?
- 5 THE WITNESS: The owner of Privinvest, Mr. Safa.
- 6 THE COURT: Okay, go on.
- 7 Q Did any of these people when they were asking -- when
- 8 they were requesting these payments, did they say we want this
- 9 in exchange for us to do something?
- 10 A None of these people ever ask for anything and never ask
- 11 for anything in exchange of anything, a penny in exchange of
- 12 the project or nothing.
- 13 Q Did you, or to your knowledge anybody from Privinvest,
- 14 offer money in exchange for them taking some kind of action?
- 15 A Same, neither Iskandar Safa, Akram Safa or Privinvest or
- 16 myself offered a penny in exchange of securing a project.
- 17 Q What did you understand was the reason why Privinvest was
- 18 making these payments?
- 19 A As I said before, I go back to the coin story two sides;
- 20 one of it is maybe good investments because the logic was
- 21 there, the other part of it is as simple as that, building
- 22 relationship, building influence and lobbying.
- 23 Q What, if any, difference did you see between these
- 24 payments and political contributions in the United States or
- 25 in other countries?

- 1 A I mean, I receive The New York Times at jail and I see
- 2 that there is also here in this country companies pay millions
- 3 and billions of dollars for political campaigns and I've seen
- 4 also where they contribute to Congressmen or senators, et
- 5 cetera and then in turn they get projects and contracts, so I
- 6 think it's exactly the same.
- 7 Q Were you -- as you had involvement in these payments,
- 8 were you thinking of defrauding investors in the projects when
- 9 you participated in these payments?
- 10 A Never.
- 11 Q Were you intending to conspire with anyone to launder
- money?
- 13 A Never.
- 14 MR. SCHACHTER: You can take that down, Mr. McLeod.
- 15 Q I want to briefly discuss with you the MAM project. Did
- 16 you have discussions with President Guebuza about building a
- 17 shipyard in Mozambique?
- 18 A Yes.
- 19 Q What were your thoughts on whether it was a good idea to
- 20 build a shipyard in Mozambique?
- 21 A It was the crown jewel of the master plan of this blue
- 22 economic strategy we were discussing about.
- 23 Q Very briefly, what did you see as the merits of that
- 24 project?
- 25 A Privinvest is just not a contractor for Mozambique.

Privinvest is a partner. Privinvest is giving and selling an industry, a know-how. It is not a dream or fantasy to have a boat made in Mozambique. We can do it, it is there, it is simple and we are there to help Mozambique to do that.

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Part of the thing that I also spoke about here, and I'll go very, very, very fast, which is the offset. Legally there is a concept called offset, which South Korea and I talked to after the Korean War and the Second World War Samsung, Hyundai, Kia, all these big Korean brands today exist because of offset. Offset is when a country legally ask foreign contractors or foreign companies to reinvest the part of the value of their contracts and strategic industries, which is good for the future. This is how Hyundai and Samsung and all these companies in Korea were created and made the growth of Korea.

We proposed exactly the same thing for Mozambique, and I pushed for it and President Guebuza was excited about all this. President Nyusi is aware it. We told Minister Luísa Diogo about it. He was the minister of planning economy. And I said, please pass, please pass the offset law. It's so easy to pass and then the shipyard that we will do, it will produce boats and then based on the offset law that will oblige foreign countries like China, for example, to buy boats from Mozambique. So the business plan or the idea becomes very simple to achieve. It is not — it will become very

- 1 successful.
- 2 Q What would be the connection between why would China --
- 3 | if an offset law is passed in Mozambique, why in your view
- 4 | would China then be buying boats from Mozambique?
- 5 A Because the offset law is simple. I, Mozambique, import
- and buy a lot of things of China, so you, China, you have to
- 7 buy and you're obliged to offset whatever I'm buying from you
- 8 with things that I produce locally and that you need. China
- 9 needs a lot of boats and this was a tremendous unique
- 10 opportunity. So since we do boat made in Mozambique with the
- offset law, China will be obliged to buy and then you're
- 12 talking here hundreds and thousands of boats.
- 13 Q Now in connection with raising a financing to build what
- 14 became the MAM shipyard, were there discussions with Minister
- 15 Chang about signing a quaranty?
- 16 A Of course not.
- MR. SCHACHTER: Well, Your Honor, we'd like to offer
- 18 Government Exhibit 2748.
- THE COURT: Any objection?
- MR. BINI: No objection.
- 21 THE COURT: Admitted. Publish.
- 22 (Government Exhibit 2748, was received in evidence.)
- 23 Q This is an email -- start at the bottom, March 31, 2014.
- 24 Mr. Rosario wrote to you about speaking to go Pantero.
- Do you see that?

BOUSTANI - DIRECT - MR. SCHACHTER 4554					
A Yes.					
Q And that's a reference to Minister Chang?					
Yes.					
Q He says, It's going to be received by the "Chefe."					
A Yes.					
Q Who is that a reference to?					
A That's chef, means the big boss, the president, President					
Nyusi.					
Q Why did you refer to him as the chef?					
A They used to call him chef.					
Q And then let's move up to the next email. You wrote: So					
he knows from you that chef saw me in Pemba and he wants the					
maintenance centers together with the Minister of Defense.					
Do you see that?					
A Yes.					
Q Can you describe again, very briefly, what's that a					
reference to?					
A So I was in Pemba, I met President Guebuza, I met					
Minister of Defense, current minister current president					
Filipe Nyusi when we did the Pemba demonstration and here I					
was talking to cement the issue of MAM and the issue of					

immediately. And at this stage of course Minister Chang --

why I'm asking this question here, Minister Chang would not do

shipbuilding, the offset, the export, the know-how, the boats

made in Mozambique. And we said we need to do MAM

- 1 anything or would not sign a guaranty or would not engage in
- 2 this unless of course he does his homework and unless he gets
- 3 | instructions from the president.
- 4 Q Let me pause you there. So this is March 30th of 2014
- 5 and the minister is being reluctant to sign the guaranty
- 6 | relating to the MAM project; is that correct?
- 7 A He was refusing.
- 8 Q Is that just a number of months after Privinvest had paid
- 9 \$5 million to his company?
- 10 A Yes.
- 11 Q And still he's saying that he will not sign the guaranty
- 12 unless directed to do so by the president; is that correct?
- 13 A Yes, he's doing his job.
- 14 Q And I'd like to direct your attention to the top email,
- and Mr. Rosario said, he said, that the chef called him
- 16 tomorrow and promised to implement, if ordered to.
- Do you see that?
- 18 A Yes.
- 19 Q That's a reference to Minister Chang saying that he'll
- 20 only sign the guaranty if the president tells him he must?
- 21 A Absolutely.
- 22 Q And this is about five months after Privinvest had
- 23 paid -- made this payment to his corporation?
- 24 A Absolutely.
- 25 MR. SCHACHTER: You can take that down.

build all the offshore maritime infrastructure.

