

Thursday, 18 February 2021

(10.30 am)

Submissions by MR PILLOW (continued)

LORD JUSTICE HENDERSON: Mr Pillow, just before you continue, I know I said at the end yesterday I was hoping that we would ask you perhaps rather fewer questions, but reflecting on the position overnight, there is one point of a general nature I think we would all quite like to put on the table for you.

It relates to the two-stage test that now appears to be pretty much common ground on the authorities that we need to apply. What I think we would like to pin you down on is what precisely you say is the matter for the purposes of section 9 with regard to each of the relevant causes of action at stage 1 of the two-stage test. I know you have made submissions to us on that aspect in relation to the causes of action you've already addressed, but possibly by way of a brief summary, if you could, as it were, tell us what you consider the stage 1 matter to be in relation to each of the causes of action in a nutshell, I think we would find that helpful.

The other point is, the authority, which I think the two-stage test derives from, is the decision of the Singapore Court of Appeal in the Tomolugen case. I may

1 be wrong about that, maybe it appeared on the scene
2 before then, but that appears to be the most
3 authoritative statement, albeit not binding on us,
4 strictly speaking, which exists at the moment.
5 We haven't actually been taken to that authority. I was
6 wondering if you were intending to do so at any stage or
7 are you content to rest on the written summaries of the
8 law which we have in front of us?

9 MR PILLOW: I had been proposing in light of, amongst other
10 things, timings to rely on the written arguments and
11 of course we accept in broad terms that
12 Mr Justice Popplewell, as he then was, brought
13 Tomolugen's principles into English law through the
14 Ruhan cases, as Mr Matthews says. I think that much is
15 common ground. What I will be saying in due course, for
16 example, when Mr Matthews seeks to answer your first
17 question to define the matter that he says is to be
18 arbitrated as the claim in conspiracy, that is far too
19 wide because what one has to look at is the constituent
20 elements of the claim in conspiracy, only some of which
21 are even arguably matters that could be referred to
22 arbitration.

23 LORD JUSTICE HENDERSON: Yes.

24 MR PILLOW: In a sense what I'll do, my Lord, in answering
25 your first question, I will try and do it as I go

1 through each of the heads of claim. Can I preface it by
2 saying of course that it's quite important, in my
3 submission, the court bears in mind that Privinvest have
4 the burden of establishing on the balance of
5 probabilities, not just as a matter of a good arguable
6 case in the normal jurisdictional sense, but on the
7 balance of probabilities that what they define as the
8 matter, and it's their call, if you like, as to persuade
9 you, as they had to persuade the judge, that what they
10 defined as the matter was in its entirety something
11 which fell within the clauses in the arbitration
12 agreements.

13 LADY JUSTICE CARR: I'm surprised -- is there authority?
14 Surely it is for us to determine what the matter is.
15 That's the whole point of stage 1. We don't take the
16 applicant's definition.

17 MR PILLOW: My Lady, that might be right at first instance.
18 The question is -- my learned friend's case is that the
19 entire matter of the -- all the claims in conspiracy and
20 all the claims in bribery are to be regarded as the
21 matter in respect of which these proceedings are
22 brought, and the question is then whether those matters
23 are subjects that have to be arbitrated in their
24 entirety.

25 The judge disagreed and the question is whether the

1 judge was right or wrong to say that those were either
2 matters or not matters or were sufficiently connected to
3 the contracts or not. But your Ladyship is right in one
4 sense, I do accept, that the question really is -- it's
5 more important to ask the negative question, which is
6 what is not a matter in respect of which these
7 proceedings are brought. I'm going to try and show on
8 each of the claims as defined that the elements that are
9 arguably referable to the supply contracts and therefore
10 the arbitration agreements are not matters in respect of
11 which proceedings are brought or, if they are, they are
12 only a subset of the issues arising and the stay
13 following Tomolugen and Ruhan could at most be
14 a pro tanto stay of those particular elements. That in
15 a sense is what we have conceded in relation to the
16 allegations in the IFA as to the validity of the supply
17 contract, for example.

18 LORD JUSTICE HENDERSON: Yes.

19 MR PILLOW: If I can deal with the matter point as I go
20 through each of the heads.

21 LORD JUSTICE HENDERSON: That's very helpful.

22 MR PILLOW: Can I start with just one pick-up point from
23 yesterday? I just want to put on the transcript
24 a couple of references, if I may, because yesterday at
25 page 130 of the transcript, line 21, my Lady put to me

1 that I was advancing a case that was completely
2 different from that I advanced before the judge.
3 I respectfully disputed that in my responses, which
4 I repeat and don't resile from, but a reference for
5 your Lordships' and your Ladyship's note as to how the
6 case I advanced below was indeed exactly the same as
7 I advance here. Can I give you first of all our present
8 skeleton argument, paragraph 43, C1, tab 13, page 322,
9 which expressly refers to the arguments that we made
10 below, which are the same arguments that we now make on
11 all of these points.

12 In the transcript from the hearing in May, Day 2,
13 page 150, line 19, and onwards for a few pages, where
14 you'll see that what I said to Mr Justice Waksman is
15 identical to the case I'm now advancing before this
16 court. That's bundle S2, tab 27, page 491 and
17 following. Our case really genuinely has not changed
18 and I do respectfully wish to make that clear.

19 Turning then to each of the causes of action, the
20 first is bribery, and the question, as your Lordship
21 rightly asked me at the beginning, is: of course it's
22 possible to say that these proceedings are brought in
23 respect of claims in bribery. Of course they are.
24 That is not in dispute, so possibly it doesn't really
25 help to define them as a matter. What really is going

1 to be determinative is the second stage of the test in
2 bribery, which is which parts, if any, of the bribery
3 case have to be arbitrated and which do not.

4 Mr Matthews bears, as I say, the burden of proving
5 on the balance of probabilities that he has the absolute
6 right to arbitrate some or all of those matters, parts
7 of those matters, as opposed to others.

8 LORD JUSTICE HENDERSON: One of the difficulties, as it
9 seems to me, is what is the appropriate level of
10 generality at which to analyse the stage 1 matter. It's
11 not terribly helpful to be told you shouldn't be either
12 too granular or too general, which is what the guidance
13 seems to amount to.

14 MR PILLOW: Yes. My Lord, what in my submission it's
15 getting at is the idea that -- it's about a context
16 point, effectively, in my submission. What one has to
17 do is appreciate as a judge whether the issue that one
18 can see is in the proceedings is in fact a matter in
19 respect of which they are brought or is actually
20 peripheral or tangential and arises in the proceedings
21 properly, even though it might in some contexts require
22 to be or be arbitrated.

23 There are all sorts of issues like that. For
24 example, we've given in our skeleton the example of the
25 habitual residence of a party. Of course, there are

1 untold ways in which that might require to be arbitrated
2 if it arises in respect of a matter that has to be
3 arbitrated, but on the other hand you can't say just
4 because it might be arbitrated it always has to be. Our
5 case below was in effect that the IFA was of that nature
6 and it was not genuinely a matter in respect of which
7 these proceedings were brought as opposed to
8 a peripheral evidential tangential matter which went to
9 part of one part of the limb of conspiracy to use
10 unlawful means by entering into the supply contracts.

11 I'm afraid, my Lord, it is open-textured in that
12 way, but it is designed in my submission to capture
13 those issues that are genuinely matters before the court
14 in respect of which the proceedings are brought versus
15 those that are too granular to be referred to as such.

16 LORD JUSTICE HENDERSON: The question must obviously be
17 approached objectively in the absence of any evidence
18 under Swiss law of subjective intention. So would you
19 disagree with the proposition we should look at the
20 question as we think a reasonable person of business
21 would look at it?

22 MR PILLOW: Not quite, my Lord. Firstly, in respect of
23 matters in the stage 1 test, we are not in Swiss law.

24 LORD JUSTICE HENDERSON: No, I'm sorry, that's right.

25 MR PILLOW: Secondly, on sufficiency connection, it is an

1 objective test. I'll come on to exactly what that means
2 and why the judge was right. My submissions is you
3 shouldn't be looking at, you should be giving deference
4 to the judge's appreciation of his factual application
5 of a factual question on Swiss law to the facts.

6 My Lord, rational man of business is not quite the
7 right test in any event because the Republic of
8 Mozambique is not a business, it's a nation state.

9 So with that introduction, perhaps, if I can move
10 through the causes of action. The question is what
11 matters are these proceedings brought in respect of for
12 the purposes of the bribery claims and what Ruhan makes
13 clear is that it isn't a pleading issue, we are not
14 looking just at the way it is pleaded, we are looking at
15 how as a matter of substance, legally speaking, because
16 this is a matter of legal substance, are these
17 proceedings concerned with something that might be
18 arbitrable.

19 The question therefore of substance is: do the
20 supply contracts feature in the Republic's claims in any
21 way? And the answer is no, for the reasons I said
22 yesterday. And more than that, my Lords, my Lady,
23 I have eschewed expressly the case that they were
24 tainted by bribery or invalid, and as I said yesterday,
25 that is or should be the same as having deleted the

1 issue from the pleadings as against Privinvest.

2 That's the first part of the question of substance.

3 The second question of substance, as Ruhan tells us, is:

4 is there any reasonably foreseeable way in which the

5 supply contracts are legally relevant to Privinvest's

6 defence to the allegations of bribery? And the answer

7 is no for the reasons I said yesterday and I'll

8 recapitulate in a moment. But all you get from

9 Mr Matthews in relation to that question, or in fact

10 both questions, is a rather bald assertion that it's all

11 about the supply contracts. But it's not. What is it

12 about the supply contracts that can possibly arise in

13 our claim for bribery?

14 Privinvest, as I say, have the burden of proof on

15 the balance of probabilities of showing beyond a bald

16 assertion that it's all about the supply contracts, that

17 there is an issue in our claims for bribery that must be

18 referred to arbitration.

19 LADY JUSTICE CARR: So what is the matter of the bribery

20 cause of action? The matter is that the Privinvest

21 companies were engaged in bribery for the purposes of

22 securing the guarantees.

23 MR PILLOW: Yes.

24 LADY JUSTICE CARR: Is that the matter?

25 MR PILLOW: That is one way of putting the matter that I am

1 content with, my Lady.

2 LADY JUSTICE CARR: How would you like to put it?

3 MR PILLOW: I'm content with that. One doesn't get very far
4 with the question of the matter as such. One has to
5 say: however you define the matter, are there issues in
6 the matter that are either pleaded by the claimant or
7 reasonably foreseeable on the defence side which will
8 arise, are required, are disputes which are required to
9 be arbitrated? And that's the second stage of the test.

10 My submission really isn't about what the matter is,
11 with great respect, it's about --

12 LADY JUSTICE CARR: You can't decide whether something is
13 included in the matter without knowing what the matter
14 is, surely.

15 MR PILLOW: But the second stage of the test, my Lady -- yes
16 in one way. If I can put it this way: once one's
17 identified the matter that is undoubtedly in the
18 proceedings, and as I say it's the claims in bribery, we
19 say, for inducing the guarantees, but even if you stop
20 at simply saying it's the claims in bribery, that's
21 a matter that is the subject of the proceedings. What's
22 difficult and what I'm afraid none of these submissions
23 tackle is whether, within that matter, either the whole
24 of it or any of it gives rise to issues of dispute that
25 must be arbitrated under the arbitration agreement.

1 That requires the substance of the allegations and
2 reasonably foreseeable defences to be analysed. As
3 I said yesterday, there is no part of our claim and no
4 reasonably foreseeable defence to it in bribery that
5 touches upon the supply contracts, their validity, their
6 existence -- well, anything to do with them.

7 My learned friend did not -- what he said was this
8 case is all about the supply contracts but he didn't
9 even open the pleadings. He took you to one paragraph
10 that is quoted in the judgment, which is the IFA, which
11 I have now eschewed for this purpose, and that sort of
12 bald assertion that it's all about the supply contracts,
13 I'm afraid, led my Lady into the error she made, in my
14 respectful submission, at Day 1, page 166, yesterday,
15 where she put to me or she said:

16 "This is all about the Privinvest company supply
17 contracts and that will be a central part of the case."

18 In my submission, and with the greatest respect,
19 that is Mr Matthews' submission, but it's a bald
20 assertion and it's a fundamental mischaracterisation of
21 the bribery case because what the --

22 LORD JUSTICE HENDERSON: Sorry, is that not how the case as
23 a whole is pleaded in the consolidated particulars of
24 claim? It describes there three transactions of
25 a composite nature which include all of the steps from

1 the supply contracts at the beginning until the
2 guarantees at the end. That is stated as being the
3 nature of the case advanced, albeit it is said that
4 further particulars can't be given on a great many
5 matters at this stage. That may be right, it may be
6 wrong, but that is not unfamiliar in an international
7 fraud case.

8 MR PILLOW: My Lord, no, that's not right, because what
9 your Lordship has posited is that we do of course plead
10 that the background to this action is a series of
11 projects, each of which constituted three contracts,
12 being supply contract, guarantee and facility agreement
13 in which case. That's of course the facts.

14 LORD JUSTICE HENDERSON: Well, isn't that rather the point?

15 MR PILLOW: No, my Lord, it's not, with respect.

16 LORD JUSTICE HENDERSON: Why not?

17 MR PILLOW: Because (a) that doesn't enable Mr Matthews to
18 say, "This is all about the supply contracts", without
19 acknowledging that it's also all about the guarantees.
20 But that is not part of his case and that, with respect,
21 was how he led my Lady into the statement she made. But
22 secondly, because what section 9 is singularly not about
23 is what are the contextual facts in which issues arise.
24 What matters in section 9 is: will the court be deciding
25 disputes, that is to say something that is an issue

1 in the action, that is a dispute, because it is only a
2 dispute that can be referred to arbitration, that is a
3 dispute that has to be referred to arbitration.

4 So to say, I'm afraid, rather boldly and glibly that
5 this is just about the supply contracts, not only is
6 wrong factually, because that's just part of the context
7 and it's as much about the guarantees as it is about
8 them, but we would say of course much more because we
9 make no claim except under the guarantees and in respect
10 of the guarantees, I should say. But secondly, it just
11 runs a coach and horses through the notion that what
12 matters for your application of section 9 is identifying
13 disputes that have to be referred to arbitration, not
14 just a factual context that includes a few arbitration
15 clauses.

16 I know I'm repeating myself, but it really is
17 fundamental in our submission, my client's case needs to
18 be expressed in those ways because what we've faced all
19 along in this action is an attempt to misconstrue our
20 pleading or even a matter of substance as: oh well, it's
21 all about the supply contracts because they are part of
22 the tripartite package of contracts in each contract.
23 They're not, they're contextual, they are there, but
24 none of our causes of action in bribery makes any
25 reference to them and the court will not resolve

1 a dispute about them in deciding the bribery claim.

2 If the court won't resolve a dispute about the
3 supply contracts in resolving the bribery claim, then
4 there is no section 9 stay that is possible. We do take
5 a firm stand on the requirement that Mr Matthews has to
6 establish on the balance of probabilities that they have
7 a right to take the whole of this bribery claim out of
8 the sunlight, if you like, of open justice and into the
9 closed rooms of private Swiss arbitration. That is his
10 burden and, as I say, we take a stand on it because it's
11 of fundamental importance to the Republic of Mozambique,
12 but secondly, it's what section 9 requires and it's not
13 good enough to say it's just a bit about the supply
14 contracts and they are going to crop up in some way when
15 you have to analyse the disputes that do in fact arise
16 or might foreseeably arise.

17 Can I make the submission again, it may be slightly
18 repetitive, but it is important to realise that the
19 disputes in relation to bribery can be literally boiled
20 down to: did Mr Chang, say, as the official -- when he
21 took \$7 million from Privinvest, as it is admitted he
22 did, did he do so when he was a fiduciary advising the
23 Republic on whether to enter the guarantees and in fact
24 when he signed the guarantees? And if so, was that
25 a bribe, we want it back, and we want to avoid the

1 Proindicus guarantee, for example.

2 They are the disputed areas of the bribery claim.
3 We accept the supply contract is out there, we accept
4 the facility agreement is out there, but they are the
5 bare bones of what the court is actually going to have
6 to decided and they are the disputes that Mr Matthews
7 will have to say his client has the absolute right to
8 take away from court and have heard entirely in
9 arbitration.

10 But how can that possibly, when formulated in that
11 way, we could have put a one-page pleading in to that
12 effect, how could that possibly raise issues that
13 impinge on the supply contracts or their validity or
14 commerciality or anything?

15 Of course, as I said yesterday evening, before
16 I closed, Mr Matthews has to go further because he seeks
17 a stay of the bribery claims on behalf of all of the
18 Privinvest defendants and so the claim we have to
19 invalidate the Proindicus guarantee and cognate claims
20 for bribery in relation to it would somehow have to
21 raise an issue for determination, a dispute between the
22 parties, not just in relation to or connected with the
23 Proindicus supply contract but also the EMATUM and MAM
24 supply contracts to which D6 was not even a party, but
25 only D7 and D8 were, and all of those permutations in

1 different combinations.

2 LORD JUSTICE SINGH: Mr Pillow, it may be that that's the
3 factual context in which I should ask a question which
4 has been in my mind for some time and that's to do with
5 situations in which you have more than one contract and
6 contracts with many different parties and how section 9
7 is supposed to operate in that context.

8 A starting point may be Mr Justice Popplewell's
9 judgment in the Ruhan case. I know in the interests of
10 time you didn't want us to go to it, but to explain my
11 question, I think I do need you to go to it. It's in
12 volume 2 of the bundle of authorities. Page 436 is
13 the page I have in front of me.

14 Paragraph 45. He said that:

15 "Nothing I have said is intended to apply where the
16 arbitration agreement is in a contract with third
17 parties."

18 Then he goes on to deal with a scenario where there
19 may be more than one contract, more than one party and
20 he says:

21 "Different considerations apply in such cases
22 because of the lack of identity of parties."

23 MR PILLOW: Yes.

24 LORD JUSTICE SINGH: That may be totally irrelevant to what
25 you were just saying, but I just wonder to myself

1 whether this may be an important aspect of the present
2 case.

3 MR PILLOW: My Lord, it may. I was going to come back to
4 something similar to this later, and I will, but to deal
5 with one point that arises from that, you have my point,
6 I think, that if what this -- if the claim in bribery,
7 properly characterised as a matter of law and substance,
8 is a claim that is connected with a guarantee
9 fundamentally only arises because of the guarantee to
10 which the Republic is party, then this is a case of
11 third party arbitration agreements.

12 LORD JUSTICE SINGH: Quite. It just seems to me, and
13 speaking only for myself, that we do also have to be
14 careful to remember that we are not, even if we were the
15 first instance court, which we are not, we are not yet
16 at the trial stage.

17 MR PILLOW: No.

18 LORD JUSTICE SINGH: We are dealing with whether there is
19 a mandatory statutory bar to the courts of this country
20 even attempting to embark on a claim which a litigant
21 wishes to bring before us. It may be the wrong point to
22 start, but I'm afraid, speaking for myself, I start from
23 the position that a litigant is entitled to bring a case
24 before us unless there is a legal bar to their bringing
25 it before us. The fact that it may be a bad case is

1 a different point.

2 MR PILLOW: Of course.

3 LORD JUSTICE SINGH: Then it will lose on its merits.

4 MR PILLOW: My Lord, I hope that tallies with what I said

5 a moment ago, which is why we take that firm stand on

6 the burden of proof being on Mr Matthews to establish

7 that right.

8 LORD JUSTICE SINGH: It does. What I'm suggesting

9 is that -- and I'm not talking about this case,

10 if we just look at it to test the principle --

11 a litigant brings before the court a case that I was

12 a party to a guarantee and it was procured by a bribe.

13 And the question arises: is the court precluded from

14 even considering that allegation because of the

15 arbitration clause in some other contract which may in

16 fact have different parties to it, where the litigant

17 isn't for present purposes even saying the other

18 contract was procured by a bribe?

19 MR PILLOW: That's exactly the question, my Lord, and we say

20 the answer is clearly no. Might I respectfully suggest

21 that the error into which Mr Matthews falls to escape

22 from that point is the elision of two fundamental legal

23 relationships. There is a legal relationship, no doubt

24 created by the supply contract, it's a contractual one

25 and it involves the terms that were agreed between

1 whoever was a party to the Privinvest supply contracts.
2 That's one legal relationship.

3 What the analysis requires is to realise that the
4 legal relationships involved in the bribery allegation
5 are totally different. They are the legal relationships
6 that the law of tort or delict imposes on bribers and
7 nothing to do with the contract to which Privinvest was
8 party at all and certainly not if that contract is not
9 the one that's impugned.

10 The law of tort imposes a whole different legal set
11 of relationships on the people who bribe others to
12 corrupt them --

13 LORD JUSTICE SINGH: Well, we have to be slightly careful
14 because it's clear from the authorities, and correct as
15 a matter of principle, that an arbitration clause does
16 not necessarily include only contractual disputes.

17 MR PILLOW: Of course.

18 LORD JUSTICE SINGH: It can include non-contractual
19 disputes, and Mr Matthews, it seems to me, must be right
20 as a matter of principle in submitting that, for
21 example, pre-contractual disputes, such as whether there
22 was a misrepresentation, possibly bribery, because in
23 Swiss law that's regarded as being in contrahendo, so
24 we have to be slightly careful. But your fundamental
25 submission, which may ultimately prove to be wrong on

1 its merits, is that I am bringing a claim in the English
2 Court that the guarantees were procured by bribery?

3 MR PILLOW: Yes.

4 LORD JUSTICE SINGH: And you say end of?

5 MR PILLOW: Yes.

6 LORD JUSTICE SINGH: Why is that required by an arbitration
7 clause in some other agreement which you are not even
8 contending was procured by bribery for this purpose?
9 Why am I precluded from litigating that in an English
10 court because of section 9? It may be a bad point or
11 a good point, but as I understand it that's your point.

12 MR PILLOW: Yes. Put another way, what Mr Matthews is
13 forced to say is, well, if it's possible to say that
14 contract A has been induced by a bribe but that is not
15 the case made and it's eschewed, then the fact that
16 it is possible to say contract A has been induced by
17 a bribe means that the allegation that contract B was
18 induced by a bribe falls within the arbitration
19 agreement in contract A. And that is where we
20 respectfully say that cannot be right. It cannot be
21 right.

22 If you look at what his note in response to my
23 concession on the IFA says, the first point he makes is:
24 oh, you can't have expected the same payments to give
25 rise to different fora for resolution of disputes. But

1 that is a completely circular argument because it
2 depends on what the allegation is that the payment goes
3 to. Of course I accept if I'd alleged that the payment
4 impugned and rendered invalid the supply contract that
5 that would be a matter for arbitration and we've never
6 said otherwise.

7 LORD JUSTICE SINGH: I think I've interrupted you for too
8 long, Mr Pillow, thank you very much.

9 LADY JUSTICE CARR: I had not read paragraph 45 as being of
10 any importance in this case, paragraph 45 of Ruhan. If
11 it is of importance, you're going to need, I'm afraid,
12 to explain to me how it assists.

13 MR PILLOW: Yes, very well, my Lady, I'll come back to it if
14 I need to. I will. It does arise in the context of
15 a submission I hope to make in a few moments.

16 Might I add to that -- I was suggesting -- I was
17 making the point the supply contracts don't feature at
18 all in the bribery claim, which they don't as a matter
19 of legal analysis, and it doesn't help to lump together
20 the supply contracts in any way as they are not three
21 separate contracts but a package because, first of all,
22 that is antithetical to an arbitration practitioner and
23 the law of arbitration. The principle of arbitration
24 is that the parties to the contract are sacrosanct.
25 Only the parties to an arbitration agreement can take

1 advantage of it and no one else can be brought in or
2 affected by it. So that applies obviously a fortiori
3 where the parties are different and they've chosen
4 different fora, seats and rules to govern those separate
5 arbitrations, which is this case. Not even Mr Matthews
6 is seeking to suggest that one defendant can take
7 advantage of the arbitration clause in another
8 defendant's supply contract. And that's important
9 because the effect of what would happen if you stayed
10 everything in favour of arbitration would be to ride
11 roughshod over that principle.

12 Of course, you'll have the point that separateness
13 of the contracts and the parties is now something
14 Mr Matthews relies positively upon in his skeleton at
15 paragraph 27.3(a).

16 The further problem with the analysis on bribery,
17 my Lords and my Lady, is that it does skate over these
18 fundamental differences of law between a claim for
19 rescission of a contract for bribery, which is
20 effectively a vitiating factor in the nature of a
21 misrepresentation or other pre-contract wrong
22 in contrahendo, as opposed to those other ways of
23 bribery having a legal effect, legal substance. So at
24 common law you have the tort of bribery sounding in
25 damages. You also have restitutionary claims in unjust

1 enrichment for the bribes themselves, and in equity
2 you have dishonest assistance giving remedies for
3 bribery if the briber was guilty, was dishonest, because
4 of course it is possible to pay an innocent bribe that's
5 still a secret commission and actionable in tort and in
6 unjust enrichment.

7 It follows from that legal analysis that once you
8 realise that ours falls only into the latter categories
9 but not the former that they have nothing to do with the
10 supply contracts. And again, Privinvest's analysis --

11 LADY JUSTICE CARR: Sorry, you're bringing all three?

12 MR PILLOW: Except for the claim that is contractual, which
13 is the rescission claim in relation to the supply
14 contracts. Our claim for bribery, my Lady, has nothing
15 to do with the supply contracts or rescinding them, only
16 damages for bribery, unjust enrichment for bribery, and
17 dishonest sanction giving rise to equitable remedies for
18 bribery, none of which require the existence of the
19 supply contracts or entail any conclusion about their
20 validity or otherwise. As I have said, all of those
21 causes of action can exist without the supply contracts
22 featuring in any dispute whatsoever about their
23 constituent elements.

24 What you will find, if you look carefully at
25 Privinvest's argument -- can I ask you please to look at

1 their ground of appeal on bribery at paragraph 6.1 of
2 the grounds. That's bundle C1, tab 1, page 14, please.
3 You'll see that there is a careful but fallacious
4 elision of all of these principles at the root of their
5 appeal. Paragraph 6.1 is the first particular of
6 ground 2B which is to say that:

7 "The Republic's allegations of bribery involve an
8 allegation that the reasons for paying the bribes
9 included the procuring of the supply contracts."

10 That is false. But the first particular of it is:

11 "The judge held that the tort of bribery is not
12 dependent on the making of a particular contract [which
13 is correct]. However, since the inducement of a
14 contract is never an essential element of the tort of
15 bribery, if the judge's reason was sufficient then
16 allegations of bribery would never fall within the scope
17 of any arbitration agreement."

18 What's carefully been crafted into that paragraph is
19 two quite important elisions. The first is it equates
20 what it describes in the first part of it as the tort of
21 bribery with, in the second part, a generic reference to
22 allegations of bribery. And of course, if allegations
23 of bribery are legally referable to the contract in
24 question because they are a basis for the attack on its
25 validity, and therefore it is a rescission claim for

1 bribery in English law, then of course those allegations
2 are likely to be covered by the contract's arbitration
3 agreement. That's exactly what happened in Fiona Trust,
4 which I'll come back to in a moment.

5 LADY JUSTICE CARR: The first sentence of paragraph 6 is
6 right as matters stood.

7 MR PILLOW: Quite right, my Lady, yes.

8 LADY JUSTICE CARR: I thought you said it was wrong.

9 MR PILLOW: No, my Lady, it's right. What's right is to say
10 that the tort of -- what is happening here is they are
11 saying that because inducement of a contract is not
12 required for the tort of bribery, if that was all that
13 was needed you'd never have an arbitration in relation
14 to bribery. What they're doing is eliding the tort with
15 the rescission claim. Ours is the tort. They'd like it
16 to be a rescission claim because that would be
17 arbitrable, but the tort isn't.

18 The second thing it does here, of course, is it
19 doesn't cater for the categories of case where the
20 claims in tort or unjust enrichment for that matter are
21 made but don't have any legal connection to the contract
22 in which the clause is to be found. Therefore there's
23 no contractual relationship between the briber and the
24 victim to be found in the contract that is the subject
25 of the claim for bribery, which is in this case the

1 guarantee.

2 The Fiona Trust case is mentioned in Privinvest's
3 skeleton at paragraph 27.3(b) on page 13 of their
4 document. They say in that -- and it's important
5 I dispel a myth about that on this point. They say
6 there, and I quote:

7 "In that case there were multiple arbitration
8 agreements between eight companies within a Russian
9 group. Lord Hoffmann's speech at no point indicates
10 that this fact required a narrow approach to
11 construction. The claims of conspiracy, bribery and
12 breach of fiduciary duty were all held to fall within
13 scope."

14 That is not correct in a quite important way. It is
15 true that in that case -- and I should say I was counsel
16 in the trial of that case and the arbitration that
17 followed over, I don't know, possibly a decade. But
18 there were claims for conspiracy, bribery, breach of
19 fiduciary duty and all of that in Fiona Trust, but those
20 claims were not stayed under section 9. The only thing
21 that was stayed under section 9 in Fiona Trust was the
22 claim for rescission of the very contract that contained
23 the arbitration clause in each arbitration.

24 You see that most clearly, if you want the reference
25 in Lord Hoffmann's opinion in the House of Lords or

1 speech in the House of Lords, at paragraphs 1 and 2 in
2 authorities bundle, tab 4.

3 So the very case that is relied upon as the sort of
4 exemplar of how to deal with these matters actually is
5 entirely consistent with my case. A complex multi-party
6 international bribery case and conspiracy case goes to
7 the House of Lords solely on the issue of whether only
8 the rescission of the contract should be stayed, not the
9 wider conspiracy and bribery allegations. Really,
10 that's exactly what we say should happen here.

11 That's bribery. I have to rattle through a couple
12 of things, but hopefully not too quickly, and I'll try
13 and pick up the questions from the court.