- 1 Q Let me pause you there. You mentioned a master plan, is
- 2 | that actually a reference to a document?
- 3 A Absolutely.
- 4 O What is that document?
- 5 A So it is a master plan done by foreign consultants for
- 6 the national oil and gas company of Mozambique, EMH.
- 7 Q What did that describe about estimated work in
- 8 Mozambique?
- 9 A The number that it estimated that at least it would be
- 10 40 billion-dollar.
- 11 Q What did you mean in the next paragraph?
- 12 A So the next paragraph, because here I was trying to
- 13 tell -- I think I'm talking to Ms. Subeva, who was working on
- 14 the business plan, so because when I'm sitting with the
- 15 president, when I'm sitting with ministers, when I'm sitting
- 16 with decision makers we don't talk details, we just look at
- 17 the big strategic picture and when we see the rationale is
- 18 there we say, okay, it's logic, it makes sense, this is it, we
- 19 move. The details goes to people who know more in details.
- So here what I was trying to tell Ms. Subeva, for
- 21 your business plan we know that there is \$40 billion that will
- 22 be spending in maritime offshore works. So as a conservative
- 23 | figure, if you take only 5 percent of it, which has to be
- 24 allocated to a national Mozambican company, this is the whole
- 25 idea behind it, MAM, that will be specialized in doing all

1 (Exhibit published.)

MR. SCHACHTER: Thank you, Your Honor.

Q Mr. Boustani, I think we've seen in this trial before this email from you to Mr. Pearce at the bottom where you wrote the amount \$4.2 million and then you wrote residency visa purposes and you even asked for about \$19,000.

Do you see that?

8 A Yes.

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Q Then Mr. Pearse says will convey the message this a.m.

Do you see that?

11 A Yes.

12 Q What did you tell Mr. Pearce you wanted?

13 A Simple. At that stage so now we are in August 2015,

obviously Mr. Singh did not join. He said he would come and

join Palomar. And when I asked Mr. Pearce, so wait a minute,

16 where is Mr. Singh? And the whole payment that he has

17 received from Privinvest was in order to recruit him and to

18 compensate him for all these millions he will lose of his

19 shares and things. Then he tells me, of course sometimes I

20 was busy, I was traveling, I was in Angola, I was in Nigeria,

21 so at that time particular time I remember him well, so I said

is he coming or not? He says no. I said, well let him pay

23 back the money.

24 And sent him these details because I got these from

Najib Allam, Najib included whatever the cost of visa that we

- 1 have done because he's not coming any more so even to
- 2 reimburse us for the cost of the visa was \$19,000.
- 3 Q What did Mr. Pearce say -- what did Mr. Pearce say in
- 4 response and what did you tell him that you wanted to do?
- 5 A He said he will talk to Mr. Singh so he can pay back the
- 6 money.
- 7 Q And did there come a point in time where you talked to
- 8 Mr. Pearce about sending a letter to Mr. Singh's Credit Suisse
- 9 email account?
- 10 A Yes. Because I saw it dragging, I was getting upset and
- 11 nervous. I said that he needs to pay back and I will send an
- 12 email to him and simply tell him send back the money please.
- 13 Q And why -- where were you going to send that email?
- 14 Where did you tell Mr. Pearce you were going to send that
- 15 email?
- 16 A Credit Suisse.
- 17 Q And why would you -- why would you send a letter asking
- 18 for this repayment of funds to Mr. Singh's Credit Suisse email
- 19 account?
- 20 A I have nothing to hide.
- 21 Q Did you understand that Credit Suisse may see that email
- 22 if it was sent to Mr. Singh's Credit Suisse email account?
- 23 A Maybe.
- 24 Q What did Mr. Pearce say in response?
- 25 A He told me take it easy, please, and let him -- he will

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- 1 there was a big hypocrite campaign and sabotage campaign that
- 2 was going on against all these projects from the current
- 3 administration.
- 4 Q All right. Very briefly did -- this is -- Privinvest has
- 5 already been paid for these projects at this point in time; is
- 6 that correct?
- 7 A Absolutely.
- 8 Q Did Privinvest take steps to try to assist these projects
- 9 to generate revenue?
- 10 A I did all that I can.
- 11 Q Are you familiar with somebody name Jean Loup Pinet?
- 12 A Yes.
- 13 Q Very briefly can you describe to the jury who that was?
- 14 A Jean Loup Pinet is an ex-senior officer in the French
- 15 Special Forces and we hired him on purpose so he can help
- 16 Proindicus start drafting tactical plans that can be offered
- 17 to the oil and gas international companies there, so because
- 18 he's a professional and he knows how to present it so they can
- 19 hopefully sign private security deals between Proindicus and
- 20 these companies, despite the fact that Proindicus already had
- 21 council of minister exclusive concession given to them that
- 22 they are the only company that can do private security in
- 23 Mozambique.
- 24 Q And did Privinvest also contribute money to the operating
- 25 expenses of these companies?