14 Can I just ask you to actually look at the pleading
15 on conspiracy, please, for the first time perhaps.

16 LADY JUSTICE CARR: Are we moving to conspiracy now?

17 MR PILLOW: We are, my Lady. Paragraph 132 of our pleading
18 that was before the judge at tab 7 of the bundle,
19 page 28 internally or 105 through pagination. You'll
20 see heading 3 is our claim for conspiracy to injure by
21 unlawful means. It starts at paragraph 132.

22 You'll have, I hope, by now, my Lords and my Lady,
23 the key point that the conspiracy allegation rather
24 speaks for itself in the final sentence of that
25 paragraph 132:

1 "The key aim of the conspiracy was to render the
2 Republic liable under the sovereign guarantees."

3 Nothing whatever to do with supply contracts. No
4 suggestion in the pleading that the conspiracy was to
5 procure the entry into them other indeed the underlying
6 financing because the Republic did not enter the supply
7 contracts and the financing on our case. I touched on
8 this yesterday, I think in response to questions from
9 my Lord, Lord Justice Singh, but it is important before
10 we look at the constituent elements of the unlawful
11 means said to give rise to the conspiracy claim to bear
12 in mind what the nature of a conspiracy claim is.

13 It is the agreement or combination between the
14 conspirators that's the essence of the tort. Only one
15 of the conspirators, in fact none of them, but any one
16 of them will do, needs to commit the unlawful act. It
17 could be an agreement between the alleged conspirators
18 that a third party commit an unlawful act. But only one
19 of them needs to commit a unlawful act in order to
20 render them all individually jointly and severally
21 liable in tort.

22 It follows that the cause of action in conspiracy
23 will be complete against Privinvest, and of course any
24 other of the conspirators we allege, when any one of the
25 particular unlawful means under paragraph 133 is

1 established. And it will be complete against all of
2 them at that point and anything else will be a bonus.

3 That's why it's very important perhaps to bear in
4 mind what I said to you in some haste yesterday evening,
5 that when one looks at 133.1, which brings bribery into
6 the conspiracy allegation or claim, the bribery pleaded
7 at paragraphs 129 to 131 is not just Privinvest's
8 bribery of the Republic's officials but also
9 Privinvest's bribery of Credit Suisse's agents. Those
10 CS deal team defendants, as they are called, have
11 admitted unlawful payments in US criminal proceedings
12 and there's no debate about the actual payments.

13 On Mr Matthews' logic those payments to the
14 Credit Suisse individuals must be sufficiently connected
15 to the contracts to which their principals,
16 Credit Suisse, were party. That's both the facility
17 agreement and the guarantees. Both contain exclusive
18 English jurisdiction clauses, and the idea that those
19 bribes and a conspiracy to commit those bribes could
20 possibly be sufficiently connected to the totally
21 separate supply contracts to which Credit Suisse were
22 not even party is untenable, in our submission.

23 So it's important that our case on bribery there
24 does involve two distinct sets of bribes and I will
25 repeat the point that it means that it relates to each

1 individual Privinvest defendant for each individual of
2 the three guarantees, not just the one in the
3 transaction to which that defendant was involved through
4 the supply contract in that transaction.

5 So it means that the claim for conspiracy, let's say
6 against D6, has no necessary connection at all to the
7 project in which D6 was involved, the Proindicus
8 project. No necessary connection whatsoever. In what
9 sense could bribery in relation to EMATUM and MAM raise
10 questions of the validity or commerciality of the
11 Proindicus supply contract, which is the only one that
12 has an arbitration clause that D6 could probably take
13 advantage of?

14 That's why on no analysis could the entirety of our
15 claim in conspiracy, even under the bribery allegation
16 heading of unlawful means, possibly require to be
17 arbitrated and taken away and put in the arbitration.

18 The second thing we say -- 133.2, the second
19 unlawful means, this is important because it was
20 accepted by Privinvest below that both those unlawful
21 means at 133.2 and those at 133.6, I quote Mr Calver QC
22 as he then was, "obviously would not be referred to
23 arbitration". If one needs the reference, it is Day 2,
24 page 130, of the May hearing, at bundle S2, tab 27,
25 page 486.

1 They conceded that those unlawful means would not be
2 referred to arbitration. Mr Matthews didn't quite go
3 that far yesterday, you may have noticed. At Day 1 of
4 this hearing, page 82, line 18, he said:

5 "The only one that isn't infected [by the
6 allegations alleged to connect to the supply contract]
7 is number 2, which is the entry by Credit Suisse into
8 two of the sovereign guarantees."

9 He said that's actually nothing to do with us at
10 all. But it's no answer, as I have just said, to say
11 that it was not committed by Privinvest but only by
12 Credit Suisse. If there was a conspiracy, and no one's
13 suggested there's not a good argue case that there was,
14 that Credit Suisse would use those acts to advance the
15 conspiracy and damage the Republic, then Privinvest is
16 liable and there is no arguable linkage in any way,
17 shape or form to the supply contracts.

18 The same applies, but Mr Matthews didn't in fact
19 acknowledge its existence, to 133.6. He said at one
20 point he thought there were only five headings but there
21 were six before the judge, including the deceit, which
22 is Credit Suisse's deceit, effectively, at 133.6.

23 There are now seven, it's fair to say, because we've
24 amended to add a further pleading of the procuring of
25 the MAM facility and MAM guarantee as a new

1 paragraph 133.2(a). You'll see that in the revised
2 amended consolidated particulars.

3 So once one accepts those points as a matter of
4 concession below and inevitable analysis here, it shows
5 you that even on the best of their own case Privinvest
6 cannot possibly establish the right under section 9 to
7 have the entire conspiracy claim against them stayed.

8 This is where Ruhan -- if I'm wrong on any of this,
9 the Ruhan point or approach will apply. What Ruhan
10 shows you in terms is that -- and the Tomolugen case --
11 is where you have an overarching claim, here for
12 conspiracy as postulated in Tomolugen and in Ruhan, but
13 in Tomolugen also the unfair prejudice type claim with
14 lots of examples of that underneath it, the court's
15 approach has to be at least as granular as applying the
16 test to each limb of the unlawful means that are alleged
17 or the unfair prejudice that's alleged.

18 That is why in Tomolugen the result was a pro tanto
19 stay of only some of the allegations whilst the others
20 were not stayed. That's the approach that those cases
21 suggest is appropriate and clearly right.

22 LADY JUSTICE CARR: Section 9 applications are very common.

23 Since the Ruhan case are you aware of any criticism or
24 suggestion that the principles identified there were not
25 correctly identified?

1 MR PILLOW: I'm not aware of any, my Lady, no.

2 LADY JUSTICE CARR: Thank you very much.

3 MR PILLOW: There are almost certainly people who think that
4 that fragmentation that's caused by the sort of Ruhan
5 approach is not ideal, I wouldn't want to suggest
6 no one's criticised it for that reason, but in terms of
7 authority, no. Not that I'm aware of.

8 LADY JUSTICE CARR: Thank you.

9 MR PILLOW: What that then leaves you with, looking at
10 conspiracy, is let's take the matter -- well, the
11 conspiracy claim. What issues arise as a matter of
12 substance in the claim? Now that we have conceded
13 133.3, effectively as a pro tanto stay of the Ruhan or
14 Tomolugen style, there is nothing left in that
15 conspiracy claim that is arguably referable or connected
16 to the supply contracts. The court will not in
17 resolving any aspect of it have to trespass and decide
18 a dispute that is in connection with the supply
19 contracts. That's a matter -- that goes as a matter of
20 concession.

21 LADY JUSTICE CARR: So the matter for conspiracy is
22 a conspiracy involving the Privinvest defendants and
23 others to injure the Republic by the unlawful means
24 pleaded at 133.1, 2, 4, 5 and 6? Is that the matter?

25 MR PILLOW: Yes, my Lady. We are happy with that definition

1 of it. The question then at stage 2 is: which parts of
2 that matter will inevitably raise matters that are
3 disputes that are only referable to arbitration under
4 the agreement as a matter of Mr Matthews establishing on
5 the balance of probabilities that that has to be the
6 case?

7 Another way of addressing the matter, I suppose, is
8 to say the matter is -- you can take it as each unlawful
9 means is a matter and the question is: is that matter as
10 a whole something that they have the right to arbitrate
11 and take away from court? My Lady, I don't think it
12 matters, actually, because as long as you're applying
13 the sufficient connection test to a dispute that is
14 captured within this pleading, within the claim, and
15 answering whether that's got anything to do with the
16 supply contract broadly -- we'll come on to the
17 sufficient connection test -- then you are doing the
18 right job.

19 What we don't say is that any of this is too
20 granular not to be even capable of being a matter
21 that is referable to -- in respect of which these
22 proceedings are brought. That's really the only point
23 at which what the matter is matters. We said below we
24 thought the IFA was of that nature, but we have not
25 pursued that point.

1 I'm going to come on then to dishonest assistance,
2 which is over the page in the pleading at paragraph 137,
3 please, page 29 internally. Of course the same approach
4 applies to dishonest assistance in that dishonest
5 assistance involves certain acts of assistance and the
6 question for the court below was: are those allegations
7 of assistance that are alleged to give rise to dishonest
8 assistance claims matters in respect of proceedings were
9 brought? We accept they are. They are as a claim.
10 There is a dishonest assistance claim and proceedings
11 are brought within these proceedings for it. The
12 question is: are they anything to do with matters that
13 can only be -- disputes that can only be decided in
14 arbitration? One has to apply that question to each of
15 the limbs of the dishonest assistance claim.

16 Can I ask bearing in mind -- let's take it one by
17 one. 137.1 is the bribery. So that in a sense takes
18 you back to the bribery claims that we've made, but the
19 breaches of duty the Republic is asserting were assisted
20 by Privinvest bribery, of course, are the breaches of
21 duty of the officials of the Republic to place the
22 Republic's interest above their own, not to make
23 personal and secret profits, and all of those fiduciary
24 type duties that agents of principals are always bound
25 by. We particularise those in schedule 1 to this

1 pleading in paragraphs 33 to 35 if you're interested.

2 But there's no particular magic to that, they are
3 fiduciary type duties.

4 So the question is: when bribes were promised or
5 paid, did that cause the officials to breach their
6 duties and was Privinvest's state of mind dishonest?

7 None of that seeks to or does in fact or will raise in
8 these court proceedings anything at all to do with the
9 supply contracts.

10 It's the same as the bribery claims at common law
11 that we make in respect of bribery. There's no
12 connection whatsoever to the supply contracts there, not
13 least because it doesn't matter whether there were any.
14 Once you pay a bribe, if you know a bribe isn't honest,
15 you're liable for dishonest assistance. No one,
16 I think, is suggesting that if they were bribes they
17 could have been paid honestly.

18 The paragraph 137.2 is Credit Suisse's entry into
19 the guarantees and the financing. That of course does
20 not apply to Privinvest, they are acts done by
21 Credit Suisse, so Privinvest won't be liable for the
22 assistance here outside the conspiracy, but they will be
23 liable for the assistance within the conspiracy and
24 that's an important point to make because the dishonest
25 assistance is one of the unlawful means in the

1 conspiracy and Credit Suisse's entry into the guarantees
2 and financing will therefore render Privinvest liable
3 for conspiracy if Credit Suisse is liable for dishonest
4 assistance.

5 Finally, if you like, the corollary of 137.2 is
6 137.3, which is Privinvest's entry into the supply
7 agreements with the SPVs. The fact of the SPVs' entry
8 into those agreements is not a disputed matter. The
9 court is not going to get into a question of did they or
10 did they not sign them, it's historic fact. The entry
11 into the supply agreements for this purpose does not of
12 itself need to be and is not alleged to be unlawful,
13 improper or uncommercial in any way. It doesn't give
14 rise, this allegation, to any dispute about the terms,
15 meaning, effect or validity of the supply contracts,
16 merely --

17 LORD JUSTICE SINGH: I'm not sure I understand that
18 submission because these are particulars of what is said
19 to be the assistance.

20 MR PILLOW: Yes. That's right, my Lord. What we say --
21 when you take 137.2 and 3 together, what we're
22 effectively saying is that all the parties to the three
23 contracts that made up each transaction assisted the
24 Mozambique officials to breach their duties by entering
25 into the transactions to which all the bribes were

1 connected. Again, the merits of that might be debatable
2 as a matter of -- did that really amount to an act of
3 assistance or did it merely complete the breach or give
4 them the payback for the breach that had already
5 occurred. That's a debate of merit and we're not
6 debating merit, that's not part of section 9.

7 To establish whether the actual entry into the
8 supply contract simpliciter factually assisted the
9 breach of the Mozambican officials does not trespass in
10 any way on anything to do with the content or validity
11 or effect of the supply contracts. It merely says --

12 LORD JUSTICE SINGH: No, but it might be said to be
13 sufficiently connected with the supply contracts.

14 MR PILLOW: Well, my Lord, that's the debate between us in
15 some ways. Again, if I'm wrong about this, then the
16 answer is that 137.3 has to be stayed pro tanto.
17 I haven't got time to waste, really, debating whether
18 I'm right or wrong beyond what I have already said in
19 writing. For the reasons we have said in writing,
20 we are right about this, in my submission. But I accept
21 that it's a question of sufficiency.

22 I do invite your Lordship to ask the question: what
23 is the dispute notionally that would be referred to the
24 arbitrators? The dispute only can be described like
25 this: did the penning of the signature on that document

1 assist Mozambican officials to breach their duties to
2 the Republic? That is not -- I struggle, with all
3 respect, to see how that could be an arbitrable dispute.

4 **LADY JUSTICE CARR:** The difficulty here is this links in
5 with the artificiality concerns that have been revealed
6 in some of questions. Clearly it has to be dishonest
7 assistance and are you not dancing on the head of a pin
8 to say whatever you might say about withdrawing the IFA,
9 the legitimacy of the supply contracts will be debated
10 by you and the other defendants? **It is very difficult**
11 **to see how the court will not be considering the terms**
12 **of the supply contracts in the context of deciding**
13 **whether or not this was dishonest assistance by the**
14 **Prinvest companies. That is a question of**
15 **sufficiency, isn't it?**

16 MR PILLOW: No, my Lady, it's not. It's a question of
17 analysis, in my respectful submission, because again
18 I repeat what I said yesterday a little bit to the same
19 point in fairness. The way to test your Ladyship's
20 point is to imagine that this was only a claim against
21 Prinvest and it could be. There might be a settlement
22 with all of the other parties before trial.

23 But the point is that the Arbitration Act section 9
24 and arbitration clauses give rise to what your Ladyship
25 is characterising as artificiality, but which on

1 analysis is no such thing, it's just difficulty and
2 complexity. The judge has to try the case against
3 Privinvest on the allegations made against it and in
4 respect of this dishonest assistance allegation it will
5 not trespass at all in relation to -- on the supply
6 contracts. Analytically, it is, I'm afraid, wrong to
7 say that this is artificial or problematic except in
8 a practical way that is inevitable from the application
9 of a section 9 type of issue.

10 But just imagine that the only claim we advanced in
11 this case was this dishonest assistance allegation
12 against Privinvest and only Privinvest were parties to
13 the hearing. What's that got to do with the supply
14 contracts?