- 1 A Of course.
- 2 Q Did there come a time when it became necessary to
- 3 restructure the Proindicus EMATUM and MAM loans?
- 4 A Yes.
- 5 Q And what was your role, your role individually in that
- 6 restructuring process?
- 7 A My role was simply just to push, try as much as I can
- 8 whenever I'm asked to do to call the different politicians in
- 9 Mozambique to push them to like, please, I mean, it would be a
- 10 disaster if you let this project fall. They cannot fall, they
- 11 should not fall, so I just was pushing on that.
- 12 Q Let me cut you off. Did you have any role in structuring
- 13 any restructuring plans?
- 14 A No.
- 15 Q Did Palomar?
- 16 A Yes.
- 17 Q All right. Now you have heard evidence during this trial
- about whether the IMF new about the Proindicus loan. Do you
- 19 recall that?
- 20 A Yes.
- 21 Q Did you have communications with Credit Suisse about
- 22 whether the Proindicus loan would be made public?
- 23 A Yes.
- 24 Q And did you have discussions regarding a public launch of
- 25 the Proindicus project?

- 1 A Yes.
- 2 Q And what were your discussions with Credit Suisse on the
- 3 | subject of making the Proindicus loan public after that
- 4 launch?
- 5 A I told Credit Suisse we're making a big show to present
- 6 the system to the Mozambican people and to everyone, which we
- 7 did, and then from that day onwards do whatever you want.
- 8 MR. SCHACHTER: And, Your Honor, may I publish in
- 9 evidence Defense Exhibit 9070 in evidence?
- THE COURT: It's in evidence, you may publish.
- 11 (Exhibit published.)
- 12 Q Do you see this photo? What is this photo of?
- 13 A This is my colleague Peter Kuhn who came here. This is
- 14 on the -- it's called the Marginale, which is the seafront,
- one of the main seafront streets in Maputo, the capital.
- 16 Behind him, the building this is the headquarters of the Navy
- and this small door here behind him is this is the showroom
- 18 that we set for the presentation that we did for the national
- 19 day in Mozambique. Behind him there you see there is like an
- 20 old building also with three floors and, you know, the red
- 21 little thing on the top, this is the Ministry of Finance of
- 22 Mozambique. And on the third floor up, this is the
- 23 International Monetary Fund offices in Mozambique.
- 24 Q So -- I'm sorry, the office of the International Monetary
- 25 Fund was right in front of where that boat display occurred

1						
	BOUSTANI - DIRECT - MR. SCHACHTER 4565					
1	that Mr. Kuhn told us about in his testimony?					
2	A Yes, sir.					
3	Q All right. Now there's also been a lot of testimony					
4	during this trial about whether witnesses learned that the IMF					
5	did not know about the Proindicus loan. Do you recall that					
6	testimony?					
7	A Yes.					
8	Q Sir, did you learn for a fact that the IMF did know all					
9	about the Proindicus loan back in 2015?					
10	A Yes.					
11	Q Did you see a text message from an IMF employee from May					
12	of 2015 proving that the IMF knew about the Proindicus loan?					
13	A Yes.					
14	MR. BINI: Objection.					
15	Q Did you see a text message that actually contained the					
16	Credit Suisse confidential information memorandum from the					
17	Proindicus loan that was sent by an IMF employee in May of					
18	2015?					
19	A Yes.					
20	MR. BINI: Objection.					
21	MR. SCHACHTER: Your Honor, will					
22	THE COURT: Excuse me, what is the objection? The					
23	document is not in evidence?					
24	MR. BINI: Yes.					
25	THE COURT: Then why are you referring to the					

	BOUSTANI - DIRECT - MR. SCHACHTER 4566						
1	document if it's not in evidence.						
2	MR. SCHACHTER: Your Honor, we'll offer Defense						
3	Exhibit 149 and 149T.						
4	THE COURT: Any objection to those documents?						
5	MR. BINI: May we see them?						
6	THE COURT: It would be nice. The Court too,						
7	please.						
8	MR. SCHACHTER: Show, Mr. McLeod, the first page						
9	which is just a cover email, if we can then turn to the second						
10	page.						
11	THE COURT: Okay, let's do 149. Blow it up. Any						
12	objection to 149?						
13	MR. SCHACHTER: I'm sorry, it's a three-page						
14	document, Your Honor.						
15	THE COURT: All right. Let's go to the first page,						
16	what's the number of the document.						
17	MR. SCHACHTER: It's DOJSW						
18	THE COURT: No, no, what's the Defense Exhibit						
19	number, 149; is that right?						
20	MR. SCHACHTER: That's correct.						
21	THE COURT: Any objection to 149?						
22	MR. BINI: Object.						
23	THE COURT: Sustained.						
24	Next.						
25	MR. SCHACHTER: Can we turn to the second page Mr.						

	BOUSTANI - DIRECT - MR. SCHACHTER 4567					
1	McLeod of that exhibit.					
2	THE COURT: What's the number of the second page?					
3	MR. SCHACHTER: Your Honor we'll call it Defense					
4	Exhibit 149, page 2. Can you blow up, Mr. McLeod, can you					
5	blow up the that's fine.					
6	THE COURT: Any objection?					
7	MR. BINI: Objection.					
8	THE COURT: Sustained.					
9	Next.					
10	MR. SCHACHTER: That's all, Your Honor.					
11	THE COURT: Okay.					
12	MR. BINI: Your Honor, the government moves to					
13	strike the last two questions and answers.					
14	THE COURT: Motion is granted. Another rhinoceros.					
15	Sorry about that. Okay. Ignore it, whatever it was ignore					
16	it. It's a tiny rhino.					
17	Next.					
18	BY MR. SCHACHTER:					
19	Q Mr. Boustani, regardless of whether the IMF was aware or					
20	not aware of the Proindicus loan, what role, if any, did you					
21	have in the country of Mozambique's communications with the					
22	International Monetary Fund?					
23	A Nothing.					
24	Q Did you have anything to do with any decisions that					
25	Mozambique made to share or not share information about the					

- 1 loans that it had taken out?
- 2 A Nothing.
- 3 Q All right. I now want to talk about the eurobond
- 4 exchange. How involved were you in the preparations for the
- 5 | eurobond exchange that you've heard testimony about?
- 6 A I just asked to be kept in the loop.
- 7 Q Around this point in time, end of 2015, beginning of
- 8 2016, where were you spending your time at that point?
- 9 A Angola, Nigeria and Congo.
- 10 Q What was your understanding about whether Credit Suisse
- 11 and VTB had advised the Minister of Finance in Mozambique to
- make full and accurate disclosure of Mozambique's debt during
- 13 the exchange?
- 14 A I recall there was lots of comebacks on this matter and I
- 15 recall very well because I was receiving feedback and updates
- 16 from Andrew Pearce that Credit Suisse and VTB were arranging
- 17 the eurobond exchange together with Palomar for the same banks
- 18 who did the Proindicus and MAM, the other loans, they were all
- 19 firm and stressing on the master plans, at that time his name
- 20 is --
- 21 THE COURT REPORTER: I'm sorry, say it again.
- THE COURT: No, no, we'll get it later. Keep going.
- 23 A -- Adriano Maleiane to fully disclose properly everything
- 24 as per the policies and procedures.
- 25 Q Did you see reports on that by email?

	BOUSTANI - DIRECT - MR. SCHACHTER 4570						
1	A No.						
2	Q Did you speak to any investors in connection with the						
3	eurobond exchange?						
4	A No.						
5	Q Did you intend to defraud any LPN holders as they were						
6	considering whether to exchange their LPNs for eurobonds?						
7	A No.						
8	Q Now after the exchange or during the after the						
9	exchange offer was made, did you provide an update to former						
10	President Guebuza?						
11	A Yes.						
12	MR. SCHACHTER: Your Honor, may we publish in						
13	evidence Government's Exhibit 1702.						
14	THE COURT: Yes, publish.						
15	(Exhibit published.)						
16	MR. SCHACHTER: If we can turn to the second page,						
17	please, Mr. McLeod, focus on the second to bottom. Thank you.						
18	Q Mr. Boustani, why did you write this text message to						
19	President Guebuza, why did you write it?						
20	A Why did I write it?						
21	Q Yes.						
22	A To keep him updated as he has always requested me.						
23	Q You said: I have succeeded in refinancing all the						
24	projects.						
25	A So this is March 2016, President Guebuza is not the						

	BOUSTANI - DIRECT - MR. SCHACHTER 4571					
1	president, President Guebuza is not head of the party. Of					
2	course					
3	THE COURT: That's not a question. Put a question.					
4	Q Sure. Why did you write, I have succeeded in					
5	refinancing, to former President Guebuza at that time?					
6	A I was keeping him informed. Of course President Guebuza					
7	doesn't know who is Palomar or Andrew Pearce. He knows Jean					
8	Boustani, he knows Privinvest, he knows Iskandar Safa, so					
9	that's why I'm talking to him.					
10	Q All right. Now after					
11	THE COURT: When you write, I have succeeded in					
12	refinancing all the projects, you don't mean you did it.					
13	THE WITNESS: No. I mean					
14	THE COURT: Somebody else did it even though you					
15	said "I did it."					
16	THE WITNESS: No, I'm talking to a former president					
17	who					
18	THE COURT: I know but I'm asking you about when you					
19	say, I have succeeded in refinancing all the projects, that's					
20	not really true. You say now you didn't refinance all the					
21	projects, correct? You I means I, right?					
22	THE WITNESS: I means I.					
23	THE COURT: Yes. Did you succeed in refinancing all					
24	the projects, you, Mr. Boustani?					
25	THE WITNESS: Me personally?					

	BOUSTANI - DIRECT - MR. SCHACHTER 4572						
1							
2	THE COURT: Well, you say I.						
3	THE WITNESS: Well, literally, Your Honor, no.						
	THE COURT: Okay. And you say I were issuing a very						
4	successful international eurobond for Mozambique.						
5	THE WITNESS: Yes.						
6	THE COURT: You stated that I did that. Is that						
7	true, you didn't do that?						
8	THE WITNESS: No, I didn't do that.						
9	THE COURT: Okay, let's go.						
10	BY MR. SCHACHTER:						
11	Q After the eurobond exchange, were there media reports						
12	about whether the Proindicus and MAM loans had been						
13	sufficiently disclosed?						
14	A Yes.						
15	Q And I'd like to direct your attention to did you						
16	believe those stories to be accurate as you read them?						
17	A No, they were lies.						
18	Q I'd like to direct your attention to again Government						
19	Exhibit 1702 to a second text message that you wrote to.						
20	THE COURT: In evidence, correct?						
21	MR. SCHACHTER: In evidence, Your Honor.						
22	THE COURT: Go ahead.						
23	Q You wrote who is this is this to former President						
24	Guebuza as well?						
25	A Yes.						

- 1 Q And you said: Yesterday there was a meeting with IMF
- 2 | chief, and you said, it went very well.
- 3 A Yes.
- 4 Q So soon a statement will be issued to clear the facts and
- 5 expose the truth. What did you understand was the truth that
- 6 would be exposed?
- 7 A The truth that the International Monetary Fund knew about
- 8 Proindicus before the exchange and the second that there is
- 9 all the lies that were written in the media were lies and the
- 10 truth will be exposed.
- 11 MR. SCHACHTER: And I'd like to also, Your Honor,
- 12 publish Defense Exhibit 119 in evidence.
- THE COURT: You may publish it, it's in evidence.
- 14 (Exhibit published.)
- 15 Q This is an email you sent to Mr. Rosario and you wrote:
- 16 The only crucial element for banks, public bond holders, et
- 17 cetera, is the number of 1 billion included in the total
- 18 number stated in bond? If yes, it must be mentioned
- 19 immediately to press to cool down markets. If no, then surely
- 20 the MoF has misrepresented numbers and then it is a serious
- 21 issue. What were you saying to Mr. Rosario?
- 22 A So the whole drama in the media going on at this
- 23 particular stage here in April I was just trying -- I'm
- 24 asking, like, for God sake, please tell me, I mean I don't
- 25 know what's going on. Is it this number is this included in