15 LADY JUSTICE CARR: So you say dishonest assistance by an
16 entirely legitimate contract?

17 MR PILLOW: Yes, absolutely, my Lady. Absolutely. For this
18 purpose the contract could be the best contract in the
19 world. The question for the court that has to be heard
20 in court is: did the conclusion of that contract
21 factually assist the acceptance or promise of bribes by
22 the Mozambican officials?

23 LADY JUSTICE CARR: Did the conclusion of the contract
24 dishonestly factually assist?

25 MR PILLOW: No, no, my Lady, no --

1 LADY JUSTICE CARR: (Overspeaking) question. Dishonesty is
2 an integral part of the claim.

3 MR PILLOW: My Lady, yes, but you have elided, if I may
4 respectfully say, the dishonesty and the contract.

5 LADY JUSTICE CARR: I'm just trying to explore. I do
6 understand, Mr Pillow, but you are saying that the
7 Privinvest companies were dishonest --

8 MR PILLOW: Yes.

9 LADY JUSTICE CARR: -- by entering into entirely legitimate
10 valid contracts. That's the proposition?

11 MR PILLOW: No, it's not, my Lady, I'm afraid you're
12 skirting over the important elision.

13 LADY JUSTICE CARR: Right, what is it?

14 MR PILLOW: The dishonesty is paying bribes, the corruption.
15 You can pay bribes for a perfectly legitimate reason,
16 you might think, for a contract that is commercial,
17 valid and desirable.

18 LADY JUSTICE CARR: That's not how I read paragraph 137.

19 MR PILLOW: With respect, my Lady, that's our case. The
20 assistance -- paragraph 137.3 does not particularise
21 dishonesty, it particularises assistance. This is
22 a really important part of the analysis that
23 dishonest -- imagine that I pay a bribe to
24 a counterparty. My Lady won't, I hope, have too much
25 difficulty in assuming that I might have a good arguable

1 case that that was dishonest regardless of whether
2 a contract eventuated or not.

3 If I have that state of mind having paid the bribe,
4 it is then a factual question whether the action I took
5 to enter that contract with that state of mind was an
6 act of assistance. On a proper analysis it has nothing
7 to do with what you might call the honesty of the supply
8 contracts. If it were otherwise, you could never have
9 a bribery claim to induce honest contracts. It is not,
10 of course, our case that the supply contracts were
11 honest, but it's not our case that they were dishonest.
12 We don't have to make that case and we have eschewed it
13 in terms of the validity of the supply contracts. And
14 the reason we have eschewed is it is does not form part
15 of our cause of action for dishonest assistance.

16 LADY JUSTICE CARR: One of the difficulties here is the
17 pleadings because if you look at paragraph 137:

18 "By reason of the matters herein, in particular at
19 62 to 93 and 136... dishonestly assisted."

20 Well, there is no reference to the claim for bribery
21 in those paragraphs. The claim for bribery is 129 --

22 MR PILLOW: That's 137.1, my Lady.

23 LADY JUSTICE CARR: Sorry?

24 MR PILLOW: That's 137.1.

25 LADY JUSTICE CARR: Yes, but if you look at...

1 (Pause)

2 MR PILLOW: Of course, this isn't a question of what the
3 pleading says, my Lady, it's a question of the
4 substance.

5 LADY JUSTICE CARR: I understand that. I'm trying to look
6 at a fair reading of the substance and that's what I am
7 struggling to find. Absolutely it's a question of
8 substance, not form.

9 I see, so the bribes at 137.1, not only the
10 assistance but also the dishonesty, you say, on a fair
11 reading, and then point 3 is just a factual entry and
12 not dishonesty?

13 MR PILLOW: No, I don't think I accept that, my Lady. The
14 references to those paragraphs capture the bribes in
15 136, for example, as breaches of duty, as well as all of
16 the facts, the background matters relating to the entry
17 into the transactions at 62 to 93.

18 In my respectful submission, this question is not
19 going to be resolved by parsing the pleading, it's going
20 to be resolved by your Ladyship asking herself
21 analytically: does an allegation of entry into
22 a contract that reasonably, arguably, factually assisted
23 the payment or promise of bribes involve any dispute
24 that could be referred to arbitration under that
25 arbitration agreement?

1 The factual entry isn't dishonest because the
2 contract itself -- well...

3 LADY JUSTICE CARR: Look, I don't want to take up too much
4 time, but it's a question of fair reading and working
5 with what we've got, but it's fair to say, perhaps not
6 unreasonably, that the Prinvest companies at 503,
7 page 477 of the defence in C2, don't appear to
8 understand that pleading to be limited to a factual
9 allegation and assistance.

10 MR PILLOW: That's because it suits them to assert otherwise
11 in order to seek a stay on the basis that this has
12 something to do with the dispute under the supply
13 contracts or in connection with the supply contracts.
14 I have said all I can say about that and I do say, with
15 all due respect, that it is not a matter of doing the
16 best you can with the pleadings, it is a matter of
17 analysing the constituent elements of the cause of
18 action and ascertaining whether the factual entry into
19 the contracts is a matter that is capable of a dispute
20 that could be arbitrated, because it's not, even if one
21 is assuming that that was attended by dishonesty in some
22 way.

23 The fallback position, of course, always is, if
24 your Ladyship is against me on that, then you stay the
25 claims insofar as or to the extent of paragraph 137.3.

1 LADY JUSTICE CARR: My Lords may be entirely with you and
2 I may be with you, Mr Pillow. I'm just trying to --

3 MR PILLOW: My Lady, exactly. That is the solution to it.
4 What you don't do is throw the baby out with the bath
5 water and say the whole dishonest assistance claim must
6 be a matter they are entitled only to arbitrate. So
7 I won't spend too much longer on that point.

8 Knowing receipt I'm really not going to spend much
9 time on because what it has boiled down to here is they
10 say we haven't got a good arguable case of knowing
11 receipt for anything. We say we have and that's not
12 a matter of section 9 at all. The whole debate over
13 knowing receipt was artificial because Mr Calver QC for
14 Privinvest, as he then was, said the only thing we might
15 be claiming for knowing receipt was the purchase price
16 under the supply contracts. We said, no, of course
17 we're not claiming that in knowing receipt, not least
18 because you'd require the relevant transfer of funds to
19 Privinvest to have occurred as a breach of trust or
20 fiduciary duty owed to the Republic. And that's not
21 possible where the money didn't come from the Republic,
22 it came from Credit Suisse. It wasn't extracted from
23 the Republic in breach of fiduciary duty or breach of
24 trust in the relevant sense for knowing receipt.

25 My learned friend even says now that we couldn't

1 have a claim in knowing receipt for that money without
2 rescission of the supply contracts. If he's right about
3 that, then that's another reason why this has never been
4 connected to the supply contracts. What it boils down
5 to, and you'll see we have amended this paragraph 139 to
6 make clear what I said to the judge below was our
7 position and the judged accept was our position: there
8 is now no possible connection to any knowing receipt
9 claims and the supply contracts. We have made that
10 clear and there is nothing there to stay, even if my
11 learned friend doesn't think whatever claim we do have
12 has got any merit.

13 Can I just ask you your Lordships and your Ladyship
14 to turn up the note that Mr Matthews sent to you on
15 1 February? It's at core 2, tab 17. It was his
16 response to our note on the review of the case and the
17 concession that followed.

18 What was remarkable about that note, well about
19 Mr Matthews' submissions yesterday on the IFA and the
20 concession, is that those submissions bore no
21 resemblance to the submissions whatsoever in this
22 document, which was submitted a few weeks earlier and
23 was at least, we say, analytically coherent if wrong.

24 What you will see that they said in this note, and
25 it really starts at paragraphs 6 and 7 on page 520 --

1 the tenor of the note was they said: ah well, conceding
2 the IFA does not dispose of the section 9 application in
3 the Republic's favour in relation to bribery however
4 they are framed for three reasons, which I'll come on to
5 in a moment. But they specifically in this note did not
6 say what Mr Matthews sought to say yesterday, which was
7 that the concession of the IFA in fact disposed of the
8 bribery claims the other way, entirely in their favour.
9 What you see they attempted to do, which was the proper
10 analytical way to deal with it, was to try to salvage
11 the connection between the bribery claims and the supply
12 contracts by reference to three things other than the
13 IFA.

14 I made the point yesterday that the grounds of
15 appeal don't permit this approach because the grounds of
16 appeal are predicated upon our case being that the
17 supply contracts were invalid and that is not our case.

18 But leaving that to one side, what they said in
19 paragraph 8.3 and following is: okay, the IFA may have
20 gone but that was not the foundational premise of
21 Privinvest's case, they say in 8.3. In fact, there are
22 three arguments that they do raise to make the
23 sufficient connection argument in relation to the
24 bribery claims. I would like to briefly, before the
25 break, examine those three points, because on analysis

1 they are wrong.

2 The first point they make in 8.4 is that the reason
3 the bribery claims are connected to the supply contracts
4 is because the same payments were bribes that procured
5 the supply contracts and the guarantees. That in itself
6 is wrong in its own terms. You'll see in the first
7 sentence of 8.4, because it includes -- it presupposes
8 that the Republic is alleging that the bribes procured
9 the supply contracts. That's what it says. We are not
10 alleging that. So again one has the foundational
11 premise of their new case on bribery requiring us to be
12 alleging that the supply contracts were induced by
13 bribery when we do no such thing. That was entirely
14 what I sought to dispose of by the IFA concession.

15 This relates therefore back to the point I made to
16 my Lord, Lord Justice Singh, in response to his
17 questions, which is that if all they are saying is there
18 is a sufficient connection because the same payments
19 could impugn the supply contracts then that is an utter
20 irrelevance to our bribery claims because it's not good
21 enough to say it's possible to allege that the same
22 payment induced contract A if there is in fact only
23 a specific and limited allegation that the payment
24 induced contract B.

25 Looking at it another way, I suppose, going back to

1 my Lord, Lord Justice Henderson's question at the
2 beginning, Privinvest could only make this sort of
3 argument if you define the matter at such a high level
4 of abstraction, ie the matter is a payment and somehow
5 a payment can be connected to the contract, supply
6 contract, that you're trapped inside the arbitration
7 clause. But that's just to treat the payment as
8 entirely shorn of its legal context and again there is
9 no dispute that we want to air in this action, nor that
10 Mr Matthews wants to air in this action, that the
11 payments procured the supply contracts. On analysis,
12 that first point is no better than any of the other
13 points he's already made about bribery.

14 The second point at 8.6 is to resort to the culpa in
15 contrahendo notion. That's 8.6. On analysis, that's
16 exactly the same point put in a different way because
17 of course if it's true that these payments gave rise to
18 a culpa in contrahendo claim, that might be connected to
19 the supply contracts, but we do not make a culpa in
20 contrahendo claim in relation to the supply contracts.
21 Of course they don't make it. We've expressly disavowed
22 it. So who is making the allegation that is necessary
23 for this paragraph to be relevant of culpa in
24 contrahendo? Not us, not them, and it won't be an issue
25 between us in the court proceedings. So that can't be

1 a sufficient connection any more than the IFA ever
2 could.

3 Then finally is the point of -- at 8.3 it is said
4 that Privinvest always relied on the fact that the
5 Republic claims an account of profits, which includes
6 the profits or is referable to the profits made by each
7 of the suppliers under the supply contracts.

8 One has to just be a little careful there. The
9 remedy of account of profits only relates to our claim
10 in dishonest assistance, so one gets through our bribery
11 claims and our conspiracy claims before this point is
12 even arguably relevant to the analysis of the claims.
13 Then one gets to the dishonest assistance claim in which
14 it is true that the law of equity gives us the right to
15 seek disgorgement of the wrongdoers', the dishonest
16 assisters', profits caused by their act of assistance.

17 This is only therefore an adjunct to the point I've
18 discussed at length with my Lady a moment ago as to that
19 particular ground of dishonest assistance and it will
20 stand or fall with that. The reason it is a bad point
21 is that it is a tail-wagging-the-dog point. The fact
22 that there's a remedy for dishonest assistance that is
23 calculated by reference to the profits made under
24 a particular contract is not in itself again a dispute
25 arising between the parties that's got anything to do

1 with the supply contract. It's a matter of factual
2 happenstance whether the disgorgeable profits for
3 dishonest assistance arise under a contract with the
4 Republic. We say there wasn't one, they say there was,
5 it was the supply contracts, but we say there wasn't
6 one, or the profits arise under a contract with
7 a certain dispute resolution clause with someone else or
8 no contract at all.

9 The question is a factual one for the court, once
10 it's decided the case of dishonest assistance in our
11 favour, what are the profits calculable and recoverable?

12 A prime example of an issue that could be arbitrable
13 if it was relevant in an arbitrable dispute is what
14 profits were made by the Privinvest defendants, but it's
15 not one that is required to be arbitrated, that
16 Mr Matthews has a right to be arbitrated no matter what
17 context it arises in. And certainly on no analysis
18 could the fact that we do claim or reserve the right to
19 elect a profits-based remedy rather than a loss-based
20 remedy for dishonest assistance, on no analysis could
21 that drag the entire claim for dishonest assistance into
22 the arbitration from the outset. That would be doing --
23 that's the tail wagging the dog because that is
24 Privinvest doing what they accuse us of. They say in
25 their skeleton at paragraph 5.2 that we wrongly focus

1 not on the actual wrongdoing but on the remedy claimed.
2 That's not a fair criticism of us, but that's what
3 they're trying to do here.

4 The answer, if you don't accept that this is
5 a matter that does not require to be arbitrated anyway,
6 of course, is to say, well, if and when, or when, the
7 Republic do seek to claim on account of profits then
8 I suppose it would be said, well, the question of how
9 much profit may have to be arbitrated, and the Republic
10 might then take a view on whether it wants to engage
11 in that process. But that cannot possibly be a tail
12 that wags the entire dog of the dishonest assistance
13 claim and brings the whole claim into the arbitration
14 clauses.

15 There's a further point on this, which of course is
16 you'll have realised that the Logistics entities, D9 and
17 D10, are not suppliers under the supply contracts,
18 although it's alleged they were parties to them. They
19 are only parties or signatories to the subcontracts that
20 the judge refers to and those were called inter-company
21 agreements and they were back to back, as you know, with
22 the supply agreements. Two of them, the EMATUM and MAM
23 ones, had exclusive English jurisdiction and choice of
24 law clauses, and as a matter of fact any profits that D9
25 and D10 made under those contracts, the inter-company

1 agreements, have got nothing to do with the supply
2 contracts. There's no reason in the world why the
3 profits made under the ICAs with English jurisdiction
4 clauses would not fall to be decided in the English
5 Court, even if the supply contracts somehow took the
6 profits under those contracts into arbitration. So
7 Privinvest's argument on any analysis can't cover all
8 the permutations of profit that are possible from all of
9 the Privinvest defendants.

10 There's a further point here, which is that the
11 defence that Privinvest have served at paragraph 251.6,
12 bundle C2, tab 15, page 428, admits or highlights in
13 terms that D7 in fact made another profit from this
14 transaction by way of what's called a rebate letter,
15 contractor rebate, of \$3.3 million approximately. It's
16 described as some subvention fee rebate. But if that is
17 right, that doesn't appear to be anything to do with the
18 supply contract, it's from Credit Suisse, and that
19 profit, for example, would not be something that's got
20 anything to do with the supply contracts and we'll be
21 amending or, first of all, pleading in our reply,
22 I suppose, to cover that off and the profits under the
23 inter-company agreements that the offshore, the
24 Logistics entities made. The point there therefore
25 is that on the best for Mr Matthews, there's only

1 partial arbitrability of some of the profits that might
2 be recoverable.

3 I see that is then an appropriate time for a break.

4 If it's suitable for the court, that's suitable for me.

5 LORD JUSTICE HENDERSON: Yes. Thank you very much. How
6 much longer do you think you're likely to be, Mr Pillow?

7 I know we have been pestering you with questions.

8 MR PILLOW: I tried to agree with Mr Matthews a rough split.

9 If I stick to that, to the letter, it will be 12.20 when
10 I hand over and I very much hope it will be there or
11 thereabouts.

12 LORD JUSTICE HENDERSON: Thank you very much. In that case,
13 we'll resume in about 6 minutes' time.

14 (11.51 am)

15 (A short break)

16 (11.57 am)

17 MR PILLOW: Can I try to answer a question from the court
18 and take you to Tomolugen briefly at tab 20 of my
19 bundle -- it may have been split into two -- and the
20 passage I particularly would like you to focus on is
21 109, paragraph 109, which is 576 of the authorities
22 bundle, internal page 59 of the judgment.

23 I really want to do that to help the court on the
24 question of what matters are because I'm no doubt guilty
25 of messing or mixing up the concepts a little bit, and

1 I want the court to be clear what they should be in my
2 submission.

3 Can I preface that by -- well, introducing this as
4 a methodological question, which is exactly what it is,
5 as the court in Singapore says at 109:

6 "The methodological question is the degree of
7 specificity with which the court should characterise
8 a matter. One side argues a broad approach with the
9 court seeking to identify the essential dispute or main
10 issue. And on that view the sole matter in this case
11 [it is said over the page] is: has there been an
12 oppressive or unfair prejudicial conduct of the company?
13 The other party, on the other hand, Lionsgate advocates
14 a more granular approach and it contends that the court
15 is entitled to segment as a separate matter each issue
16 which is material."

17 That's the approach of taking an unlawful means by
18 unlawful means approach rather than the conspiracy as
19 a whole approach.

20 They then address the methodological question at 111
21 and this is where, in the passages that follow in 113 --
22 your Lordship, Lord Justice Henderson, has rightly
23 pointed out that they come to the view that you
24 shouldn't be overly broad or unduly narrow. The reason
25 it's not such a problem is that what the purpose of

1 a matter, defining a matter is is to try to identify
2 candidates for disputes that may be required to be
3 arbitrated under the contract of arbitration. That's
4 all it really does, it's an identification so that you
5 can go into the second stage of asking whether that
6 matter is actually entirely arbitrable, requires to be
7 arbitrated, is it a candidate for that? And if you kind
8 of get the candidates too wide or too narrow, your
9 second-stage enquiry is either going to take too long or
10 miss important points.

11 You'll see at 111 in Tomolugen the court makes the
12 rather obvious point, and the right point in my
13 submission -- it is at the top of page 61 -- that if you
14 do it too wide, if you say the whole question of unfair
15 prejudice is the matter, you will inevitably weaken the
16 case for it falling within the arbitration clause.
17 That's the top two lines of page 61 in paragraph 111.

18 The reason for that is if you gather too much into
19 your matter, you will inevitably, almost inevitably, and
20 certainly in this case you will, in my submission,
21 gather things, issues, disputes, that are not properly
22 the subject of mandatory arbitration and in fact that
23 would damage Mr Matthews' case, in my submission. So
24 that's why, for example, if he tries to sweep up the
25 whole conspiracy as the matter and he then tests whether

1 the whole of the conspiracy is sufficiently connected to
2 the arbitration agreement, in my submission he will
3 fail.

4 That's fine for me, I don't mind if that's the
5 outcome, of course, but in my submission that would be
6 an example of trying to take the matter too widely and
7 you've got to look at sub-issues or sub-particulars
8 where they can be the subject individually of possible
9 disputes, and you then alight upon a level of
10 granularity that makes the second stage workable in
11 practice.

12 The more candidates you have, obviously, the longer
13 and more difficult the question and fragmented the
14 outcome could be. So that's where the balance has to be
15 struck between granularity and width, and that's where
16 I come back to my point that if you really dissect the
17 bribery case -- let's say the conspiracy case right down
18 to issues like were the payments made in connection to
19 the supply contracts, well, maybe they were, but that's
20 not anything to do with the real cause of action in
21 issue that we're claiming.

22 In another world we might have claimed that they
23 were, but we don't, and no one does. But it really --
24 it's that question of what are the candidates that may
25 be referable and does it help you answer the question of

1 whether they have exclusively to be referred to
2 arbitration.

3 The problem with it all is that obviously the more
4 granular you get, the more the question becomes
5 obviously bound up with what the parties intended to
6 fall within the scope, which is the second stage of the
7 enquiry. In my submission, that's the point of the
8 matter question. I do rely on that to say that if
9 Mr Matthews takes his stand on the matter in question
10 being defined at the high level he does, namely bribery
11 claim, conspiracy claim, dishonest assistance claim,
12 knowing receipt claim, then he will fail to show that
13 every issue within those matters that is capable of
14 being a dispute between the parties is exclusively
15 required to be arbitrated and not litigated.

16 It would be much better for his case, in my
17 submission, if he takes the pro tanto approach that the
18 court in Singapore and Mr Justice Popplewell in Ruhan
19 ended up taking, but I am in the happy position that
20 Mr Matthews' grounds of appeal do not permit him to do
21 so.

22 Mr Matthews' grounds of appeal are all or nothing in
23 this case, and that, in my submission, is one reason why
24 they fail in toto.

25 LADY JUSTICE CARR: Sorry, Mr Pillow, what's that point?

1 It's a new point that you say that we can't pro tanto
2 refer to arbitration because of -- I'm sorry, I may have
3 missed your point.

4 MR PILLOW: My Lady could if you take on the burden of the
5 first instance judge's role and decide the question
6 afresh for yourselves.

7 LADY JUSTICE CARR: I don't mean it rudely, but to make it
8 clear, you are taking a pleading point because there is
9 no pro tanto relief claimed on appeal, we can't do that
10 because nobody's proceeded by way of a re-hearing and
11 there's been no application to that effect?

12 MR PILLOW: What I am saying is that Mr Matthews' appeal is
13 predicated upon succeeding in the argument that the
14 entirety of each cause of action is entirely and
15 exclusively referable to arbitration and if he fails on
16 that, and this is not a re-hearing, then the appeal must
17 be dismissed.

18 LADY JUSTICE CARR: Is that a point you've taken anywhere in
19 writing? I'm asking --

20 MR PILLOW: Yes, it is. It is at the end of our note on the
21 concession, my Lady, where we made clear that even our
22 concession does not give Mr Matthews the result he needs
23 to win this case.

24 LADY JUSTICE CARR: Hold on. Just let me have a look at
25 that. Because he hasn't pleaded a partial relief claim?

1 MR PILLOW: Because his appeal is predicated on the matter
2 in question wholly falling within the arbitration
3 clauses, my Lady.

4 LADY JUSTICE CARR: That is at paragraph?

5 MR PILLOW: 13 at page 512 of the bundle. If, of course,
6 your Ladyship is not attracted by what you call
7 a pleading point --

8 LADY JUSTICE CARR: I don't mean to be rude, Mr Pillow, I'm
9 just trying to identify what it is. It has taken by me
10 surprise is all I say.

11 MR PILLOW: I have made the point, but what you may not be
12 surprised to know one thing this is geared at is the
13 issue of costs, whether Mr Matthews comes away with what
14 he wanted. I won't go any further because your Ladyship
15 and your Lordships will have to decide whether you are
16 going to redecide the question the judge decided because
17 you are satisfied he made an error of principle and that
18 this is something that entitles you to re-open the
19 question. Our submissions on that you have in writing
20 and we say very clearly he did not err in principle, he
21 made a finding --

22 LADY JUSTICE CARR: Of course. You say he's completely
23 right for all the reasons he gave, with the exception of
24 the IFA, on which you take no point. But you go on to
25 say that we should read into paragraph 13 effectively

1 you flagging up that there is no -- I mean, you have
2 made submissions throughout the course of your very
3 helpful submissions, Mr Pillow, to the effect if that's
4 the view we take, we should adopt a pro tanto approach.
5 But you now say, by the way, we can't do that because
6 it's not put in the grounds of appeal.

7 MR PILLOW: I say that that would be giving Mr Matthews more
8 than he is entitled to on the appeal, my Lady. It's
9 obvious. If you do exercise the judge's discretion
10 afresh or appreciation afresh and you come to the view
11 that the right approach is a pro tanto approach, that is
12 the approach you must decide is right, and we'll argue
13 about whether Mr Matthews has won or lost the appeal
14 later.

15 LORD JUSTICE HENDERSON: Yes. I think really these matters
16 go to costs ultimately. That's not to say they're
17 unimportant, but they are not ones we should treat as
18 dispositive at this stage.

19 MR PILLOW: My Lord, that's right and I don't want to
20 dissuade the court from a minor pro tanto stay if the
21 alternative is a stay of everything.

22 LORD JUSTICE HENDERSON: Yes.

23 MR PILLOW: I don't beat about the bush here, of course.
24 What I'm saying is the way Mr Matthews frames the appeal
25 chimes with Tomolugen in 111 where it's said that if you

1 frame it that wide, you're going to have a weaker case
2 than if you frame it more narrowly. You'll see that the
3 answer is at 113 of Tomolugen as to what the degree of
4 granularity of the matter is and why it matters and I'm
5 afraid you are left with the not too big/not too small
6 approach. But the consolation is that this is only an
7 aid to identifying candidates for the stay. It doesn't
8 actually tell you whether they should be stayed.

9 LORD JUSTICE HENDERSON: One of the oddities of all this is
10 we have a scheme under which reference to arbitration is
11 compulsory and there's no room for any discretion about
12 it, but there is considerable leeway in actually how one
13 identifies and applies the relevant tests.

14 MR PILLOW: Yes.

15 LORD JUSTICE HENDERSON: (Inaudible: distorted) debate makes
16 very clear and the really very loose nature of the
17 guidelines. It may be one can't do any better than
18 that, but it's a curious mixture of a relatively relaxed
19 approach at the stage of identifying (overspeaking) and
20 the degree of connection combined with an absolute
21 imperative with no discretion at all as to whether you
22 have to refer to the arbitration.

23 MR PILLOW: But I do say that one way in which it's not such
24 a major problem for everybody is it is for the
25 appellant, for the party seeking the stay to identify

1 what it says is the matter --

2 LORD JUSTICE HENDERSON: Yes, I see that.

3 MR PILLOW: -- and persuade the court that it is entirely
4 within the mandatory arbitration agreement. It's not
5 the court's job to do that for them, that's not my job.
6 It is my job to say that he has got it wrong and at best
7 the answer might be this, that or the other.

8 Your Lordship is right -- again, in a sense, it
9 feeds back to my point that you mustn't lose sight in my
10 submission of Mr Matthews' burden of proving on the
11 balance of probabilities that nothing that he wants
12 stayed is outside the mandatory scope of the arbitration
13 agreements.

14 LORD JUSTICE SINGH: Mr Pillow, I can understand that point
15 if we were a court of first instance, but we're not,
16 we're the Appellate Court, and don't we need to bear in
17 mind at all times that the question for us is not for
18 example whether the burden of proof in our opinion has
19 been discharged but whether the judge was entitled to
20 reach the conclusions which he did or whether he was
21 wrong?

22 MR PILLOW: Yes. You're right, my Lord. This appeal at
23 times has sounded like a re-hearing in many ways, but
24 you're right and I do invite you to impose that rigour
25 on it. One of the reasons is that when we look at Swiss

1 law, which I'll do in the few minutes available to me,
2 this is a question that isn't just, oh well, it's very
3 much like English law so you can do as good a job as the
4 judge did. I'll come on to deal with that in a moment.

5 I'm now looking at points that go to, if you like,
6 ground 1 of the appeal, which is a curious way to end an
7 appeal, I know, but we've all focused very much on the
8 substance of the claims and what exactly is in the
9 claims and what is arbitrable. But in terms of ground 1
10 of the appeal, which they have to get through to get to
11 ground 2, namely the judge went wrong, can I just
12 mention something that was very telling yesterday in
13 answer to my Lord, Lord Justice Singh's question.

14 Mr Matthews says that his case now is that any
15 connection to the supply contracts is good enough for
16 him as a matter of Swiss law. You may think that is an
17 argument of first instance, but it's certainly seeking
18 to rewrite history. He said that at Day 1, page 37,
19 line 20 of this hearing.

20 His own expert below accepted that it wasn't any
21 connection, it was a "sufficient connection". That was
22 at the May hearing, Day 1, page 29, line 11 to page 30,
23 line 7, bundle S2, tab 27, page 401.

24 The expert, and this is the important point, agreed
25 when I asked him that sufficient means that the parties

1 intended it to be within the clause. That is the link
2 to the Swiss law evidence that has completely been
3 missed by Mr Matthews in the entirety of his exposition
4 because he's so keen to get rid of any qualification to
5 the word "connection" that he hasn't actually explained
6 to your Lordships and your Ladyship what sufficiency
7 means as a matter of Swiss law.

8 The reason it's important is because -- this goes to
9 the question of whether you're in as good a place as the
10 judge to actually revisit the question and you're not
11 because the sufficiency of the connection came from the
12 principle of Swiss law that you interpret contracts as
13 the parties to them objectively and acting in good faith
14 must be taken to have intended them to mean. So the
15 question that the judge had to answer in relation to
16 sufficiency wasn't just some nebulous, "Was it
17 sufficient or is it factually connected?"

18 The question he was asking himself, on which 2 days
19 of oral evidence was heard virtually was: was the
20 connection such that parties in the position of these
21 parties, including the nation state, acting in good
22 faith and objectively as a matter of Swiss law, must
23 have intended that to be resolved behind closed doors in
24 arbitration only or not? You can't skirt around that.
25 There were 2 days and masses of reports on that. That's

1 why the judge, when he approached the question of
2 sufficiency, was doing something that you are not able
3 to do in this court, which is to take on board the
4 evidence he had orally and the reports, feeding into the
5 question of what Swiss law means when it says "good
6 faith", "intention" and "objectively" in the context,
7 and then applying that fact of foreign law to the
8 further facts that are relevant in all of the causes of
9 action that we've been discussing.

10 It's very tempting to say because the judge says
11 it's all a bit like Fiona Trust to say therefore this
12 court is in as good a position as any. It's glib and
13 meaningless to say it's a bit like Fiona Trust unless
14 it's identical to Fiona Trust and the reason it's not
15 identical to Fiona Trust is that there's a Grundnorm, if
16 you like, in civil law, Swiss law, of good faith, which
17 is the whole origin of the objective interpretation of
18 contracts in their systems which we simply don't have.