Who was still head of Secret Service at that time and he

government of Mozambique needs to do, and I urge them and

please to President Nyusi, put the plug in the socket and

24

	BOUSTANI - DIRECT - MR. SCHACHTER 4576					
1	activate this project. That's it.					
2	MR. SCHACHTER: Your Honor, may I have a moment?					
3	THE COURT: You may.					
4	MR. SCHACHTER: I have no further questions.					
5	Thank you, Your Honor.					
6	THE COURT: Your witness.					
7	(Continued on the next page.)					
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- 1 CROSS-EXAMINATION
- 2 BY MR. BINI:
- 3 Q Good afternoon, Mr. Boustani.
- 4 A Good afternoon, Mr. Bini.
- 5 Q Mr. Boustani, fair to say, you're interested in the
- 6 outcome of the trial?
- 7 A Sorry, I didn't get the question, sir.
- 8 THE COURT: Is it fair to say you are interested in
- 9 the outcome of this trial?
- 10 THE WITNESS: Of course.
- 11 THE COURT: Next question.
- 12 Q You have been here throughout the entire trial, right?
- 13 A Yes.
- 14 Q And you have met with your attorneys many, many times to
- 15 prepare to testify, right?
- 16 A Not to prepare to testify. A little bit.
- 17 Q Okay. And you're a salesman by background; isn't that
- 18 right, sir?
- 19 A Not by background, sir, no.
- 20 Q Well, you sold billions of dollars of equipment to
- 21 Mozambique; isn't that right, sir?
- 22 A Yes.
- 23 Q Doesn't that make you a salesman by background?
- 24 A I'm a salesmen once I left Deloitte.
- Q Okay. And you started your career at Deloitte, right?

- 1 A Yes, sir.
- 2 Q You spent five years there; isn't that correct, sir?
- 3 A Yes, sir.
- 4 Q You were involved in audits while you were at Deloitte,
- 5 right?
- 6 A Yes.
- 7 Q And you received assignments like consultancy, correct?
- 8 A Yes, sir.
- 9 Q And that's where you first learned about what a
- 10 | syndicated loan was, right?
- 11 A Yes, sir.
- 12 Q And that's why you were able to explain it to the jury so
- 13 proficiently the other day, right?
- 14 A Yes, sir.
- 15 Q And you worked closely with Iskandar Safa throughout
- 16 selling \$2 billion worth of equipment to the country of
- 17 Mozambique, right?
- 18 A Yes, sir.
- 19 Q And Mr. Safa is a billionaire who is of French and
- 20 Lebanese background, right?
- 21 A Yes, sir.
- 22 Q And you were the lead salesman for Proindicus, correct?
- 23 A Yes, sir.
- 24 Q The lead salesman for EMATUM, right?
- 25 A Yes, sir.

BOUSTANI ·	- CROSS -	- MR.	BINI	4579
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- 1 Q The lead salesman for MAM?
- 2 A Yes, sir.
- 3 Q Proindicus was state owned, correct?
- 4 A Yes, sir.
- 5 Q And EMATUM is state owned, right?
- 6 A Yes.
- 7 Q MAM is also state owned?
- 8 A Yes.
- 9 Q All by the country of Mozambique?
- 10 A Yes, sir.
- 11 Q And I want to briefly go through some of the people who
- 12 you spoke about on direct, just in one place. Is that okay,
- 13 sir?
- 14 A Anything that makes you happy, sir.
- 15 Q Armando Ndambi Guebuza was the son of the President
- 16 Guebuza, correct?
- 17 A Correct, sir.
- 18 Q And sometimes we saw you called him "Junior," right?
- 19 A Yes, sir.
- 20 Q Sometimes you called him "Croci," right?
- 21 A Yes, sir.
- 22 Q That was a nickname for you as well, apparently, right?
- 23 A Yes, sir.
- Q Manuel Chang was the Minister of Finance in or about 2013
- 25 in Mozambique, right?

- 1 A Yes, sir.
- 2 Q And sometimes you used the insensitive name "chopstick"
- 3 to refer to him, right?
- 4 A Yes. And I apologize for that.
- 5 Q Okay. And Pantero or Panthera -- what's the
- 6 pronunciation?
- 7 A Pantero.
- 8 Q Pantero, okay. That was another nickname you used to
- 9 refer to him as, right?
- 10 A Yes, sir.
- 11 Q And, certainly, he was a senior government official?
- 12 A Yes, sir.
- 13 Q Antonio do Rosario was a senior government official in
- Mozambique when you dealt with him, correct?
- 15 A Yes, sir.
- 16 Q And he was with the Secret Service for Mozambique?
- 17 A Yes, sir.
- 18 Q He was also the chairman for Proindicus, right?
- 19 A Yes, sir.
- 20 Q The chairman for EMATUM?
- 21 A Yes, sir.
- 22 Q The chairman for MAM?
- 23 A Yes, sir.
- 24 Q Sometimes you called him "Marshal," right?
- 25 A Yes, sir.

- 1 Q And sometimes we saw you called him by his native name,
- 2 Manuel Jorge, correct?
- 3 A I received e-mails from that e-mail, yes, sir.
- 4 Q Okay. And Isaltina Lucas was the deputy secretary of
- 5 treasury for Mozambique; isn't that correct?
- 6 A She was the national director of treasury, sir.
- 7 Q Thank you.
- 8 And you called her Isalt, right?
- 9 A Yes, sir.
- 10 Q And sometimes you spelled that I-s-a-l-t, right?
- 11 A Yes, sir.
- 12 Q Sometimes you spelled that E-s-a-l-t; is that right, sir?
- 13 A Yes, sir.
- 14 Q And Eugenio Matlaba or Matlaba was the director -- was a
- 15 director of Proindicus, right?
- 16 A Yes, sir.
- 17 Q He was also a director of EMATUM, right?
- 18 A Yes, sir.
- 19 Q He was also a director of MAM, right?
- 20 A Yes, sir.
- 21 Q And --
- 22 A Excuse me, sir.
- 23 Q Yes.
- 24 A I am not sure about EMATUM and MAM. I don't think so.
- 25 Q You are sure about Proindicus?

- 1 A Yes, sir.
- 2 Q Okay. Thank you.
- And "DG" was the directorate general of SISE, right?
- 4 A Yes.
- 5 Q That was Gregorio Leao, right?
- 6 A Yes.
- 7 Q So he was head of that Secret Service for Mozambique?
- 8 A Yes, sir.
- 9 Q Another senior government official in Mozambique?
- 10 A Yes, sir.
- 11 Q Professor Renato Matusse was an advisor to the president
- 12 of Mozambique, correct?
- 13 A Yes, sir.
- 14 Q And sometimes you called him "Prof," right?
- 15 A Yes, sir.
- 16 Q And, sir, as you have just explained on your direct
- 17 examination, Privinvest paid many millions dollars to
- 18 Mozambican public officials following the Proindicus loan,
- 19 correct?
- 20 A Correct, sir.
- 21 Q And Privinvest paid millions of dollars to Andrew Pearse
- 22 while he worked at Credit Suisse, right?
- 23 A Yes, sir.
- 24 Q And Privinvest paid millions of dollars to Surjan Singh
- 25 while he -- excuse me -- while he worked -- let me strike that

- 1 question.
- 2 And Privinvest paid millions of dollars to Surjan
- 3 | Singh while he worked at Credit Suisse, correct?
- 4 A Yes, sir.
- 5 Q Sir, you were the primary contact for Privinvest with the
- 6 banks for the Proindicus loan, right?
- 7 A For the Proindicus and for part of EMATUM, yes.
- 8 Q You were the primary contact with Credit Suisse, right?
- 9 A Yes.
- 10 Q And you were the primary contact with VTB, right?
- 11 A Yes, sir.
- 12 Q And you were also involved in getting financing for the
- 13 MAM loan, right?
- 14 A Correct, sir.
- 15 Q And that was also with VTB, right?
- 16 A Yes, sir.
- 17 Q And you needed financing in order to do these deals,
- 18 right?
- 19 A The Mozambican authorities asked for financing.
- 20 Q Because \$2 billion was a lot of money for Mozambique,
- 21 right?
- 22 A Maybe.
- 23 Q Well, it is one of the poorest countries in the world;
- 24 | you know that, right?
- 25 A Sir, I would like to use the term "emerging."

- 1 Q Okay. But an economist would say it is one of the
- 2 poorest countries in the world; you would agree with me,
- 3 right?
- 4 A I don't, sir.
- 5 Q You don't think it is one of the poorest countries in the
- 6 world?
- 7 A It has an enormous potential.
- 8 Q Okay. But right now, is it one of the poorest countries
- 9 in the world?
- 10 A Maybe.
- 11 Q Maybe.
- Okay. What did your economist that testified on
- 13 your behalf, didn't he say that two days ago, that it was one
- of the poorest countries in the world, sir?
- 15 A I think he said that.
- 16 Q Okay. And what did Privinvest pay him to testify?
- 17 A I don't recall the figures.
- 18 Q Was it between 600 and 900 thousand dollars?
- 19 A Yes. I recall this number.
- 20 O You remember that.
- 21 A Yes, sir.
- 22 Q Now, you went to Credit Suisse for this financing because
- 23 it was an international investment bank, right?
- 24 A Yes, sir.
- 25 Q And they could raise more money than a bank in

- 1 Mozambique, right?
- 2 A Yes, sir.
- 3 Q And, sir, we have seen through the six weeks of trial,
- 4 you are closely involved in the three procurement contracts,
- 5 right?
- 6 A Yes, sir.
- 7 Q The contract for Proindicus, right?
- 8 A Yes, sir.
- 9 Q The contract for EMATUM, right?
- 10 A Yes, sir.
- 11 Q The contract for MAM, right?
- 12 A Correct, sir.
- MR. BINI: If we can look at Government Exhibit 2,
- 14 in evidence.
- THE COURT: You may publish.
- MR. BINI: Thank you, Your Honor.
- 17 Q And, sir, you recall the procurement contract for
- 18 Proindicus, right?
- 19 A I do, sir.
- 20 Q And that was for \$366 million; is that correct?
- 21 A Correct, sir.
- 22 Q But you never read this contract, right?
- 23 A No, sir.
- Q How do you know it was for \$366 million?
- 25 A I know the figure, sir.

- 1 Q Okay. But that's because it is in the contract, right?
- 2 A No, I know before -- before it was written in the
- 3 contract.
- 4 Q I see. Okay.
- 5 MR. BINI: And if we can go to the end of the
- 6 contract, page 12. And if we can blow up the signature.
- 7 Q Okay. That's your signature, right?
- 8 A Yes, sir.
- 9 Q And this contract was for \$366 million?
- 10 A Yes, sir.
- 11 Q That was a lot of money to you, right?
- 12 A Yes.
- 13 Q But it is your testimony you never read this contract
- 14 before signing it?
- 15 A Yes, sir.
- 16 Q Sir, on January 19 of 2013, the day after its signature,
- 17 you sent this contract, right?
- 18 A I think so, sir.
- 19 Q Okay. If we can look at Government Exhibit 2109.
- THE COURT: It is in evidence. You may publish.
- MR. BINI: Thank you, Your Honor. We may have to go
- 22 to the Elmo, Your Honor.
- THE COURT: Please do that.
- 24 Q Sir, does this refresh your recollection that on
- 25 January 19, 2019 -- excuse me, January 19, 2013, you sent the

- 1 Proindicus procurement contract to Andrew Pearse, Surjan
- 2 | Singh, Detelina Subeva, Said Freiha, and Adel Afiouni?
- 3 A Yes, sir.
- 4 Q And just for clarity for you and the jury, I will show
- 5 you 2110. And, sir, this is the same Proindicus contract we
- 6 looked at before, right?
- 7 A Yes, sir.
- 8 Q And, again, signed the day before. And you sent this to
- 9 the Credit Suisse bankers?
- 10 A I did.
- 11 Q In connection with the financing, right?
- 12 A Yes, sir.
- 13 Q Because you wanted to get a loan for this project, right?
- 14 A I wanted Credit Suisse to finance Mozambique for this
- 15 project.
- 16 O Okay. And did you read it before you sent this contract
- for \$366 million to the Credit Suisse bankers?
- 18 A No, sir.
- 19 Q Now, I would like to ask you about Government Exhibit
- 20 3068 in evidence.
- 21 THE COURT: Blow it up a little, please, so it is
- 22 clearer for the jury.
- MR. BINI: Yes, Your Honor.
- 24 THE COURT: Center it, please.
- 25 Q Sir, do you recognize Government Exhibit 3068?