19 The judge was aware of it because we went over hill
20 and down dale on it and he brought that to bear when he
21 analysed sufficiency as a matter of Swiss law, so we do
22 say we are clearly in the Dallah case line, the
23 Lord Justice Moore-Bick case that we have in the bundle
24 of authorities at tab 6, paragraphs 28 and 29.

25 The error in Mr Matthews' invitation to say,

1 "Because it's a bit like English law or might look a bit
2 like English law, you can just bring your English law
3 experience to bear", it begs the very question in issue,
4 which is how much like English law it is and whether in
5 fact you're able to do that. We say the devil is
6 obviously in the detail, the judge was steeped in it
7 after 3 or 4 days, I can't remember how long it was, but
8 the hearing took at least 3 days, and what this court
9 can do is only island hop and Mr Matthews in opening
10 hasn't even mentioned Swiss law at all. We say that's
11 why you can't safely trespass over his appreciation of
12 Swiss law facts to the facts of the case.

13 Finally, if I could just mention one of the
14 important reasons why the multiplicity of arbitration
15 agreements obviously does point to the narrowness of
16 each individual arbitration agreement, the judge was
17 absolutely right in our submission. I am not going to
18 go through everything we say at paragraph 42 onwards of
19 our skeleton, but it's a matter of logic at the end of
20 the day. The judge's view that you approach the
21 arbitration clauses more narrowly when there are several
22 of them and they are separate, the parties are different
23 and the institutions are different, is obviously right
24 because once you start from -- once you include in the
25 analysis the one-stop shop approach, the higher the

1 number of arbitration agreements that are in different
2 terms -- and the expert on Privinvest's side agreed that
3 these were incompatible arbitration agreements as
4 between the ICC and SCAI arbitration -- but the more
5 separate arbitration agreements you have to which only
6 certain parties are parties and the more incompatible
7 they are in principle as a matter of Swiss law, then the
8 more -- all other things being equal -- likely it is
9 that the one-stop shop approach will not provide you
10 with the answer that Mr Matthews wants as to whether any
11 particular issue falls within an individual arbitration
12 clause.

13 It's just a matter of obvious logic, let alone Swiss
14 law. You see the judge saying that as paragraph 78,
15 81.3. All he's saying in those paragraphs is it's
16 a relevant consideration in the context.

17 LORD JUSTICE SINGH: Mr Pillow, can I just ask you about
18 this. I understand your submission insofar as it is
19 that where you have multiple agreements and multiple
20 arbitration clauses, that tends to suggest that the
21 parties to one of them didn't necessarily intend
22 something which is concerned with another agreement
23 falls within the arbitration clause in their specific
24 agreement. I understand that, but I think Mr Matthews
25 was making a broader point, which was that the fact that

1 the party have agreed that it must be arbitration rather
2 than courts is the significant point. Even if there
3 might be no one-stop shop here because there might have
4 to be, for example, three arbitrations, nevertheless
5 what we can be clear about, Mr Matthews says, is that
6 what all the parties have agreed is this shall be
7 subject to arbitration and not the ordinary courts.

8 MR PILLOW: Right. I do think that's partly what he does
9 say, but the answer to it is that, firstly, he relies in
10 achieving the breadth of the clauses he wants to capture
11 all of the claims he refers to on the one-stop principle
12 as a matter of Swiss law. The outcome he achieves by
13 doing that is the opposite of a one-stop shop and so
14 that is a logical fallacy in his approach.

15 Secondly, and perhaps more fundamentally, it's not
16 good enough to say, oh, we all want arbitration. It
17 doesn't answer the question of whether the dispute in
18 question falls entirely and exclusively within one or
19 more of the arbitration clauses.

20 LADY JUSTICE CARR: This is a question of whether or not it
21 was a legitimate -- in ground 1, looking at narrowness,
22 and in the context of the criticism of the judge that he
23 relied on these matters as pointing towards a narrow
24 construction, so on that point what's your answer?

25 MR PILLOW: The answer is he was obviously right to say in

1 context that the more arbitrations you agree separately
2 with incompatible or potentially incompatible clauses,
3 the less you can rely on the one-stop shop principle to
4 give rise to an assumption that the clause in question
5 is broad, and that's obviously right. How broad or
6 narrow it is is a matter of construction on Swiss law
7 principles, but there's nothing objectionable saying
8 it's a relevant factor and it tends to narrow rather
9 than expand the clause. Because otherwise what we say
10 is that you can't -- put yourselves in the position of
11 the Republic of Mozambique and each individual
12 Prinvest defendant assuming against me that they were
13 both parties to the supply contracts. The Swiss law
14 question for the judge, having seen that they'd agreed
15 three separate contracts with three separate arbitration
16 clauses, two of which were incompatible, is: did the
17 parties in good faith, and one of them is a nation
18 state, objectively intend that a claim that wasn't
19 referable to those contracts in the sense of a validity
20 challenge but in fact related to another contract, the
21 guarantees, involving a conspiracy amongst not just the
22 Prinvest defendants themselves but many others outside
23 it -- did the parties intend in good faith as a matter
24 of Swiss law that that sort of claim would be broken up
25 not just as between court and arbitration but as between

1 court and at least three separate arbitrations so that
2 you're going to end up with bribery claims,
3 international national bribery claims relating to
4 a guarantee to which Privinvest is not party being
5 decided with the bribers in one place, the court action,
6 or three places, each of the three arbitrations, the
7 bribees in court, Credit Suisse who are alleged to be
8 jointly liable for the bribes and therefore bribers in
9 court, some of the Credit Suisse deal team defendants in
10 court, in a situation where the findings of an
11 arbitrator in the D6 arbitration will only bind D6, the
12 arbitrators in D7, only D7 and so forth, so you end up
13 with you like, on both sides of the coin, this
14 multinational corruption claim in relation to the
15 guarantees decided amongst multiple locations in
16 multiple fora.

17 In our respectful submission, not only is that not a
18 question this court isn't entitled to ask, because the
19 judge was and he answered it properly.

20 Can I finally, respectfully, request the court, ask
21 the court to look at one of -- for example, and we make
22 points about the text of the contracts, not because
23 we are making that point that Mr Matthews thinks we're
24 making about in connection with a contract or under
25 a contract. We're not making those sorts of Fiona Trust

1 points that have gone by the by. We ask you to look at
2 what the contracts specifically say and it's quite clear
3 when you look at them -- and you'll see this in our
4 skeleton -- that the Proindicus and EMATUM contracts
5 talk about disputes in connection with the projects.
6 That's, we say, indicative of the intention of the
7 parties to confine those clauses to project-related
8 issues, not guarantees that have nothing to do with
9 Privinvest.

10 But there's an important clause, for example, in the
11 MAM contract. It's at bundle C -- and this is my very
12 last point -- tab 9, page 264. It's clause K of the MAM
13 supply contract.

14 LADY JUSTICE CARR: This is the separate contract point,
15 independent contract, not related to anything else?

16 MR PILLOW: Yes. My Lady has the point. But it's
17 an important point because what Swiss law, as the judge
18 knew, but you haven't had explained to you, what Swiss
19 law certainly does not say is that you ignore the words
20 of the contract. So one has to look at the MAM contract
21 to see that the parties have agreed that that contract
22 is not connected with any other contract which the
23 contractor, that's Privinvest, or any party connected to
24 the contractor, has entered into with anyone affiliated
25 to or connected with the customer.

1 So D8 was the signatory to the MAM contract that we
2 were looking at. If there is a claim against D8, as
3 there is, in relation to bribery that we allege to have
4 tainted the guarantees in relation to all of the
5 transactions, including importantly Proindicus but also
6 EMATUM, then how can that claim possibly be within the
7 MAM supply contract arbitration agreement when the
8 parties have explicitly agreed that that contract is not
9 connected with either of the other supply contracts let
10 alone not connected to -- well, that's all I need to
11 say.

12 The question the judge asked himself in light of
13 that clause, amongst others, was whether the parties'
14 objective intention acting in good faith would have been
15 for a contract containing that clause and an arbitration
16 agreement only with D8 would cover a dispute in relation
17 to Proindicus and EMATUM amongst other things. The
18 answer, in my respectful submission, is obviously --
19 there's only one answer and that is no.

20 LADY JUSTICE CARR: Where did he do that? You say he
21 implicitly did it.

22 MR PILLOW: Yes, my Lady. This was a point we made to him,
23 it was a point that the Swiss law goes to because we
24 cross-examined the Swiss lawyers on the limits of the
25 objective interpretation question and what feeds into

1 it. It was, I'm not going to say common ground, but
2 I don't think there was any dispute that you don't use
3 the interpretation of a Swiss contract to override the
4 express words in the contract. The express words were
5 the starting point.

6 The judge had all this in mind when he said, yes,
7 actually of course these bribery claims aren't
8 sufficiently connected to each individual supply
9 contract, in my submission. He had to do so because
10 this clause in itself makes Mr Matthews' case impossible
11 on at least various of the permutations.

12 I know that I have taken a little longer than
13 I promised Mr Matthews, and I apologise to him for that,
14 but I hope that I have tried to answer your Ladyship's
15 and Lordship's questions.

16 LORD JUSTICE HENDERSON: We fired quite a lot of questions
17 at you, Mr Pillow. I'm sure I speak for all of us in
18 saying we're very grateful for your submissions.

19 MR PILLOW: I do stress that I haven't had the time to
20 recapitulate all of the things in writing and I know
21 that it's easy to say I rely on them all and it gives
22 you the burden of looking at it, but I am afraid in this
23 occasion I have to and I do invite you to focus on them.

24 I'm grateful to my Lords --

25 LORD JUSTICE HENDERSON: Thank you very much indeed.

1 Mr Matthews, if you need more than the half hour
2 until 1 o'clock, we could give you until 1.10, to give
3 you the 40 minutes you were assuming you were going to
4 have if you need them.

5 Reply by MR MATTHEWS

6 MR MATTHEWS: I'm very grateful, my Lord. I will try to
7 press on as quickly as I can and hopefully not canter
8 too fast.

9 I need to pick up a number of housekeeping or
10 homework points that I have been set in the course of
11 doing so and I shall pick those points up as I go
12 through.

13 The first one was a point your Lordship set me,
14 which is whether there was any formal document recording
15 the agreement as to the assumption. There doesn't
16 appear to be any such form document so that what I shall
17 indicate to your Lordship is this. First of all, of
18 course, as Mr Pillow accepted yesterday in response to
19 questioning from my Lady, Lady Justice Carr, which is
20 recorded in the transcript yesterday at page 159,
21 line 21:

22 "Nobody was suggesting that the respondent was party
23 only to the arbitration agreements and not also the
24 supply agreements."

25 That may perhaps be sufficient for the court's

1 purposes, but in case not, I'll add briefly this. The
2 concession has to be right as the only route suggested
3 by which the respondent was bound by the arbitration
4 agreements was through the supply agreements rather than
5 somehow independently of those supply agreements.

6 The remaining arguments are termed the beneficiary
7 issue and the interference issue and they are defined
8 in the judgment at paragraphs 22.1 and 22.2, and they
9 are that the respondent was the beneficiary of those
10 contracts or that they performed and became parties to
11 the contracts in both cases, clearly referable to the
12 supply contracts, not just to the arbitration agreements
13 within them.

14 At the respondent's skeleton below at paragraph 23.1
15 in the supplementary bundle 1, tab 14, page 248, it is
16 stated that:

17 "One of the facts assumed in favour of the
18 appellants is that the respondent became bound to the
19 various supply contracts, not just the arbitration
20 clauses or agreements within them, on [the various dates
21 identified there]."

22 Also in oral submissions below, Mr Pillow made two
23 submissions which are to the same effect. On Day 2 in
24 supplementary bundle 2, tab 27, page (inaudible:
25 distorted) Mr Pillow said:

1 "We are assuming..."

2 Did I temporarily disappear? Did you get the
3 reference, which is page 148, lines 4 to 9 internally of
4 that transcript, where he said:

5 "We are assuming for the purpose of the scope
6 argument that the Republic is, on Privinvest's case,
7 party to the supply agreements."

8 And then at page 171 internally, lines 19 to 24,
9 supplementary bundle 2, tab 27, page 496, he said this:

10 "I go back to the point I made at the beginning,
11 my Lord, which is that we are operating, although we are
12 operating for section 9 purposes under the assumption
13 that the Republic was party to the supply agreements.
14 My pleaded case is we were not party and never bound to
15 the supply agreements."

16 So hopefully, that is a sufficient answer. We
17 accept of course the main focus has been on the
18 implications arising from the assumption that the
19 respondent is party to the arbitration agreements but
20 the precondition to that is being party to the supply
21 agreements and hopefully -- I'm sorry there isn't
22 a formal record, and I know it would be helpful if there
23 were, but I'm afraid I can't assist further on that.

24 The second point. We were asked by my Lord,
25 Lord Justice Singh, whether the point as to the judge's

1 dealing with the Republic being party to the supply
2 agreement was specifically raised in the grounds, namely
3 that the judge had proceeded, for example at
4 paragraph 94 of the judgment, on the wrong assumption
5 that the respondent not only chose not to bring the
6 claims under the supply contracts but could not in fact
7 do so.

8 The short answer is no, but as I indicated to
9 my Lord at the time, this is not, we would say, of
10 itself a ground but simply an argument we raise in
11 support of the grounds, which are only supposed to state
12 as concisely as possible the respects in which the
13 judgment of the court below was wrong.

14 We raise it to disentangle the point made in the
15 respondent's skeleton argument on their internal page 2,
16 footnote 1, in which they rely on the judge's comments
17 at paragraphs 45 to 46 of the judgment that the claims
18 are made on the basis that the Republic is not a party
19 to the supply contracts. We simply point out, so they
20 may be, but if we succeed in the stay it will be on the
21 basis that the respondent is party to the supply
22 contracts and thus the arbitration agreements within
23 them, and thus that foundation for their claims that
24 they are not a party and the judge's apparent reliance
25 on that foundation, for example at paragraph 94, will

1 fall away. That's all I was proposing to say on that
2 matter.

3 Then I was going to pick up my main, third point of
4 housekeeping from my Lady, Lady Justice Carr, in the
5 context of dealing with sufficient connection. We say
6 in relation to that, as we have indicated already,
7 we would suggest the court might wish to be careful
8 about introducing a new brand of complexity, where none
9 is warranted by any authority that you have been shown,
10 of reintroducing a big pitfall under the guise of
11 objective intention.

12 In that context, I will come to deal, if I may, with
13 section B3 of the respondent's skeleton argument because
14 although it is headed "Section 9 of the Arbitration Act
15 1996", it deals at paragraph 18 with the second part of
16 that, which is the process of assessing matters to be
17 referred to arbitration. So I will say first of all
18 that in relation to section B3, we do agree with
19 paragraphs 16 and 17. Paragraphs 18 to 20 have to be
20 viewed a bit more cautiously. Paragraph 19 and
21 footnote 19 are all right so far as they go and they
22 are, we would say, quite informative because the
23 scenarios that they envisage are a far cry from the
24 facts of our case.