- 1 A Yes, sir.
- 2 \mathbb{Q} And this is an e-mail that you sent on November 5, 2013;
- 3 | is that right, sir?
- 4 A Yes, sir.
- 5 Q And you sent it to Hamet Aguemon at VTB Capital; is that
- 6 right, sir?
- 7 A Yes, sir.
- 8 Q And you also sent it to or you copied Makram Abboud; is
- 9 that right, sir?
- 10 A Yes, sir.
- 11 Q Andrew Pearse at his hotmail address?
- 12 A Yes, sir.
- 13 Q And Detelina Subeva, right?
- 14 A Correct, sir.
- 15 Q And in it you attached -- or to this e-mail you attached
- 16 the original Proindicus procurement contract, right?
- 17 A Yes, sir.
- 18 Q And you also attached three change orders, right?
- 19 A Yes, sir.
- 20 Q And those were change orders to the Proindicus contract,
- 21 correct?
- 22 A Yes, sir.
- 23 Q And so now I am going to ask you, sir, with respect to
- 24 the procurement contract, you were sending it to VTB because
- you wanted to get an increase in the loan; is that right, sir?

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- 1 A Yes, sir.
- 2 Q Did you read the contract before you sent it this time?
- 3 A I did not, sir.
- 4 Q Okay. And behind it were the change orders; is that
- 5 | right? You also attached that to the e-mail?
- 6 A Yes, sir.
- 7 Q And do you recognize change order 2?
- 8 A I can see it here, sir.
- 9 Q Okay. And that was increased goods that you were selling
- 10 to the Mozambicans; isn't that correct, sir?
- 11 A Yes, sir.
- 12 Q And if we look to page 5 of 8, was that your signature on
- 13 the final page of this change order?
- 14 A It is, sir.
- 15 Q Did you read the change order before you signed it?
- 16 A No, sir.
- 17 Q And you were sending this to VTB again to seek financing
- 18 for a Proindicus upsize, right, sir?
- 19 A Yes, sir.
- 20 Q That was an additional \$118 million you were seeking in
- 21 financing; is that right?
- 22 A Correct, sir.
- Q Okay. And the next exhibit, Government Exhibit 3068B, is
- 24 that a change order for -- change order 3 to this same
- 25 Proindicus contract that you were sending to VTB?

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- 1 A That was again, yes.
- 2 Q And this is additional equipment that you were selling to
- 3 the country of Mozambique, or specifically Proindicus, right?
- 4 A Yes, sir.
- 5 Q And you were seeking financing for that from VTB, right?
- 6 A Sir, to be specific, the change orders --
- 7 THE COURT: No, no. Answer his question.
- 8 Can you answer the question?
- 9 A I don't recall if it was a change order to seek financing
- or to change the scope of supply. I don't remember.
- 11 Q Okay. Well, fair to say that these change orders
- 12 affected the original procurement contract, right?
- 13 A Maybe.
- 14 Q Well, you were the person who sold the equipment, sir.
- 15 It changed what you were selling to Proindicus, right?
- 16 A True.
- 17 Q You changed one boat for a different boat, right?
- 18 A No. We did not change type of boats. It was quantities
- 19 and new type of boat, sir.
- 20 Q Okay. And originally you sold -- we saw the original
- 21 procurement contract was for \$366 million, right?
- 22 A Yes, sir.
- 23 Q Now you were seeking additional financing, and the loan
- 24 had actually ballooned now to 622 million; that's what you
- 25 | were going to ask for, right?

- 1 A Correct, sir.
- 2 Q Okay. And so that involved adding additional equipment,
- 3 right?
- 4 A Yes, sir.
- 5 Q Okay. Did you read this before you signed it, sir?
- 6 A No, sir.
- 7 Q What about change order 4? Did you read change order 4
- 8 before you sent it to VTB? Government Exhibit 3068C.
- 9 A No, sir.
- 10 Q And that's signed by you as well, right?
- 11 A Yes, sir.
- MR. BINI: I am going to switch back to the
- 13 computer, Your Honor.
- 14 THE COURT: Thank you.
- MR. BINI: Okay. And if we can look at Government
- 16 Exhibit 203 in evidence.
- 17 THE COURT: You may publish.
- MR. BINI: Thank you, Your Honor.
- 19 Q This is the EMATUM procurement contract; is that right,
- 20 sir?
- 21 A Yes, sir.
- 22 Q And the EMATUM procurement contract was for \$850 million,
- 23 | right? I'm sorry, \$785 million?
- 24 A Yes, sir.
- 25 Q Thank you.

- 1 And if we can look to the final page of this, this
- 2 one's not signed by you, right?
- 3 A No, sir.
- 4 Q Who signed for Proindicus -- excuse me.
- 5 Who signed for Privinvest?
- 6 A Najib Allam.
- 7 Q And who signed on behalf of EMATUM?
- 8 A Antonio Carlos do Rosario and Enrique -- I don't know,
- 9 sir, the rest.
- 10 Q Okay. This is dated, if we can see -- well, let's go to
- 11 the e-mail.
- 12 Did you read this contract, sir?
- 13 A No, sir.
- 14 Q If we look to Government Exhibit 2393, in evidence --
- MR. BINI: May I publish, Your Honor.
- 16 THE COURT: You may.
- 17 A Excuse me, Mr. Bini, I think this is --
- THE COURT: No, no. We are going to take our
- 19 ten-minute break now. We can do that now. Anybody need to
- 20 make a phone call?
- JUROR: I have to go to work.
- THE COURT: All right. We will take a ten-minute
- 23 break. If you have to send out a note for a special
- 24 situation, send out a note to the court security officer, and
- 25 I will read it and get back to you.

	BOUSTANI - CROSS - MR. BINI 4593	
1	We will take a ten-minute break. Thank you.	
2	(WHEREUPON, at 5:05 p.m., the jury exited the	
3	courtroom.)	
4	(Continued on the next page.)	
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1 (Open court; no jury present.)

THE COURT: All right. The jury has left the courtroom.

You may step down, Mr. Boustani, and join your counsel.

Do we have any procedural issues to address in the presence of the defendant and outside of the presence of the jury?

MR. BINI: Your Honor, I would just note, I think the last juror was mouthing she has to go to work.

THE COURT: That's why I asked for them to send out a note so there can be no confusion about what was said or any suggestion that there was any improper communication between the Court and jurors. So I expect there will be a note sent out or sent to me in chambers. I will mark it as I have done in the past and get some guidance. Because we have had the benefit of the hard stop at 5:00, which has allowed people to plan their lives and also their juror service. So if people have got to take care of family, get to work, have other obligations that require them to leave at 5:00, I will take that note, stamp it, and ask counsel for their suggested response, and then I will rule.

MR. BINI: Thank you, Your Honor.

THE COURT: All right. Anything else?

MR. BINI: Not from the government.

1 MR. SCHACHTER: No, Judge.

THE COURT: I will wait here for the CSO to bring me

3 the note.

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MR. JACKSON: Should we wait here?

THE COURT: I think it would be a good idea to wait
here rather then go through the cell phone routine. You can
certainly visit the facilities and take a comfort break, if
you need to do that. I think it is appropriate. I will stay

9 here.

Mr. Jackson, let the CSO know I am here, and if there's any note, to bring it out.

12 (WHEREUPON, a recess was had from 5:07 p.m. to 13 5:10 p.m.)

THE COURT: I have three notes which I am going to read seriatim orally which were handed to me by the court security officer.

(Court Exhibit 12, 13, and 14, were received in evidence.)

THE COURT: Note $12 \, -\! -\! 1$ will make copies of these for the lawyers in a minute.

Note 12 reads as follows -- it was received from a juror: Access-A-Ride is scheduled to pick me up at 5:00. If I stay beyond five minutes, they will leave.

Note 13: Judge Kuntz, I'm really sorry, but at this time I can't arrange for anyone to take my place at work,

- 1 where 70 people are waiting to take a class. I understand I
- 2 have to be here at 5:00.
- Next, Note 14 is: I have to go to work, I have to
- 4 pick up my child, and she's waiting for me at her school.
- 5 There is no one I can call. Thank you.
- 6 What is the suggested response, government, to these
- 7 three notes, Court Exhibits 12, 13, 14?
- 8 Government, what is your suggestion?
- 9 MR. BINI: To let them go, and, if possible, perhaps
- 10 we can start early tomorrow.
- 11 THE COURT: All right. What's your response,
- 12 Mr. Jackson or Mr. Schachter?
- MR. JACKSON: Your Honor, I think you should release
- 14 them immediately, ask Mr. Jackson to release them so --
- THE COURT: This is not going to be done by
- 16 Mr. Jackson. This is going to all be done through the court
- 17 security officer. I want to make that very clear.
- 18 All right. Officers, please tell the jurors they
- 19 are released for the day.
- Do we need to bring them back to the courtroom to do
- 21 that for good order sake?
- MR. JACKSON: No, Your Honor.
- 23 THE COURT: You're comfortable with the court
- 24 officer telling them that?
- MR. BINI: That's fine, Your Honor.

1 THE COURT: Thank you.

1.3

Please tell them they are released for the day. We will see them tomorrow at 9:30 and they have the thanks of the Court.

Okay. All right. I am going ask all you folks to stay. My law clerk is going to make copies of these for your records. Thank you very much.

(WHEREUPON, a recess was had from 5:11 p.m. to 5:19 p.m.)

THE COURT: Back on the record.

Exhibits 12, 13, and 14 orally, and I have now provided copies of those exhibits to the government and to defense counsel for their files. The court security officer has informed the jurors that they were excused for the evening and we will resume tomorrow morning at 9:30 a.m.

I want to compliment all counsel and also all of you in the public for being accommodating of the real world needs of our jurors. You may remember at the very beginning of the case, I said we are here for a public and important purpose, serving justice, the lawyers, the jurors, the members of the public, parties, and the Court. And as part of that, as I said, is being respectful of our jurors. That's why when we talk about individual situations as we go through the voir dire process, we have white noise machine and we talk

individually, and here, for example, the notes that came out and are obviously part of the record, are not signed by juror number or anything else. These are people who have contributed their time and their efforts in the interest of justice. I respect it, I know you respect it, and I applaud both defense counsel and the prosecution for being respectful of our citizens.

So, for that, I thank you all. We will see you tomorrow at 9:30 a.m., and we will resume with the cross examination of defendant, and then we will have the redirect, and then I understand that the defense will rest, and then we will go, after a short break, into summations.

With respect to summations, the government will go first, it will reserve some time for rebuttal, and defense goes second. And, obviously, if it does not have a chance to rebut, I suspect I will hear the magic words from defense counsel that they don't get a rebuttal, so you guys can fill in the blank with more eloquence than I can. But that's how we will do it when we get it at this point.

I hesitate to say this, but I do not put time restrictions on summation. So you have to be mindful of the fact that you have a real oral jury. And after summations, it is my intention to deliver the jury charge, which you know is more than 130 pages in length. And even though I often fall in love with the sound of my own voice, even I don't love the

1 sound of my own voice that much.

> So please be mindful of the fact that after having to talk a lot in summations, we will take a break, hopefully, around the lunchtime we can break before the jury charge, if that's the way it works out. But then again, depends on the length of the cross and the redirect before we go into summations.

> I would anticipate that we will have the cross, the redirect, the resting, we will then have a brief pause, and then begin summations, and then we will have hopefully a luncheon recess, and then we will give the jury charge, and the jury will be able to stay as late as they wish to, or don't wish to, to deliberate. Tomorrow is Thursday, the next day is Friday.

> > That's all I've got. Have a nice evening, everyone.

(Proceedings adjourned at 5:23 p.m. to resume on 18 November 21, 2019 at 9:30 a.m.)

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