25 So footnote 19, which my learned friend also came

1 back to orally, we would accept that disputes about the
2 parties' habitual residence in a court claim having
3 nothing to do with their contract, containing an
4 arbitration agreement, would not be something that would
5 be referred to arbitration for the simple reason that
6 that issue is not connected to the arbitrable issues and
7 do not raise an arbitrable issue. That is so, it's
8 said, even if the exact same disputes could fall for
9 determination in arbitration under a different matter if
10 a different matter were being raised. We see that and
11 we accept that.

12 Likewise, paragraph 19 recognises that you can have
13 tort claims, which may raise matters that if the
14 arbitration agreement extended to the tort claims would
15 come within the arbitration agreement, but if the
16 arbitration agreement carves out the tort claims then
17 insofar as it's a tort claim, it falls to be dealt with
18 by the court and not by the arbitration agreement. Of
19 course we accept that. But of course we say that's very
20 different from the facts of our case, for reasons we'll
21 come on to. That is identifying the right sort of level
22 of differentiation, not the much more granular
23 differentiation which is being sought to be made in this
24 case, which we'll come back to in a moment.

25 Paragraph 20 is of course true, but it simply begs

1 the question and I fear doesn't assist the court much in
2 determining the issues before it.

3 It's paragraph 18 which is more problematic.
4 That is essentially because none of the cases cited bear
5 any relation to the issues which arise in our case. The
6 Panama Canal case -- and they're listed at the top of
7 internal page 7, bundle page 313 -- where it is said,
8 "This was the case in each of", and then five cases are
9 listed. The Panama Canal, the first one, which is your
10 authorities bundle 13 for your note, that was all about
11 what was the matter in question in the action, and
12 accordingly whether it properly fell to be brought under
13 one contract which was subject to an English Court
14 jurisdiction or another contract, which was subject to
15 Miami arbitration. It was not about the objective
16 intention of the parties as to the scope of the
17 arbitration agreement. The court decided that the
18 matter in question was a claim under the English Court
19 jurisdiction agreement. It doesn't help you in trying
20 to identify the scope of the arbitration agreement, it
21 goes to what is a matter.

22 Secondly, the PT Thiess Contractors Authority (No.8)
23 case was another one where the parties had two
24 agreements with different dispute resolution clauses.
25 The question was to which one did the matters in the

1 action relate. Again, it was not concerned with the
2 objective intention of the parties but with defining the
3 matter in question in the claim, though of course there
4 has been some overlap in the analysis in this case.

5 The other three cases are not actually decided on
6 section 9 at all; they are concerned with the court's
7 supervisory jurisdiction under sections 67 and 68 of the
8 Arbitration Act 1996, and as Mr Justice Knowles in the
9 third of those, *Minister of Finance v IPC*, which
10 you have in your bundle at 16, said:

11 "Section 9 is only engaged if the dispute must be
12 referred to arbitration. It is inapplicable when there
13 is a choice of jurisdictions."

14 So none of those three authorities assist the court
15 because they are cases where there was a choice of
16 jurisdictions and therefore it wasn't a situation in
17 which the fact that it could be referred to arbitration
18 under an arbitration agreement triggered the mandatory
19 section 9 because section 9 will only arise if the
20 relevant dispute must be referred to arbitration under
21 the wording of the arbitration agreement.

22 So as we say, we respectfully suggest that
23 paragraph 18 is not a very helpful analysis for the
24 court on our facts.

25 Turning back to the sufficiency point and taking the

1 bribery claim as an example, we'll come back to it in
2 a little more detail, time permitting, but the same
3 principle applies to the other claims. When the parties
4 agreed that all disputes in connection with the project
5 would go to Swiss arbitration, giving those words their
6 natural meaning, which is where one is supposed to
7 start, would they have thought that a dispute as to
8 whether a bribe had been given to procure or even
9 facilitate or influence the entry into the project and
10 related financing contracts is a matter in connection
11 with the project? In particular, where the commercial
12 or otherwise terms of the supply contract lay at the
13 heart of the allegation that the payments in question
14 were bribes.

15 In our submission, clearly the parties would on any
16 objective analysis. It is of course commonplace, as the
17 court will know, for bribery claims to fall within
18 arbitration clauses. My learned friend effectively
19 seems to be saying that it's unlikely that a party would
20 expect a bribery claim to be dealt with in arbitration,
21 but they routinely are, so that is a rather odd
22 submission for them to be making.

23 There is no differentiation of the alleged bribes as
24 between causing the supply contracts and causing the
25 guarantees, and that's not surprising because,

1 of course, they were all part of the same transaction
2 and the guarantees simply flow from the supply
3 contracts, the supply contracts, of course, being
4 supplies to the respondent.

5 I would suggest that it is an unhelpful exercise,
6 fraught with complexity for future cases, if
7 nevertheless one starts to investigate other matters
8 such as whether other parties might be involved in the
9 claim, whether that might increase or decrease the
10 prospect of the arbitration clause being engaged,
11 regardless of whether relief is being sought in relation
12 to the contracts or whether the claimant is choosing not
13 to claim relief in connection with the contracts as the
14 claimant is choosing not to in this case.

15 We don't say, of course, there might not still be
16 claims on the very margin, which might raise issues of
17 more detailed analysis, but most cases where the facts
18 and circumstances surrounding the entry into and
19 execution of the contract between parties to the
20 contract ought to be clear enough. What we say here,
21 of course, is that the judge went into error because he
22 was looking for some narrow test to be applied, some
23 extra additional element of sufficiency of connection
24 which caused the problem. My Lady?

25 LADY JUSTICE CARR: Mr Matthews, you mentioned...

1 MR MATTHEWS: My Lady was very audible before and then
2 muted.

3 LADY JUSTICE CARR: You say in connection with a project
4 where the terms may have (inaudible: distorted) bribes;
5 is that the position after the concession?

6 MR MATTHEWS: Yes, because it is still -- the concession
7 simply says that those parts need to be dealt with by
8 the arbitrators, but that doesn't alter the fact or
9 rather it's impossible to unscramble what the case then
10 is. Is it being suggested that the court is going to
11 have to consider the position from the perspective of
12 the appellants on the premise that there was nothing
13 in relation to the contracts which was anyway
14 objectionable and there was nothing objectionable in the
15 manner of their being procured? Nor is there anything
16 to assist the court in deciding whether or not these
17 payments were bribes by reference to the nature of the
18 contracts.

19 One has only to state that to recognise the
20 artificiality of the process which the respondent is
21 trying to encourage the court to embark upon as an
22 attempt to rescue its claims from the agreements it has
23 entered into on the premise that we have, namely that
24 they go to arbitration.

25 There was a curious plea orally that a bona fide

1 party in the position of the respondent would have
2 wanted allegations of corruption in the context of
3 procuring the contract to be resolved in the English
4 Court and not in a Swiss arbitration. That was, with
5 respect, playing to the gallery and is subject to
6 a range of flaws.

7 First of all, of course, they agreed Swiss law and
8 arbitration with their suppliers, not English law and
9 court. One would have thought that if the argument held
10 good, it would apply equally, for example, to fraudulent
11 misrepresentations inducing these contracts, but there's
12 no suggestion by my learned friend that it does indeed
13 extend to such claims and he recognises that those would
14 be within the contract.

15 It is again striking -- again, one turns to what is
16 the concession. The concession is that the IFA and the
17 UMIFA are properly matters within the arbitration clause
18 and it is therefore rather difficult to see this
19 supposed objective intention of the respondent in those
20 circumstances. And of course, the legitimacy of the
21 payments which are called into question directly is
22 related to the supply contracts. They are payments that
23 were made to a whole range of people including the then
24 defence minister, now president, and payments for their
25 benefit, which my clients considered to be entirely

1 legitimate and not in any way matters that could be
2 impugned as wrongful payments. All of that is tied up
3 with the IFA, all of that is properly, in our
4 submission, conceded as needing to go to the
5 arbitrators, and in our submission it is impossible to
6 unscramble the bribery allegations from that and the
7 attempt to do so is entirely artificial.

8 Artificiality is an important point here. First of
9 all because, of course, it's recognised that
10 artificiality is not something that can be introduced by
11 a claimant to avoid the consequences of their having
12 agreed to arbitration. It is notable in this case that
13 the respondent has not only taken the two steps
14 identified in our opening to try to manipulate their
15 case out of the arbitration agreements, namely the
16 re-amendment subsequent to the judgment and the
17 concession that the IFA and UMIFA must go to
18 arbitration, but in oral submissions they go further.
19 They again and again seek to recast their case. When
20 faced with a difficult question from the bench, they
21 say, "Suppose our case were this", or, "Suppose our case
22 were that". That is precisely the problem. Those
23 postulated hypotheses are not their pleaded case or even
24 their real case.

25 LADY JUSTICE CARR: Can I ask a question of both of you?

1 Everybody agrees it's substance, not form. What is
2 a court to do when all it has is pleadings? We haven't
3 got the substance beyond that before us, if you see what
4 I mean. We have to take a pragmatic approach, do we, to
5 the pleadings?

6 MR MATTHEWS: Yes. One takes a pragmatic approach to the
7 pleadings to ask oneself: what are the issues that
8 realistically arise on this? What are the true claims
9 being advanced? And yes, one does it by reference to
10 the pleadings, and I will come back to the pleadings if
11 time permits, otherwise by paragraph references, shortly
12 in order to demonstrate that if one does it by reference
13 to what is the true case by reference to the pleadings,
14 one recognises that once the IFA goes to arbitration,
15 the rest falls as well.

16 But we do say that they are seeking to carve out an
17 artificial segment of what their case really is in order
18 to try to capture an element of it which might not be
19 caught by the arbitration agreement. They fail in our
20 submission, but it's telling that in answer to these
21 questions they do not say, "Our case is this", they say,
22 "Suppose we had pleaded it like this", or, "Suppose we
23 had only claimed against others". In our submission
24 that is not of assistance in the approach to section 9.

25 If the respondent is, as we say it is, subject to

1 the arbitration agreements by virtue of the beneficiary
2 or interference principles, there is nothing to prevent
3 it making all its allegations and recovering all its
4 losses against the appellants in accordance with the
5 arbitration agreements in the supply contracts. So
6 that is not a bar to them doing so. They are simply
7 choosing to try to bring them through another means
8 in the English Court for tactical reasons.

9 But if one looks in detail, time permitting, at the
10 bribery claim, on which the respondent focuses a lot of
11 its attention, it is worth seeing how it is put rather
12 than the various more artificial ways in which the
13 respondent says it could be but it is not in fact put.

14 I had sought to deal with the nature of the
15 allegation by reference only to how it's characterised
16 in the judgment, but it does perhaps need to be brought
17 out slightly more by reference to the pleading which the
18 judge had before him. In fairness, in trying to extract
19 the components of the case from the pleading before or
20 after re-amendment it is not easy, but if one starts at
21 tab 7, page 83 in the core bundle, not in our submission
22 a bad place for the court to start when it's being asked
23 to decide whether the matter is a matter which has been
24 agreed to be referred to arbitration. This is in the
25 summary of the claim which the respondent says it is

1 bringing.

2 The court will see by glancing at an appropriate
3 moment at the equivalent part of the re-amended case at
4 tab 8, page 135, that the summary of the case has been
5 very substantially altered by post-judgment amendment,
6 we say artificially, to suggest that its factual case is
7 somehow other than it is and to try to deflect attention
8 away from the issues that are obviously going to be
9 at the heart of the consideration of respondent's
10 claims, namely the circumstances in which the supply
11 contracts were allegedly procured by the appellants from
12 the respondent and their SPVs.

13 Paragraph 28.1 is the first of the key parts of the
14 respondent's summary and it is that the three
15 transactions and the three transactions are those
16 identified at paragraph 26.3 and it is the three
17 transactions identified there in paragraph 26 -- the
18 three transactions involve the payment of large bribes
19 to government officials of the Republic, including to
20 Mr Chang. Then paragraph 28.6 --

21 LADY JUSTICE CARR: Sorry, just to be clear, the three
22 transactions are defined in paragraph 27 and they are
23 the supply contracts and -- ah, I see, yes. Ignore me.

24 MR MATTHEWS: We'll work backwards. They are the three
25 supply contracts financed by the sovereign guarantee.

1 You get -- 26 is the Proindicus transaction, and the
2 EMATUM transaction and the MAM transaction are defined.
3 The Proindicus, for example, is that:

4 "Proindicus purported to enter into a transaction
5 financed using a sovereign guarantee for the purpose of
6 acquiring vessels."

7 That's the Proindicus transaction. Those three
8 transactions are defined as the three transactions in
9 paragraph 27.

10 If one goes to 28.1:

11 "The three transactions [namely the supply contracts
12 financed by the guarantees] involved the payment of
13 large bribes."

14 This is how they put their case.

15 Then 28.6:

16 "The bribes and the three transactions, including in
17 particular the sovereign guarantees, were together the
18 key elements of a fraudulent scheme designed to obtain
19 and to render the Republic liable for [about
20 \$2 billion]."

21 Obviously, we say that it's fanciful the three
22 transactions did not involve the payments of large
23 bribes and the three transactions were not a fraudulent
24 scheme aimed at extracting \$2 billion but were formed
25 and aimed at the reasons stated in the preambles to the

1 three supply contracts. Nevertheless, the matters
2 raised by the respondent in this action are precisely
3 those, whether the true reasons for the supply contracts
4 were the matters identified in the preambles or these
5 were fraudulent transactions giving rise to fraudulent
6 scheme and shams and that the bribes had been paid in
7 order to procure the supply contract together with the
8 financing of it.

9 In our submission it is perfectly apparent that the
10 whole question of whether the supply contracts were
11 indeed a fraudulent scheme procured by bribes is, as has
12 now been recognised, a proper matter for the
13 arbitrators, and that is the summary of the Republic's
14 case.

15 The position therefore in our submission is the
16 bribery claim is itself connected to the supply
17 contracts and properly a matter to be ventilated between
18 the parties in the arbitration as agreed and not in
19 court. The bribery allegations are, of course, a key
20 component of the IFA and rightly conceded to be a matter
21 for the arbitrators.

22 The respondent now invites you to consider whether
23 a claim in bribery could be made out without reference
24 to the supply contracts, but in relation to that I would
25 urge caution. First of all, we say this is part of the

1 way in which the respondent seeks artificially to focus
2 not on the case that it is actually running but rather
3 on the case that it does not run, which it hopes to show
4 would not engage the arbitration agreements, and
5 secondly the respondent engages with the court as to the
6 theoretical position, of course, under English law.
7 It's not apparent why the appellant should be judged by
8 reference to English law and the matter of course is
9 covered in our defence, which you have.

10 The proper law we say, of course, is Mozambican law.
11 That's at paragraphs 346 to 352 in bundle C2, tab 14,
12 beginning at page 461. Therefore one has to look at the
13 relevant principles of Mozambican law of bribery, which
14 begin at paragraphs 365 and following of that pleading.

15 In that context, and we submit rightly, the
16 respondent is focusing on whether in fact the bribes did
17 play a significant part in the creation of the supply
18 contracts because that's something they're going to have
19 to demonstrate under Mozambican law. But the short
20 point is that these pleadings, the case as advanced,
21 ties directly the allegations central to the IFA into
22 the bribery claim and into the other elements of the
23 claim. In those circumstances, we say they are within
24 the arbitration clauses and the parties must be taken to
25 have anticipated that the particular allegations which

1 are interrelated between the IFA and the bribery and
2 other claims would fall to be determined between the
3 parties to the arbitration agreement in determining
4 whether the supply contracts are or are not to be
5 impugned in this way.

6 Of course the matter does fall to be decided --
7 well, I don't think I need to make that point, I can
8 move on from that.

9 Conspiracy, if I can take it shortly. The short
10 point is the respondent has accepted by its concession
11 that part of its conspiracy claim is indeed subject to
12 the arbitration agreements. That's UMIFA, so the
13 attempt to characterise the issues in respect of the
14 conspiracy claim as a general application do not work.
15 It is again artificial to say that as a matter of
16 objective intention the parties cannot have intended the
17 arbitration agreement to involve claims that embrace
18 their counterparties' involvement in other contracts.
19 That begs the question rather than simply to assert it.
20 The reality though is that what is being said is each
21 supply contract and related financing and guarantee was
22 procured by unlawful acts. That is a matter which can
23 perfectly properly and understandably be contemplated as
24 coming within, as they often do, arbitration agreements.

25 It is perfectly to be anticipated, indeed, that the

1 party to supply contract A would say: insofar as you are
2 alleging this supply contract and associated financing
3 was procured by bribery, I do want it addressed in our
4 chosen forum. Of course insofar as there may be wider
5 claims that may be another matter but not what we're --
6 what we're concerned with on this application is the
7 allegations actually made against the appellants in
8 connection with supply contracts.

9 So this morning when you were taken to claim
10 paragraph 133 at page 105 of the bundle there was
11 a notable slip of the tongue from Mr Pillow when he read
12 out from paragraph 133 -- sorry, it's the last sentence
13 of paragraph 132 and it comes back again. But it's the
14 last sentence of 132. Instead of reading, as his
15 pleading does:

16 "A key aim of the conspiracy was to render the
17 Republic liable under the sovereign guarantees."

18 He actually read to the court:

19 "The key aim of the conspiracy..."

20 And that actually is rather an important distinction
21 and that is what they are trying to elide. We say it's
22 artificial in seeking to focus on the guarantee as
23 opposed to the supply contracts. A central feature of
24 this conspiracy claim, 133.1, is the bribery, and that
25 inevitably leads you to the IFA allegation.

1 One cannot get away from the fact that a foundation
2 of the conspiracy claim is a matter within the
3 arbitration clause, especially as it's now conceded that
4 133.3, the IFA element, must go to arbitration.

5 I acknowledge I referred to five heads of claim
6 instead of six and I apologise for that. I took them
7 from the judgment at paragraph 65, which does likewise,
8 and if there's a sixth, I and the judge missed it, but
9 it doesn't in my submission add anything.

10 Dishonest assistance. There is nothing to add to
11 that. It goes back to dishonesty on the part of the
12 appellants which goes back to the bribery and the IFA.

13 Did the appellants act dishonestly? A core part of
14 that case is the case on the IFA. Did the officials
15 breach their duties? Again a core part of that is the
16 case on the IFA. Whether the payments were bribes or
17 not depends on the respondent's case on the IFA because
18 all of the points that are being considered there are
19 whether the nature of these payments and the nature of
20 the contracts were such as to demonstrate that the
21 payments to these various parties must have been bribes
22 because the terms of the contracts were not such as any
23 sensible person would have entered into.

24 What is to be arbitrated is obviously whether the
25 appellants acted dishonestly in procuring the

1 transactions and the supply contracts were of course the
2 foundation of that.

3 LADY JUSTICE CARR: Mr Pillow says that you can't have --
4 you say it's all wound up together, it must be part of
5 the dishonesty, but that's not his case, it's never
6 going to be his case. So what are we to do with that
7 submission? Clearly, the IFA could be a substantial, if
8 not the best point he may have, I don't know, on
9 dishonesty. But he says, "I'm not running it, we've
10 eschewed it, it's deleted".

11 MR MATTHEWS: We say if the court were to do that, they'd
12 have to work out what the case actually is without it
13 and then we'd be able to look at the various different
14 bits that were still there. But in effect, what he must
15 be accepting therefore is that for the purposes of this
16 action all of the elements of the IFA are resolved in my
17 client's favour. So there is no dishonesty in relation
18 to the entry into the supply contracts, there is nothing
19 odd about the supply contracts, there is nothing about
20 the terms of the supply contracts which would have
21 triggered anybody to think there must be something wrong
22 with these, these must be fraudulent or a sham. In
23 fact, they're entirely genuine contracts. If one starts
24 from that premise, it is impossible to see --

25 LADY JUSTICE CARR: I just need a nod. That is what

1 Mr Pillow is going to say, is that right, Mr Pillow?

2 MR PILLOW: Well, not quite, because what I have made clear,

3 my Lady, is that our case will survive that finding.

4 This only thing I can say is we are not going to make

5 a case that puts in issue the validity or commerciality

6 of the supply contracts between us and the Prinvest

7 defendants. I'm not going to say anything about them,

8 but I'm not going to run a case that puts me in the IFA

9 territory.

10 LADY JUSTICE CARR: So Mr Pillow is going to run his IFA

11 allegations insofar, as all the other defendants are

12 concerned, in the English courts, but not against you

13 in the English courts. That's his position. So that's

14 the premise we are invited to proceed on. What do you

15 say about that?

16 MR MATTHEWS: Two things. First of all, it's entirely

17 artificial and, secondly, when the court is considering

18 what matters are or are foreseeably likely to arise,

19 inevitably one has to ask the question: what are we

20 going to say in defence? And the key points we're going

21 to say in defence if we're to properly defend ourselves

22 in this case is all the matters that are subject to the

23 IFA. This was a perfectly proper supply contract. One

24 can see it all set out in the defence because of course

25 we've had to plead our defence without prejudice to the

1 section 9 point. And of course we go to all the points
2 and I recognise that the pleading of the defence was
3 prior to the abandoning of the -- or the concession on
4 the IFA and the UMIFA. But the fact remains that we are
5 going to want to be saying in defence to all of these
6 allegations, the supply contracts were entirely
7 legitimate, all of the terms of the supply contracts
8 were not such as would have led anybody to think that
9 there was anything odd about them, the payments that
10 were made to the various people were legitimate payments
11 for the reasons that we would have to go into and
12 explain, and all of that is matters which go to the
13 question of whether in fact the supply contracts were
14 legitimate proper contracts or not. And we would submit
15 that those are matters which are quite obviously
16 intended to have been dealt with within the arbitration
17 agreement in each of the contracts.

18 Knowing receipt. It's not identified what it is
19 alleged that the appellants might have received if not
20 proceeds of supply contracts, so this is again the
21 completely artificial position. They resile orally from
22 anything that might indicate a connection, but one is
23 then left utterly confused as to what is their actual
24 case. It's all very well to say in fraud cases you
25 often don't entirely particularise your case and so on

1 and so forth, but there is a starting point for a fraud
2 case, which is that it is harder to plead a fraud case
3 because putting pen to paper requires you to be
4 satisfied that you have credible evidence that frauds
5 have been committed, and in order to do that one would
6 have to demonstrate what is actually said to be the case
7 on fraud.

8 In circumstances where we are only now getting
9 various oral indications of what it might be and as
10 regards knowing receipt we have no idea now what it
11 might be said we might have received and therefore what
12 knowing receipt might have taken place, it's very
13 difficult to see how one can really address this fairly
14 from the appellant's point of view.

15 The final point that I was going to -- I need to
16 deal very briefly with losses. Well, I think I don't
17 really need -- there was a point taken that we knew what
18 the case is when we pleaded it in our defence but we say
19 a different point. We dealt with losses by reference to
20 the judge's definition of those losses by picking up the
21 four categories of loss he identified which, in our
22 submission, is a perfectly proper approach from judgment
23 paragraph 67. What we say is that the first element,
24 which is sums paid or payable in respect of three
25 transactions, inevitably leads back to the supply

1 transactions because the guarantees were simply
2 guaranteeing the financing but essentially the supply
3 transactions were the payments for the equipment and
4 that is what this is designed to -- the loss that is
5 sought to be being recouped, as it were, is at least
6 very substantially a loss in relation to the payments
7 for the supply transactions. And the other three heads
8 of loss are likewise all traceable back to the alleged
9 sin of having entered into rogue supply contracts and
10 the related financing of them, which we say are
11 arbitrable, there being no independent complaint about
12 the guarantees if the supply contracts were not
13 corruptly concluded.

14 LADY JUSTICE CARR: Mr Matthews, I have a quick question.
15 If you were party to the court proceedings, but not the
16 subject of the IFA in court, but the IFA is tried,
17 tested and ruled upon in the Commercial Court, will your
18 clients be bound by those findings as to the validity of
19 the agreements?

20 MR MATTHEWS: Two things. Strictly not --

21 LADY JUSTICE CARR: Because it's not being raised against
22 you directly?

23 MR MATTHEWS: Indeed, my Lady. Obviously, one would then
24 have to go back as a matter of case management, which
25 of course this court -- the first instance court hasn't

1 actually looked at because the concessions post-date the
2 judge's analysis of the position.

3 LADY JUSTICE CARR: Even if the IFA comes out, is deleted,
4 and you plead your defence, is it reasonably foreseeable
5 that you will still wish to rely upon the validity and
6 genuineness and commerciality of the supply contracts as
7 part of your defence of honesty --

8 MR MATTHEWS: Well, we'd have to.

9 LADY JUSTICE CARR: -- bribes and other matters?

10 MR MATTHEWS: We would have to, my Lady, yes. In our
11 submission that makes the point that one cannot
12 artificially differentiate and try to strip out in this
13 way, and the only purpose of the stripping out which the
14 respondent is doing is to try to avoid the consequences
15 of the arbitration agreement, which on our case and on
16 the only basis upon which this is all relevant, they
17 agreed to. We simply say that we have dealt fully with
18 the heads of loss that arise. Defence paragraph 348.1
19 was simply addressing the question of the proper law
20 applicable to heads of loss, and we say that it's
21 Mozambique law because the heads of loss were all
22 suffered in Mozambique. So it is not, with respect, us
23 who are trying to manipulate the position, but it is in
24 fact the appellants.

25 Related to this is the very odd suggestion that was

1 made orally yesterday, and seemed to be hinted at again
2 today, that the respondent has not paid anything under
3 the supply contracts because the money was made by
4 Credit Suisse. That's a very odd circumstance.
5 Obviously, the respondent's borrowing was channelled
6 direct by its lender to the supplier because the
7 borrower had procured the payment under the supply
8 contracts in that manner. But the fact remains that
9 payment was made, the payment was made in satisfaction
10 of the customer's obligations under the supply contracts
11 and financed by the loan agreements entered into by the
12 customer and also on the basis that we are concerned
13 with, namely that the respondent is party to those
14 supply contracts, which were in any event for the
15 benefit of the respondent. Those payments were made
16 effectively by the respondent for the benefit of what
17 was supplied under the contract.

18 So that is what I propose to say about losses. It's
19 said this morning that if the court does not establish
20 an error in principle, it should not set aside the
21 judgment. Of course the concessions mean that the court
22 is having to look at it on a completely different basis
23 from the way in which the judge below approached it. So
24 we do say, because of the analysis on the sufficiency
25 test and so on, that the judge did err in principle, but

1 in any event because the judge took into account, with
2 respect, completely the wrong matters and approached the
3 IFA, on any view, in completely the wrong way, one does
4 have to look at the matter again, and one can't simply
5 escape it by saying, well, no error of principle
6 approach. The concessions mean that the court has to
7 look at it again and, secondly, whether the court is
8 entitled to adopt a pro tanto approach if satisfied that
9 parts of the causes of action were the relevant matter
10 rather than the whole of the cause of action. As it
11 developed, that sounded liked a matter of costs,
12 therefore perhaps I'd better not take time on it now.

13 Ultimately, the respondent has chosen to ignore the
14 agreements to arbitrate that it concluded on the premise
15 or assumption on which this matter proceeds. In this
16 respect we say, as in so many others in relation to the
17 supply contracts, it's changed its mind. That route is
18 not open to it and a mandatory stay is appropriate to
19 hold them to their agreements.

20 I'm sorry to have overtrespassed on your time,
21 my Lords and my Lady, but I'm very grateful.

22 LORD JUSTICE HENDERSON: Thank you very much, Mr Matthews.

23 I think you kept pretty well to the 40 minutes I gave
24 you and anyway there's been a lot of ground to cover,
25 I know, and I'm afraid it has meant that everybody has

1 been under a certain amount of time pressure.

2 May I just check that neither of my Lord or my Lady
3 have any questions for you. Heads are being shaken.

4 MR PILLOW: My Lord, might I raise just one matter very
5 briefly? It's not an attempt to reply or anything. In
6 light of her Ladyship's question, my juniors did another
7 search to see if Ruhan has been mentioned anywhere else.
8 We found actually earlier this month, there is a case
9 which mentions it. It doesn't appear to move the dial,
10 it's a case called Premier Cruises v DLA Piper. What we
11 will do is we'll look at it in detail. If it's got
12 anything of interest, I'll discuss with Mr Matthews
13 whether you need to be troubled by it.

14 LADY JUSTICE CARR: Thank you so much. I knew there'd been
15 something. I wouldn't mind seeing it anyway if that
16 isn't too irritating, Mr Pillow.

17 MR PILLOW: No, not at all, we'll send it straight to you,
18 my Lady.

19 LADY JUSTICE CARR: That's very kind of you, thank you.

20 MR PILLOW: It's just a slight gloss, I think, on the Ruhan
21 wording as to the nature of the substance of the issue
22 that's a matter --

23 LADY JUSTICE CARR: Who is the judge?

24 MR PILLOW: That I have not been told. I have not seen the
25 actual case, I've just been told there is one.

1 LADY JUSTICE CARR: Thank you very much.

2 LORD JUSTICE HENDERSON: It's a first instance case,
3 presumably?

4 MR PILLOW: It's Mr David Edwards QC sitting as a deputy
5 judge.

6 LORD JUSTICE HENDERSON: Thank you very much. I think that
7 brings the argument to a close. You won't be surprised
8 to hear that we will be reserving our judgment.
9 You have given us a lot to think about. We appreciate
10 this appeal has been expedited and we will do our best
11 to get our judgments to you sooner rather than later,
12 but I'm not going to give any rash promises because
13 we're all under a lot of pressure with other work as
14 well and we simply can't do the impossible.

15 I would wish to end by thanking both of you,
16 Mr Matthews and Mr Pillow, and your respective teams for
17 the very interesting written and oral arguments that
18 we have much enjoyed listening to over the last day and
19 a half. When we have our judgments ready, we will
20 follow the usual rigmarole, which I'm sure you're all
21 very familiar with, of submitting it to you, inviting
22 corrections but not re-argument, and inviting you to
23 agree, as far as you can, all consequential matters with
24 any matters of disagreement to be the subject of written
25 submissions, which we will deal with on paper unless we

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